

EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|--------------|----------------|---------------|--|------------------------|--------------|
| 1-5 | 111A100W1 | 20,000-26,000 | Exterior Coils, Cheap - Just Over Scrap | Olive Oil | 9776 |
| ANY | 111A100W1 | 20,000 | Interior Coils, Top & Bottom Unloading | | 10273 |
| ANY | 111A100W3 | 23,500 | Exterior Coils, Insulated, Top & Bottom Unloading | | 10272 |
| 5-10 | 111A100W1 | 27,500-30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Petroleum Products | 10194 |
| 4 | 112J340W | 33,500 | Non-Coiled, Insulated, Dual Diameter OK | LPG | 10114 |
| 1 | 112J340W | 33,500 | Insulated, Top Unloading | Propane / LPG | 10111 |
| 10-15 | FLAT | 50'-56' | Must Be In Interchange Condition | | 10263 |
| 15 | FLAT | 60' | Bulkheads | Any | 10212 |
| 30-45 | FLAT | 60' | Must be 50 Year Cars, Inexpensive | | 10136 |
| 50-60 | GONDOLA | 52' | Flat Bottom, Interchangeable, Inexpensive | | 10303 |
| 6-10 | GONDOLA | 53' | Flat Bottoms, 6"+ Sides | Scrap | 10048 |
| 10-20 | GONDOLA | 4,000 | Rotary Gates | Coal | 10084 |
| 180 | GONDOLA | 4,000 | Flat Bottom, 50 Year Cars | Any | 10106 |
| 25 | HOPPER | 4,000 | Air Operated, Rapid Discharge | Coal | 10283 |
| 5-15 | LO | 3,000 | 100 Ton Trucks, 1980 or Newer | Flyash | 10235 |
| 180 | LO | 4,750 | 100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition | 10265 | |
| 2 | LO | 4,750 | Trough Hatches, Gravity Gates, Inexpensive Only Food Grade Cars | Grain / Brewing Malt | 10083 |
| 5 | LO | 5,150 | Trough Hatches, Gravity Gates | Grain | 10298 |
| 5 | LO | 5,161 | 4 Pockets, Trough Hatches, Gravity Gates | Grain | 10200 |
| 30-50 | LO | 5,250 | Lined, Round Hatches, Gravity Gates | Sugar | 10190 |
| 30-40 | LO | 6,000 | 1 Compartment, Round Hatches, Pneumatic Gates | Plastic Pellets | 10307 |

Well it's November and the Holidays are right around the corner! I don't know about you, but that statement just sent a chill down my spine. The Holidays are a joyous time of year, but also put a lot of extra pressure on all of us. Don't worry! It will be fine. They come and go every year and we always seem to make it through. Everyone seems to spend a little more and do more traveling. That's a good thing for the economy.

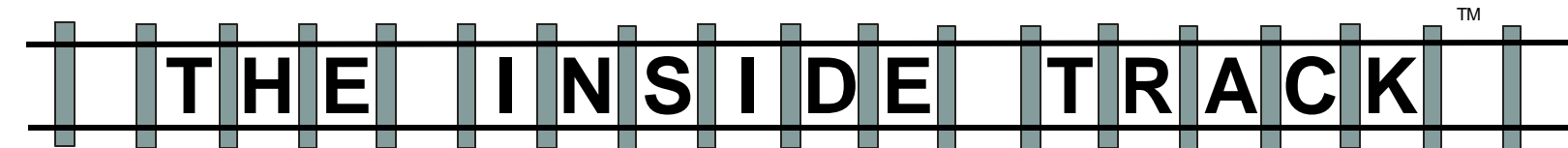
This may also be a good thing for the rail industry. Here at TransMatrix, Inc. we have been experiencing an increase in incoming calls either looking for equipment or with equipment to lease or sell. So, even with the Holidays upon us, let's stay focused on the job at hand. It would be nice to reach the Holidays with all of us saying what a great end of year it was! Then we can all have a truly wonderful Holiday!!

E-MAIL OR SNAIL MAIL?

The majority of shippers, suppliers, brokers and railroads that we send "The Inside Track" to every month have opted to receive it by e-mail instead of snail mail. We still haven't contacted everyone on our list.

So if we haven't talked to you about it and you would prefer "The Inside Track" by e-mail, please give us a call and any one of us would be happy to switch it over for you.

