

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
20	111A100W2	13,500	70 Ton Trucks	Sulfuric Acid	10180
1-5	111A100W1	20,000-26,000	Exterior Coils, Cheap - Just Over Scrap	Olive Oil	9776
5	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading		10157
1	111A100W3	20,000	Must Be 4 Compartment, Any Coils, Top & Bottom Unloading		10072
5-10	111A100W1	27,500-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Petroleum Products	10194
5+	111A100W1	30,000	Coiled or Non-Coiled, Insulation Optional, Inexpensive, For Storage	Water	10195
4	112J340W	33,500	Non-Coiled, Insulated	LPG	10114
1-5	112J340W	33,500	Insulated, Top Unloading	Propane / LPG	10111, 10112
10-15	FLAT	52'	Straight flats, In-Plant, Inexpensive	Rail Ties	10168
15	FLAT	60'	Bulkheads	Any	10212
30-45	FLAT	60'	Must be 50 Year Cars, Inexpensive		10136
6-10	GONDOLA	53'	Flat Bottoms, 6"+ Sides	Scrap	10048
10-20	GONDOLA	4,000	Rotary Gates	Coal	10084
180	GONDOLA	4,000	Flat Bottom, 50 Year Cars	Any	10106
200+	HOPPER	4,000	Aluminum, Rapid Discharge		9840
5-15	LO	3,000	100 Ton Trucks, 1980 or Newer	Flyash	10235
25	LO	3,000	2 Compartment, Circular Hatches, Gravity Gates	Cement	9693
2	LO	4,750	Trough Hatches, Gravity Gates, Inexpensive Only Food Grade Cars	Grain / Brewing Malt	10083
5	LO	5,161	4 Pockets, Trough Hatches, Gravity Gates	Grain	10200
30-50	LO	5,250	Lined, Round Hatches, Gravity Gates	Sugar	10190

So these are the Dog Days of Summer! Boy, it's been Hot! A lot of areas could really use some rain! Weather? It's kind of like the Rail business. You never know what's going to happen next.

The rail market has improved somewhat, but of course lots of people are on vacation until school starts. So a few less phone calls this time of year is understandable. Many of us have been hurt or helped by the recent FRA Rail worthiness Directive HM-04 on thousands of pre-1974 built non-jacketed GATX tank cars. GATX, and many other companies that purchased these cars previously from GATX, may wind up scrapping most of these cars. The problem is with the reinforcing bars holding the tank, which is causing unacceptable stress on the tank.

Certainly this is bad news for these companies. But, it's an opportunity for the shops to get more work. It's also good if you've had a lot of this car type (not subject to HM-04) sitting in storage. Talk about instant demand!

More changes, but a little closer to home! This publication, "The Inside Track" is now available by e-mail as a .pdf (Adobe Acrobat) file. If you are interested in receiving the e-mail version in lieu of our 'snail mail' version, give us a call and let us know. Don't forget, our website has many other railcar listings which we do not have room for on this publication. www.transmatrix.com. What will be next?...

Well, we're right back to the Weather again! You never know what's going to happen. The changes are never ending. But then, isn't that part of what makes this business interesting? So enjoy these Dog Days. It could be 10 below zero!

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

570 East Higgins Road, Suite 200
Elk Grove Village, IL 60007-1431

PHONE: (847) 228-6022

FAX: (847) 228-6029

August 1, 2002

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W3	13,800	Exterior Coils, Insulated, Top & Bottom Unloading	Molten Sulfur	10192
25	105A500W	16,000	Insulated, 1990 Trinity Built	Chlorine	10217
2	111A100W3	16,800	Exterior Coils, Insulated, Lined	Caustic Soda	10229
20	111A100W1	20,000	Non-Coiled, Insulated, 3+ Year Term, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10234
15	111A100W2	20,000	Non-Coiled, Non-Insulated, Lined, Top & Bottom Unloading	Potassium Hydroxide	10191
10	111A100W3	20,000	Exterior Coils, Insulated, Lined (4-Plasite 4100, 2-Plaschem 2310)		10205
5	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Chemical Service	10074
14	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetate / Toluene	10161
40	111A100W3	23,500	Exterior Coils, Insulated	Asphalt	10113
61	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Fuel Oil, Lube Oil	9527, 9681
4	111A100ALW	23,900	Non-Coiled, Non-Insulated, 1970 Built		10220
40	105A200W	25,350	Non-Coiled, Insulated, Top Unloading	Anhydrous Ammonia	10184
9	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Naptha	10244
9	111A100W1	30,100	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetone	10162
80	105J300W	30,000	Insulated, Short Term	Propane	10237
64	105J300W	33,000	Insulated, B612 Gauging Device	Butane / Propane	10208
20	112J340	33,500	Insulated, Top Unloading, Short Term Only	Anhydrous Ammonia	10226
74	BOX	50'	70 Ton Trucks, Plate C, 10' Sliding Doors		10176
10-12	BOX	60'	70 Ton Trucks, Plate E, 10'x11' Sliding Doors		10243
50	FLAT	53'6"	70 Ton Trucks, Cast Steel Underframes, In Plant Service Only		9391
35	FLAT	76'	100 Ton Trucks, Bulkheads		10149
30+	LO	3,250	2 Pockets, Round Hatches, Gravity Gates	Cement	10143
8	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214
25	PD	5,000	4 Pocket, 1995 ACF Built, 286,000 Capacity	Soda Ash	10216
6	PD	5,150	Lined, Round Hatches, 15 PSI		10242
6	PD	5,750	100 Ton Trucks, Round Hatches, 5 PSI	Diatomaceous Earth	10177

