

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
20	111A100W2	13,500	70 Ton Trucks, Lined	Sulfuric Acid	10180
5	111A100W3	16,000-26,000	Exterior Coils, Insulated, Top & Bottom Unloading, Inexpensive		10157
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
25	111A100W1	20,000-30,000	<b>Top &amp; Bottom Unloading, Non-Coiled, Non-Insulated, Must be Inexpensive</b>	Ethanol	10269
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading		10272
5-10	111A100W1	27,500-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Petroleum Products	10194
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
1	112J340W	33,500	Insulated, Top Unloading	Propane / LPG	10111
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
15	FLAT	60'	Bulkheads	Any	10212
30-45	FLAT	60'	Must be 50 Year Cars, Inexpensive		10136
50-60	GONDOLA	52'	Flat Bottom, Interchangeable, Inexpensive		10303
6-10	GONDOLA	53'	Flat Bottoms, 6"+ Sides	Scrap	10048
5	GONDOLA	65'	Prefer 1970's Built, 2,800-3,200 Cubic Foot		10342
25	HOPPER	4,000	Air Operated, Rapid Discharge	Coal	10283
180	LO	4,750	100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition	Grain	10265
5	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298
5	LO	5,161	4 Pockets, Trough Hatches, Gravity Gates	Grain	10200
30-50	LO	5,250	Lined, Round Hatches, Gravity Gates	Sugar	10190
30-40	LO	6,000	1 Compartment, Round Hatches, Pneumatic Gates	Plastic Pellets	10307

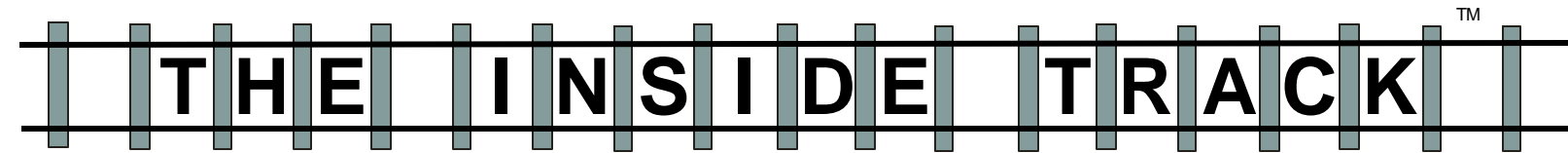
### HE'S BAAACK!

Just like Michael Jordan doesn't seem to be able to give up the game of basketball, it seems the railroad industry seeps into our blood as well. After a brief sabbatical, Jeff King has returned to the TransMatrix team. Now, we are not necessarily trying to say Jeff is Michael, but in our industry his leasing knowledge and expertise certainly is nearing superstardom. We are also pretty sure he won't answer to "Air Jeff" anytime soon.

Jeff will bring his considerable talent to bear upon our Sales Department and will enhance our ability to meet the ever changing needs of our clients and partners. His outstanding attitude and personality is also a benefit for both TransMatrix and all who have the pleasure of working with Jeff.

Give him a call to welcome him back to our industry, or better yet, name a shoe after him!