Items Highlighted In Italics Designate New Listings



RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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November 1, 2002

EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|-----------|------------------|---------------|---|--------------------------|--------------|
| 25 | 105A500W | 16,000 | Insulated, 1990 Trinity Built | Chlorine | 10217 |
| 10 | 105A500W | 16,500 | 4" Polyurethane Foam Insulation | Titanium Chloride | 10290 |
| 20 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Lined, Top & Bottom Unloading | Caustic Soda | 10299 |
| 2 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Lined | Caustic Soda | 10229 |
| 10 | 105A300W | 20,500 | Non-Coiled, Non-Insulated, Top Unloading Only | Anhydrous Ammonia | 10310 |
| 14 | 111A100W1 | 23,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Acetate / Toluene | 10161 |
| 40 | 111A100W3 | 23,500 | Exterior Coils, Insulated | Asphalt | 10113 |
| 11 | 111A100W3 | 23,500 | Exterior Coils, Insulated, Top & Bottom Unloading | Fuel Oil, Lube Oil | 9681 |
| 4 | 111A100ALW | 23,900 | Non-Coiled, Non-Insulated, 1970 Built | | 10220 |
| 40 | 105A200W | 25,350 | Non-Coiled, Insulated, Top Unloading | Anhydrous Ammonia | 10184 |
| 1 | 111A100W1 | 26,700 | Interior Coils, Non-Insulated, Top & Bottom Unloading | Tallow | 10281 |
| 9 | 111A100W1 | 30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Naptha | 10244 |
| 9 | 111A100W1 | 30,100 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Acetone | 10162 |
| 48 | 105J300W | 33,000 | Insulated, B612 Gauging Device | Butadiene / Propane | 10208 |
| 20 | 112J340W | 33,500 | Insulated, Open Term | LPG | 10275 |
| 20 | 112J340W | 33,500 | Insulated, Top Unloading, Short Term Only | Anhydrous Ammonia | 10226 |
| 10-12 | BOX | 60' | 70 Ton Trucks, Plate E, 10'x11' Sliding Doors | | 10243 |
| 25 | FLAT | 53'6" | 70 Ton Trucks, Cast Steel Underframes, In Plant Service Only | | 9391 |
| 35 | FLAT | 76' | 100 Ton Trucks, Bulkheads | | 10149 |
| 50-100 | GONDOLA | 4,000 | 100 Ton Trucks, 1979 Thrall Built | Coal | 10134 |
| 2 | LO | 2,600 | Trough Hatches, Gravity Gates | Manganese Ore | 9989 |
| 7 | PD | 3,500 | 2 Pocket, 15 PSI, Completely Rebuilt | | 10214 |
| 10 | PD | 5,000 | 4 Pocket, 1995 ACF Built, 286,000 Capacity | Soda Ash | 10216 |
| 6 | PD | 5,150 | Lined, Round Hatches, 15 PSI | | 10242 |
| ANY | PD | 5,750 | 100 Ton Trucks, Round Hatches, 5 PSI | Diatomaceous Earth | 10177 |

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|-----------|------------------|---------------|--|------------------------------|--------------|
| 30 | 111A100W1 | 13,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term | Spent Sulfuric Acid | 10144 |
| ANY | 111A100W2 | 13,500 | Exterior Coils, Insulated, Top Unloading, Short Term | Oleum | 10123 |
| 4 | 111A100W6 | 16,500-20,000 | Exterior Coils, Insulated, Stainless Steel Tank And Fittings | Nitric Acid | 10095 |
| 15 | 112S200W | 18,000-22,000 | Non-Coiled, Insulated, Closed Top Unloading System | Perchloroethylene | 10040 |
| 1-2 | 105A500W | 20,000 | Insulated, Carbon Dioxide Fittings | Carbon Dioxide | 10286 |
| 2 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Magnesium Chloride | 10246 |
| 1 | 111A100W1 | 20,000 | 2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks | Fertilizer Solution | 10256 |
| 10 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Dispersion Water | 10222 |
| 80 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Stainless Steel Fittings, Plasite 3070 or 9570 Linings, 2-3" Valve on Top | Herbicide | 10170 |
| 2 | 111A100W3 | 20,000 | Exterior Coils, Insulated, Lined | Ammonium Thiosulfate | 10128 |
| 15 | 111A100W3 | 20,000 | Exterior Coils, Plasite 3070 Lining, Stainless Steel Fittings, 4" Insulation | Urea Formaldehyde Solution | 10055 |
| 2 | 111A100W3 | 20,000 | Exterior Coils, Insulated, Food Grade Lining | Purified Water | 10047 |
| 5-6 | 111A100W6 | 20,000 | Non-Coiled, Non-Insulated, Top Unloading, Stainless Steel or Aluminum | Nitric Acid | 10164 |
| 1-2 | 111A100W1 | 21,000 | Non-Coiled, Insulated or Lined, Top & Bottom Unloading | Nitrogen Fertilizer Solution | 10232 |
| 1 | 111A100W3 | 23,500 | Exterior Coils, Insulated, Lined, Top & Bottom Unloading | Non-Aggressive Alcohol | 10287 |
| 20-25 | 111A100W3 | 23,500 | Exterior Coils, Insulated, Top & Bottom Unloading | Oleo Chemicals | 10268 |
| 20 | 111A100W3 | 23,500 | Exterior Coils, Top & Bottom Unloading, Insulated | Benzene | 10257 |
| 25-30 | 111A100W3 | 23,500 | Exterior Coils, Insualted | Tallow | 10052 |
| 2 | 111A100W1 | 24,000 | 2 Compartments, Non-Coiled, Non-Insulated, Top & Bottom Unloading | Lube Oil | 10227 |
| 3-5 | 111A100W1 | 24,000 | 2 Compartment, Non-Coiled, Non-Insulated | Lube Oils | 9918 |
| 1 | 111A100W1 | 25,000 | Any Coils, Non-Insulated, 3 Compartments | Lube Oil | 10305 |
| 3 | 111A100W1 | 25,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Glycol | 10249 |
| 10 | 111A100W3 | 25,500 | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term | Vegetable Oil | 10189 |
| 12 | 111A100W1 | 26,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term | Methyl Methacrylate | 10312 |
| 1 | 111A100W1 | 30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term | Isopropanol | 10317 |
| 1 | BOX | 50' | Short Term Lease | Empty Drums | 10274 |
| 2-3 | BOX | 60' | Must Have Load Dividers | Bags / Pallets of Clay | 10169 |
| 15-20 | BOX | 60' | Load Dividers, 70 or 100 Ton, 1-2 Year Lease | | 10295 |
| 80-100 | FLAT | 89' | COFC, 100 Ton Trucks, 5 Year Term | | 10201 |
| 20-40 | GONDOLA | 6,000 | Flat Bottom Cars | Construction Debris | 10210 |

