

EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|-----------|----------------|---------------|--|----------------------|--------------|
| 5 | 111A100W3 | 16,000-26,000 | Exterior Coils, Insulated, Top & Bottom Unloading, Inexpensive | | 10157 |
| ANY | 111A100W1 | 20,000 | Interior Coils, Top & Bottom Unloading | | 10273 |
| ANY | 111A100W3 | 23,500 | Exterior Coils, Insulated, Top & Bottom Unloading | | 10272 |
| 5-10 | 111A100W1 | 27,500-30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Petroleum Products | 10194 |
| 4 | 112J340W | 33,500 | Non-Coiled, Insulated, Dual Diameter OK | LPG | 10114 |
| 1 | 112J340W | 33,500 | Insulated, Top Unloading | Propane / LPG | 10111 |
| 10-15 | FLAT | 50'-56' | Must Be In Interchange Condition | | 10263 |
| 15 | FLAT | 60' | Bulkheads | Any | 10212 |
| 30-45 | FLAT | 60' | Must be 50 Year Cars, Inexpensive | | 10136 |
| 50-60 | GONDOLA | 52' | Flat Bottom, Interchangeable, Inexpensive | | 10303 |
| 6-10 | GONDOLA | 53' | Flat Bottoms, 6"+ Sides | Scrap | 10048 |
| 5 | GONDOLA | 65' | Prefer 1970's Built, 2,800-3,200 Cubic Foot | | 10342 |
| 25 | HOPPER | 4,000 | Air Operated, Rapid Discharge | Coal | 10283 |
| 5-15 | LO | 3,000 | 100 Ton Trucks, 1980 or Newer | Flyash | 10235 |
| 180 | LO | 4,750 | 100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition | Grain | 10265 |
| 2 | LO | 4,750 | Trough Hatches, Gravity Gates, Inexpensive Only Food Grade Cars | Grain / Brewing Malt | 10083 |
| 5 | LO | 5,150 | Trough Hatches, Gravity Gates | Grain | 10298 |
| 5 | LO | 5,161 | 4 Pockets, Trough Hatches, Gravity Gates | Grain | 10200 |
| 30-50 | LO | 5,250 | Lined, Round Hatches, Gravity Gates | Sugar | 10190 |
| 30-40 | LO | 6,000 | 1 Compartment, Round Hatches, Pneumatic Gates | Plastic Pellets | 10307 |

As you are all aware, the technology of the railroad industry has come a long way in the last several years. Most of you will have noticed obvious things such as improved internet capabilities. Many will have noticed that the industry has improved considerably in safety and preventative measures.

One of those objectives is to maintain tank cars before problems occur. The AAR has issued circular letter CPC-1145 requesting comments regarding Appendix U of the Specifications for Tank Cars, Manual of Standards and Recommended Practices. Appendix U is a generic maintenance and inspection plan for tank cars. It will include car manufacturers, owners, repair facilities and shippers. Although it is to be a recommendation and not regulatory, it shows the direction the industry is headed.

There is a large group of shippers and some owners that may not be aware of how this will affect them or what responsibilities the AAR, FRA and the industry will expect of them. If you do not subscribe to AAR circulars or attend Tank Car Committee Meetings you may not have ever heard of Appendix U or many other issues that will involve you directly. It is vital that the entire industry is on the same page in regard to Railcar safety and maintenance. If you would like to subscribe to, or learn more about, the AAR Circulars you may visit www.aar.org or e-mail us at info@transmatrix.com.