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
30	111A100W1	13,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Spent Sulfuric Acid	10144
ANY	111A100W2	13,500	Exterior Coils, Insulated, Top Unloading, Short Term	Oleum	10123
4	111A100W6	16,500-20,000	Exterior Coils, Insulated, Stainless Steel Tank And Fittings	Nitric Acid	10095
15	112S200W	18,000-22,000	Non-Coiled, Insulated, Closed Top Unloading System	Perchloroethylene	10040
4-5	105A500W	20,000	Non-Coiled, Insulated, Top Unloading	Carbon Dioxide	10086
3-4		20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Dimethyl Sulfate	10006
1	111A100W1	20,000	2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks	Fertilizer Solution	10256
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Dispersion Water	10222
80	111A100W1	20,000	Non-Coiled, Non-Insulated, Stainless Steel Fittings, Plasite 3070 or 9570 Linings, 2-3" Valve on Top	Herbicide	10170
2	111A100W3	20,000	Exterior Coils, Insulated, Lined	Ammonium Thiosulfate	10128
15	111A100W3	20,000	Exterior Coils, Plasite 3070 Lining, Stainless Steel Fittings, 4" Insulation	Urea Formaldehyde Solution	10055
2	111A100W3	20,000	Exterior Coils, Insulated, Food Grade Lining	Purified Water	10047
5-6	111A100W6	20,000	Non-Coiled, Non-Insulated, Top Unloading, Stainless Steel or Aluminum	Nitric Acid	10164
1-2	111A100W1	21,000	Non-Coiled, Insulated or Lined, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10232
40-80	111A100W1	23,500	Exterior Coils, Top & Bottom Unloading	Asphalt	10223
20	111A100W3	23,500	Exterior Coils, Top & Bottom Unloading, Insulated	Benzene	10257
2	111A100W3	23,500	Exterior Coils, Insulated, Lined	Sodium Hydroxide	10241
100	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Lined		10130
10	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Paint Solids & Water	10238
25	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Refined Vegetable Oil	10121
12	111A100W3	23,500	Exterior Coils, Insulated, Plasite 3070 Lined Or Suitable For Lining	Oleo Chemicals	10089
25-30	111A100W3	23,500	Exterior Coils, Insulated	Tallow	10052
3-5	111A100W1	24,000	2 Compartment, Non-Coiled, Non-Insulated	Lube Oils	9918
10	111A100W3	25,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Vegetable Oil	10189
100	111A100W3	25,500	Exterior Coils, Insulated, Lined, 3 Year Term		10130
30	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading		10240
3	112J340W	33,500	Insulated	LPG	10080
5-6	112S340W	33,500	1-2 Year Lease	Anhydrous Ammonia	10122
30-40	BOX	50' - 60'	70 Or 100 Ton Trucks, Sliding Doors		10245
2-3	BOX	60'	Must Have Load Dividers	Bags / Pallets of Clay	10169
4-6	BOX	60'	Load Dividers		10043
80-100	FLAT	89'	COFC, 100 Ton Trucks, 5 Year Term		10201

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
50	HOPPER	2,500-3,500	Gravity Gates, 2-3 Pockets, Short Term, 100 Ton Trucks	Copper Concentrate	9909
10	HOPPER	3,000	Side Dump Only		10213
10	HOPPER	3,200	2 Pocket, Gravity Gates, 5-10 Year Term	Iron Ore Pellets	9999
25	LO	3,000	Trough Hatches, Gravity Gates, 100 Ton Trucks	Sand	10061
25	LO	3,000	Round Hatches, Gravity Gates, Short Term	Cement	10033
65-75	LO	5,150	Round or Trough Hatches, Gravity Gates, Lined for Corrosion	Ammonium Nitrate	10202
150	LO	5,250	Trough Hatches, 286,000 Capacity Vibrator Brackets	Soybean Meal	10151
20-30	LO	6,200	Round Hatches, Pneumatic Gates, Lined		10158
95	PD	3,000	Circular Hatches, 15 PSI, 1-5 Year Tem	Cement / Trona	9498, 9724
8	PD	3,500	1 Pocket, Round Hatches, 100 Ton Trucks	Powdered Lime Dust	10078

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading		10147
<i>47</i>	<i>111A100W3</i>	<i>13,500</i>	<i>Exterior Coils, Insulated, Sigma 7409 or 7436 Lined</i>	<i>Molten Sulfur</i>	<i>10225</i>
16	111A100W1	14,500	Non-Coiled, Insulated, Rubber Lined	Phos Acid	10126
38	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
18	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Asphalt	10224
14	111A100W1	22,000	Exterior Coils, Insulated, Plasite 3070 Lined, Top & Bottom Unloading	Phenol	10239
10-15	FLAT	52'	Inexpensive		10215
15	FLAT	65'	100 Ton Trucks, Wood Decks, Late 1970's Built		10181
50	FLAT	71'	100 Ton Trucks, Centerbeam, Built Late 1980's, Rare Size	Lumber	10039
137	HOPPER	3,600	100 Ton Trucks, Gravity Gates, 45 Degree Slopes, Mid To Late 1970's Built	Coke	10173
77	HOPPER	3,850	100 Ton Trucks	Coal	10118
41	HOPPER	4,000	100 Ton Trucks, Aluminum	Coal	10118
30	LO	4,500	3 Pockets, Trough Hatches, Gravity Gates		10230
20	LO	4,750	Trough Hatches, Gravity Gates, 50 Year Cars	Grain	9837
50	LO	5,250	Round Hatches, Gravity Gates, Stainless Steel	Food Grade	10137
60	LO	5,700	4 Pockets, Round Hatches, Pneumatic Gates, 1975 ACF Built, New Linings, New Paint	Plastic Pellets	10070

Items Highlighted In Italics Designate New Listings