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EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|-------------|---------------|---------------|---|-----------------------|--------------|
| 50 | HOPPER | 2,500-3,500 | Gravity Gates, 2-3 Pockets, Short Term, 100 Ton Trucks | Copper Concentrate | 9909 |
| 10 | HOPPER | 3,000 | Side Dump Only | | 10213 |
| 10 | HOPPER | 3,200 | 2 Pocket, Gravity Gates, 5-10 Year Term | Iron Ore Pellets | 9999 |
| 25 | HOPPER | 4,000 | Rapid Discharge Gates, Air Operated | Coal | 10283 |
| 115+ | HOPPER | 4,000+ | 100 Ton Trucks, 45 Degree Slope | Petroleum Coke | 10308 |
| 25 | LO | 3,000 | Trough Hatches, Gravity Gates, 100 Ton Trucks | Sand | 10061 |
| 65-75 | LO | 5,150 | Round or Trough Hatches, Gravity Gates, Lined for Corrosion | Ammonium Nitrate | 10202 |
| ANY | LO | 5,800 | Pneumatic Gates, Epoxy Lined, Vibrator Brackets | | 10280 |
| 20-30 | LO | 6,200 | Round Hatches, Pneumatic Gates, Lined | | 10158 |
| 40 | PD | 4,000 | 15 PSI, Movement Into Mexico | Flour | 10270 |
| 10 | PD | 5,300 | Long Term Lease, 2-4 Compartments | Clay | 10294 |

EQUIPMENT AVAILABLE FOR SALE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|-----------|---------------|--------------|---|---------------------|--------------|
| 4 | 111A100W3 | 10,000 | Exterior Coils, Insulated, Top & Bottom Unloading | | 10147 |
| ANY | 111A100W1 | 14,500 | Non-Coiled, Insulated, Rubber Lined | Phos Acid | 10126 |
| 38 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks | Corn Syrup | 10153 |
| 3 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, In Plant Service Only | Crude Vegetable Oil | 10260 |
| 2 | 111A100W1 | 22,000 | Exterior Coils, Insulated, Plasite 3070 Lined, Top & Bottom Unloading | Phenol | 10239 |
| 18 | BOX | 53' | 1973 Built, Roller Bearings, Inexpensive | Scrap Paper | 10037 |
| 2 | FLAT | 54' | Inexpensive | | 10215 |
| 30 | FLAT | 68' | 100 Ton Straight Flats, 1976-77 Built | | 10148 |
| 5 | GONDOLA | 2,242 | 1970 Built, 4-1/2' Sides, Flat Bottom | | 10297 |
| 39 | HOPPER | 3,800 | 5 Pockets, Rapid Discharge Gates | Western Coal | 10304 |
| 77 | HOPPER | 3,850 | 100 Ton Trucks | Coal | 10118 |
| 41 | HOPPER | 4,000 | 100 Ton Trucks, Aluminum | Coal | 10118 |
| ANY | LO | 3,010 | Round Hatches, Gravity Gates | Cement | 10267 |
| 30 | LO | 4,500 | 3 Pockets, Trough Hatches, Gravity Gates | | 10230 |
| 5 | LO | 4,750 | Trough Hatches, Gravity Gates, 50 Year Cars | Grain | 9837 |
| 50 | LO | 5,250 | Round Hatches, Gravity Gates, Stainless Steel | Food Grade | 10137 |
| 4 | LO | 5,700 | 4 Pockets, Lined, Round Hatches, Gravity Gates | | 10284 |

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