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING
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EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|-------------|------------------|---------------|--|--------------------------|----------------------|
| 25 | 105A500W | 16,000 | Insulated, 1990 Trinity Built | Chlorine | 10217 |
| 10 | 105A500W | 16,500 | 4" Polyurethane Foam Insulation | Titanium Chloride | 10290 |
| 20 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Lined, Top & Bottom Unloading | Caustic Soda | 10299 |
| 2 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Lined | Caustic Soda | 10229 |
| 10 | 111A100W1 | 20,000 | 9 - Interior Coils, 1 - Non-Coiled. Top & Bottom or Top Unloading, Ready To Forward | Various - Blasted | 10343 / 10344 |
| 10 | 105A300W | 20,500 | Non-Coiled, Non-Insulated, Top Unloading Only | Anhydrous Ammonia | 10310 |
| 2 | 111A100W1 | 23,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve | Various - Blasted | 10345 |
| 4 | 111A100ALW | 23,900 | Non-Coiled, Non-Insulated, 1970 Built | | 10220 |
| 40 | 105A200W | 25,350 | Non-Coiled, Insulated, Top Unloading | Anhydrous Ammonia | 10184 |
| 2 | 111A100W1 | 26,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve | Lube Oil | 10346 |
| 1 | 111A100W1 | 26,700 | Interior Coils, Non-Insulated, Top & Bottom Unloading | Tallow | 10281 |
| 8-10 | 111A100W1 | 30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection | Isopropyl Alcohol | 10340 |
| 9 | 111A100W1 | 30,100 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Acetone | 10162 |
| 48 | 105J300W | 33,000 | Insulated, B612 Gauging Device | Butadiene / Propane | 10208 |
| 20 | 112J340W | 33,500 | Insulated, Open Term | LPG | 10275 |
| 20 | 112J340W | 33,500 | Insulated, Top Unloading, Short Term Only | Anhydrous Ammonia | 10226 |
| 10-12 | BOX | 60' | 70 Ton Trucks, Plate E, 10'x11' Sliding Doors | | 10243 |
| 38 | BOX - RP | 68' | Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C | | 10279 |
| 20 | FLAT | 61' | 100 Ton Trucks, Bulkheads | | 10278 |
| 50-100 | GONDOLA | 4,000 | 100 Ton Trucks, 1979 Thrall Built | Coal | 10134 |
| 2 | LO | 2,604 | Trough Hatches, Eresco Rack & Pinion Gates Great Lease Rate! | Manganese Ore | 10347 |
| 7 | PD | 3,500 | 2 Pocket, 15 PSI, Completely Rebuilt | | 10214 |
| 10 | PD | 5,000 | 4 Pocket, 1995 ACF Built, 286,000 Capacity | Soda Ash | 10216 |
| 6 | PD | 5,150 | Lined, Round Hatches, 15 PSI | | 10242 |
| ANY | PD | 5,750 | 100 Ton Trucks, Round Hatches, 5 PSI | Diatomaceous Earth | 10177 |

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|---------------|--------------------|---------------|--|------------------------------|--------------|
| 30 | 111A100W1 | 13,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term | Spent Sulfuric Acid | 10144 |
| 50-100 | 111A100W3 | 13,500 | Exterior Coils, Insulated, Short Term Lease | Molten Sulfur | 10325 |
| 6-7 | 111A100W1 | 14,500 | Non-Coiled, Insulated, Rubber Lined, Top & Bottom Unloading | Phosphoric Acid | 10328 |
| 1-2 | 105A500W | 20,000 | Insulated, Carbon Dioxide Fittings | Carbon Dioxide | 10286 |
| 2 | 111A100ALW | 20,000 | Non-Coiled, Non-Insulated, Top Operated Bottom Unloading, 100 Ton Trucks | Aeromatic Solvent | 10324 |
| 2 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Magnesium Chloride | 10254 |
| 8 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Crude Glycerine | 10320 |
| 1 | 111A100W1 | 20,000 | 2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks | Fertilizer Solution | 10256 |
| 80 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Stainless Steel Fittings, Plasite 3070 or 9570 Linings, 2-3" Valve on Top | Herbicide | 10170 |
| 50-100 | 111A100W3 | 20,000 | Exterior Coils, Insulated, Top & Bottom Unloading, 1-2 Year Term | Lignin Liquor | 10334 |
| 2 | 111A100W3 | 20,000 | Exterior Coils, Insulated, Lined | Ammonium Thiosulfate | 10128 |
| 15 | 111A100W3 | 20,000 | Exterior Coils, Plasite 3070 Lining, Stainless Steel Fittings, 4" Insulation | Urea Formaldehyde Solution | 10055 |
| 5-6 | 111A100W6 | 20,000 | Non-Coiled, Non-Insulated, Top Unloading, Stainless Steel or Aluminum | Nitric Acid | 10164 |
| 1-2 | 111A100W1 | 21,000 | Non-Coiled, Insulated or Lined, Top & Bottom Unloading | Nitrogen Fertilizer Solution | 10232 |
| 12 | 111A100W1/3 | 23,000 | Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term | Ethylene Glycol | 10335 |
| 1 | 111A100W3 | 23,500 | Exterior Coils, Insulated, Lined, Top & Bottom Unloading | Non-Aggressive Alcohol | 10287 |
| 20 | 111A100W3 | 23,500 | Exterior Coils, Top & Bottom Unloading, Insulated | Benzene | 10257 |
| 2 | 111A100W1 | 24,000 | Non-Coiled, Non-Insulated, 2 or 3 Compartment | | 10316 |
| 2 | 111A100W1 | 24,000 | 2 Compartments, Non-Coiled, Non-Insulated, Top & Bottom Unloading | Lube Oil | 10227 |
| 50 | 111A100W1 | 24,000 | Interior Coils, Top & Bottom Unloading | Vegetable Oil | 10314 |
| 3-5 | 111A100W1 | 24,000 | 2 Compartment, Non-Coiled, Non-Insulated | Lube Oils | 9918 |
| 1 | 111A100W1 | 25,000 | Any Coils, Non-Insulated, 3 Compartments | Lube Oil | 10305 |
| 1-2 | 111A100W3 | 25,000 | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term | Virgin Lube Oil | 10336 |
| 3 | 111A100W1 | 25,500 | Non-Coiled, Non-Insulated, Top & Bottom Unloading | Glycol | 10249 |
| 10 | 111A100W3 | 25,500 | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term | Vegetable Oil | 10189 |
| 12 | 111A100W1 | 26,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term | Methyl Methacrylate | 10312 |
| 2 | 111A100W1 | 26,000-30,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term Lease | Low Sulfur Diesel | 10322 |
| 1 | BOX | 50' | Short Term Lease | Empty Drums | 10274 |
| 15-20 | BOX | 60' | Load Dividers, 70 or 100 Ton, 1-2 Year Lease | | 10295 |
| 80-100 | FLAT | 89' | COFC, 100 Ton Trucks, 5 Year Term | | 10201 |

