

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
20	111A100W2	13,500	70 Ton Trucks	Sulfuric Acid	10180
1-5	111A100W1	20,000-26,000	Exterior Coils, Cheap - Just Over Scrap	Olive Oil	9776
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
5	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading, Inexpensive		10157
1	111A100W3	20,000	Must Be 4 Compartment, Any Coils, Top & Bottom Unloading		10072
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading		10272
5-10	111A100W1	27,500-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Petroleum Products	10194
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
1	112J340W	33,500	Insulated, Top Unloading	Propane / LPG	10111
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
15	FLAT	60'	Bulkheads	Any	10212
30-45	FLAT	60'	Must be 50 Year Cars, Inexpensive		10136
6-10	GONDOLA	53'	Flat Bottoms, 6"+ Sides	Scrap	10048
10-20	GONDOLA	4,000	Rotary Gates	Coal	10084
180	GONDOLA	4,000	Flat Bottom, 50 Year Cars	Any	10106
200+	HOPPER	4,000	Aluminum, Rapid Discharge		9840
5-15	LO	3,000	100 Ton Trucks, 1980 or Newer	Flyash	10235
180	LO	4,750	100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition	Grain	10265
2	LO	4,750	Trough Hatches, Gravity Gates, Inexpensive Only Food Grade Cars	Grain / Brewing Malt	10083
5	LO	5,161	4 Pockets, Trough Hatches, Gravity Gates	Grain	10200
30-50	LO	5,250	Lined, Round Hatches, Gravity Gates	Sugar	10190

Since 1986, TransMatrix has been mailing "The Inside Track" to hundreds of you in the rail industry. Whether you're a shipper, supplier, broker, or a railroad, "The Inside Track" has been a valuable source of information for many of you, either for locating equipment to add to your fleet, sub-leasing excess equipment you may have available or simply as a source of industry information found in this section.

As with many things that change with time, so has "The Inside Track". As many of you are already aware, "The Inside Track" can now be sent to you every month via e-mail. No more waiting for the snail mail to arrive, in fact, you'll get it on the date of mailing! The past couple of weeks, we at TransMatrix have been contacting everyone who currently receives "The Inside Track" to find out if you would be interested in receiving it via e-mail, or continue receiving it through the regular mail. Whichever you prefer is fine with us. If you have not yet received a phone call from one of our friendly employees, not to worry, we will be contacting you soon! But if you prefer not to wait for our call, please feel free to give us a call and let us know the method you'd like to receive your copy of "The Inside Track".

The one thing that has not changed, is TransMatrix's valuable railcar services to the transportation industry. No matter what your railcar needs, give us a call, we are more than happy to assist in anyway we can.

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
25	105A500W	16,000	Insulated, 1990 Trinity Built	Chlorine	10217
10	105A500W	16,500	4" Polyurethane Foam Insulation	Titanium Chloride	10290
2	111A100W3	16,800	Exterior Coils, Insulated, Lined	Caustic Soda	10229
15	111A100W2	20,000	Non-Coiled, Non-Insulated, Lined, Top & Bottom Unloading	Potassium Hydroxide	10191
5	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Chemical Service	10074
14	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetate / Toluene	10161
40	111A100W3	23,500	Exterior Coils, Insulated	Asphalt	10113
11	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Fuel Oil, Lube Oil	9681
4	111A100ALW	23,900	Non-Coiled, Non-Insulated, 1970 Built		10220
40	105A200W	25,350	Non-Coiled, Insulated, Top Unloading	Anhydrous Ammonia	10184
1	111A100W1	26,700	Interior Coils, Non-Insulated, Top & Bottom Unloading	Tallow	10281
9	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Naptha	10244
9	111A100W1	30,100	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetone	10162
48	105J300W	33,000	Insulated, B612 Gauging Device	Butadiene / Propane	10208
20	112J340W	33,500	Insulated, Open Term	LPG	10275
20	112J340W	33,500	Insulated, Top Unloading, Short Term Only	Anhydrous Ammonia	10226
ANY	BOX	50'	70 Ton Trucks, Plate C, 10' Sliding Doors		10176
10-12	BOX	60'	70 Ton Trucks, Plate E, 10'x11' Sliding Doors		10243
25	FLAT	53'6"	70 Ton Trucks, Cast Steel Underframes, In Plant Service Only		9391
35	FLAT	76'	100 Ton Trucks, Bulkheads		10149
50-100	GONDOLA	4,000	100 Ton Trucks, 1979 Thrall Built	Coal	10134
2	LO	2,600	Trough Hatches, Gravity Gates	Manganese Ore	9989
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214
10	PD	5,000	4 Pocket, 1995 ACF Built, 286,000 Capacity	Soda Ash	10216
6	PD	5,150	Lined, Round Hatches, 15 PSI		10242
ANY	PD	5,750	100 Ton Trucks, Round Hatches, 5 PSI	Diatomaceous Earth	10177