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EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|-----------|----------------|---------------|---|--------------------|--------------|
| 85 | GONDOLA | 6,000+ | 100 Ton, Flat Bottom | Soil / Dirt | 10301 |
| 10 | HOPPER | 3,000 | Side Dump Only | | 10213 |
| 25 | HOPPER | 4,000 | Rapid Discharge Gates, Air Operated | Coal | 10283 |
| 115+ | HOPPER | 4,000+ | 100 Ton Trucks, 45 Degree Slope | Petroleum Coke | 10308 |
| 10 | LO | 4,600 | Round Hatches, Gravity Gates, Lined | Sodium Nitrate | 10323 |
| 50 | LO | 4,750 | Trough Hatches, Gravity Gates | Corn / Grain | 10327 |
| 65-75 | LO | 5,150 | Round or Trough Hatches, Gravity Gates, Lined for Corrosion | Ammonium Nitrate | 10202 |
| ANY | LO | 5,800 | Pneumatic Gates, Epoxy Lined, Vibrator Brackets | | 10280 |
| 20-30 | LO | 6,200 | Round Hatches, Pneumatic Gates, Lined | | 10158 |
| 2-4 | PD | 4,650 | 3 Compartment, 1-2 Year Lease | Granulated Sugar | 10319 |
| 10 | PD | 5,300 | Long Term Lease, 2-4 Compartments | Clay | 10294 |

EQUIPMENT AVAILABLE FOR SALE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|------------|------------------------------|----------------------|--|---------------------|--------------|
| 4 | 111A100W3 | 10,000 | Exterior Coils, Insulated, Top & Bottom Unloading | | 10147 |
| 38 | 111A100W3 | 16,800 | Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks | Corn Syrup | 10153 |
| 3 | 111A100W1 | 20,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading, In Plant Service Only | Crude Vegetable Oil | 10260 |
| 2 | 111A100W1 | 22,000 | Exterior Coils, Insulated, Plasite 3070 Lined, Top & Bottom Unloading | Phenol | 10239 |
| 165 | 105J300W 105J400W | 33,500-34,000 | 1975-77 Richmond Built, All Have HM-175 Done 1999-2001, 90% Leased Through Fall Of 2005 | | 10339 |
| 18 | BOX | 53' | 1973 Built, Roller Bearings, Inexpensive | Scrap Paper | 10037 |
| 7 | BOX | 60' | 100 Ton Trucks, Nailable Steel Floors | | 10326 |
| 2 | FLAT | 54' | Inexpensive | | 10215 |
| 50 | FLAT | 57' | 70 Ton Trucks, Bulkheads | Pulp Wood | 10318 |
| 15 | GONDOLA | 40 Yards | 100 Ton Trucks, 1980 Built, Interchange Condition | | 10337 |
| 5 | GONDOLA | 2,242 | 1970 Built, 4-1/2' Sides, Flat Bottom | | 10297 |
| 39 | HOPPER | 3,800 | 5 Pockets, Rapid Discharge Gates | Western Coal | 10304 |
| 77 | HOPPER | 3,850 | 100 Ton Trucks | Coal | 10118 |
| 41 | HOPPER | 4,000 | 100 Ton Trucks, Aluminum | Coal | 10118 |
| ANY | LO | 3,010 | Round Hatches, Gravity Gates | Cement | 10267 |
| 30 | LO | 4,500 | 3 Pockets, Trough Hatches, Gravity Gates | | 10230 |
| ANY | LO | 4,650 | Trough Hatches, Gravity Gates, 1977-78 Built | Grain | 10329 |
| 50 | LO | 5,250 | Round Hatches, Gravity Gates, Stainless Steel | Food Grade | 10137 |
| 4 | LO | 5,700 | 4 Pockets, Lined, Round Hatches, Gravity Gates | | 10284 |

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