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# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
30	111A100W1	13,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Spent Sulfuric Acid	10144
ANY	111A100W2	13,500	Exterior Coils, Insulated, Top Unloading, Short Term	Oleum	10123
4	111A100W6	16,500-20,000	Exterior Coils, Insulated, Stainless Steel Tank And Fittings	Nitric Acid	10095
15	112S200W	18,000-22,000	Non-Coiled, Insulated, Closed Top Unloading System	Perchloroethylene	10040
1-2	105A500W	20,000	Insulated, Carbon Dioxide Fittings	Carbon Dioxide	10286
2	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Magnesium Chloride	10246
1	111A100W1	20,000	2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks	Fertilizer Solution	10256
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Dispersion Water	10222
80	111A100W1	20,000	Non-Coiled, Non-Insulated, Stainless Steel Fittings, Plasite 3070 or 9570 Linings, 2-3" Valve on Top	Herbicide	10170
2	111A100W3	20,000	Exterior Coils, Insulated, Lined	Ammonium Thiosulfate	10128
15	111A100W3	20,000	Exterior Coils, Plasite 3070 Lining, Stainless Steel Fittings, 4" Insulation	Urea Formaldehyde Solution	10055
2	111A100W3	20,000	Exterior Coils, Insulated, Food Grade Lining	Purified Water	10047
5-6	111A100W6	20,000	Non-Coiled, Non-Insulated, Top Unloading, Stainless Steel or Aluminum	Nitric Acid	10164
1-2	111A100W1	21,000	Non-Coiled, Insulated or Lined, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10232
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
20-25	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Oleo Chemicals	10268
20	111A100W3	23,500	Exterior Coils, Top & Bottom Unloading, Insulated	Benzene	10257
25-30	111A100W3	23,500	Exterior Coils, Insulated	Tallow	10052
2	111A100W1	24,000	2 Compartments, Non-Coiled, Non-Insulated, Top & Bottom Unloading	Lube Oil	10227
3-5	111A100W1	24,000	2 Compartment, Non-Coiled, Non-Insulated	Lube Oils	9918
3	111A100W1	25,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Glycol	10249
10	111A100W3	25,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Vegetable Oil	10189
100	111A100W3	25,500	Exterior Coils, Insulated, Lined, 3 Year Term		10130
20	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading		10240
1	BOX	50'	Short Term Lease	Empty Drums	10274
2-3	BOX	60'	Must Have Load Dividers	Bags / Pallets of Clay	10169
15-20	BOX	60'	Load Dividers, 70 or 100 Ton, 1-2 Year Lease		10295
4-6	BOX	60'	Load Dividers		10043
80-100	FLAT	89'	COFC, 100 Ton Trucks, 5 Year Term		10201
20-40	GONDOLA	6,000	Flat Bottom Cars	Construction Debris	10210
50	HOPPER	2,500-3,500	Gravity Gates, 2-3 Pockets, Short Term, 100 Ton Trucks	Copper Concentrate	9909

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# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
10	HOPPER	3,000	Side Dump Only		10213
10	HOPPER	3,200	2 Pocket, Gravity Gates, 5-10 Year Term	Iron Ore Pellets	9999
25	HOPPER	4,000	Rapid Discharge Gates, Air Operated	Coal	10283
25	LO	3,000	Trough Hatches, Gravity Gates, 100 Ton Trucks	Sand	10061
65-75	LO	5,150	Round or Trough Hatches, Gravity Gates, Lined for Corrosion	Ammonium Nitrate	10202
150	LO	5,250	Trough Hatches, 286,000 Capacity Vibrator Brackets	Soybean Meal	10151
ANY	LO	5,800	Pneumatic Gates, Epoxy Lined, Vibrator Brackets		10280
20-30	LO	6,200	Round Hatches, Pneumatic Gates, Lined		10158
40	PD	4,000	15 PSI, Movement Into Mexico	Flour	10270
10	PD	5,300	Long Term Lease, 2-4 Compartments	Clay	10294

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading		10147
ANY	111A100W1	14,500	Non-Coiled, Insulated, Rubber Lined	Phos Acid	10126
38	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
3	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, In Plant Service Only	Crude Vegetable Oil	10260
14	111A100W1	22,000	Exterior Coils, Insulated, Plasite 3070 Lined, Top & Bottom Unloading	Phenol	10239
18	BOX	53'	1973 Built, Roller Bearings, Inexpensive	Scrap Paper	10037
2	FLAT	54'	Inexpensive		10215
30	FLAT	68'	100 Ton Straight Flats, 1976-77 Built		10148
50	FLAT	71'	100 Ton Trucks, Centerbeam, Built Late 1980's, Rare Size	Lumber	10039
5	GONDOLA	2,242	1970 Built, 4-1/2' Sides, Flat Bottom		10297
137	HOPPER	3,600	100 Ton Trucks, Gravity Gates, 45 Degree Slopes, Mid To Late 1970's Built	Coke	10173
77	HOPPER	3,850	100 Ton Trucks	Coal	10118
41	HOPPER	4,000	100 Ton Trucks, Aluminum	Coal	10118
ANY	LO	3,010	Round Hatches, Gravity Gates	Cement	10267
30	LO	4,500	3 Pockets, Trough Hatches, Gravity Gates		10230
5	LO	4,750	Trough Hatches, Gravity Gates, 50 Year Cars	Grain	9837
50	LO	5,250	Round Hatches, Gravity Gates, Stainless Steel	Food Grade	10137

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