Items Highlighted In Italics Designate New Listings



## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
25	105A500W	16,000	Insulated, 1990 Trinity Built	Chlorine	10217
10	105A500W	16,500	4" Polyurethane Foam Insulation	Titanium Chloride	10290
20	111A100W3	16,800	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Caustic Soda	10299
2	111A100W3	16,800	Exterior Coils, Insulated, Lined	Caustic Soda	10229
10	111A100W1	20,000	9 - Interior Coils, 1 - Non-Coiled. Top & Bottom or Top Unloading, Ready To Forward	Various - Blasted	10343 / 10344
10	105A300W	20,500	Non-Coiled, Non-Insulated, Top Unloading Only	Anhydrous Ammonia	10310
2	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve	Various - Blasted	10345
4	111A100ALW	23,900	Non-Coiled, Non-Insulated, 1970 Built		10220
40	105A200W	25,350	Non-Coiled, Insulated, Top Unloading	Anhydrous Ammonia	10184
2	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve	Lube Oil	10346
1	111A100W1	26,700	Interior Coils, Non-Insulated, Top & Bottom Unloading	Tallow	10281
8-10	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection	Isopropyl Alcohol	10340
9	111A100W1	30,100	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetone	10162
48	105J300W	33,000	Insulated, B612 Gauging Device	Butadiene / Propane	10208
20	112J340W	33,500	Insulated, Top Unloading, Short Term Only	Anhydrous Ammonia	10226
10-12	BOX	60'	70 Ton Trucks, Plate E, 10'x11' Sliding Doors		10243
38	BOX - RP	68'	Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C		10279
20	FLAT	61'	100 Ton Trucks, Bulkheads		10278
40-50	GONDOLA	6,500	<b>Flat Bottom, 100 Ton Trucks</b>		10348
123	HOPPER	3,850	<b>Rapid Discharge Gates, 5 Pocket</b>	Coal	10351
2	LO	2,604	Trough Hatches, Erec Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
25+	LO	3,500	<b>100 Ton Trucks, Trough Hatches, Gravity Gates</b>	Sand	10264
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214
10	PD	5,000	4 Pocket, 1995 ACF Built, 286,000 Capacity	Soda Ash	10216
ANY	PD	5,750	100 Ton Trucks, Round Hatches, 5 PSI	Diatomaceous Earth	10177

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
30	111A100W1	13,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Spent Sulfuric Acid	10144
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
6-7	111A100W1	14,500	Non-Coiled, Insulated, Rubber Lined, Top & Bottom Unloading	Phosphoric Acid	10328
1-2	105A500W	20,000	Insulated, Carbon Dioxide Fittings	Carbon Dioxide	10286
<b>3</b>	<b>105J300W</b>	<b>20,000</b>	<b>Must be 300 PSI.</b>	<b>R-22 Refrigerant</b>	<b>10353</b>
2	111A100ALW	20,000	Non-Coiled, Non-Insulated, Top Operated Bottom Unloading, 100 Ton Trucks	Aeromatic Solvent	10324
2	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Magnesium Chloride	10254
8	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Crude Glycerine	10320
1	111A100W1	20,000	2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks	Fertilizer Solution	10256
80	111A100W1	20,000	Non-Coiled, Non-Insulated, Stainless Steel Fittings, Plasite 3070 or 9570 Linings, 2-3" Valve on Top	Herbicide	10170
50-100	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading, 1-2 Year Term	Lignin Liquor	10334
2	111A100W3	20,000	Exterior Coils, Insulated, Lined	Ammonium Thiosulfate	10128
15	111A100W3	20,000	Exterior Coils, Plasite 3070 Lining, Stainless Steel Fittings, 4" Insulation	Urea Formaldehyde Solution	10055
5-6	111A100W6	20,000	Non-Coiled, Non-Insulated, Top Unloading, Stainless Steel or Aluminum	Nitric Acid	10164
1-2	111A100W1	21,000	Non-Coiled, Insulated or Lined, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10232
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
<b>8-10</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading</b>	<b>Asphalt</b>	<b>10341</b>
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
20	111A100W3	23,500	Exterior Coils, Top & Bottom Unloading, Insulated	Benzene	10257
2	111A100W1	24,000	Non-Coiled, Non-Insulated, 2 or 3 Compartment		10316
2	111A100W1	24,000	2 Compartments, Non-Coiled, Non-Insulated, Top & Bottom Unloading	Lube Oil	10227
50	111A100W1	24,000	Interior Coils, Top & Bottom Unloading	Vegetable Oil	10314
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
1-2	111A100W3	25,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Virgin Lube Oil	10336
3	111A100W1	25,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Glycol	10249
12	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term	Methyl Methacrylate	10312
2	111A100W1	26,000-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term Lease	Low Sulfur Diesel	10322
<b>4</b>	<b>111A100W1</b>	<b>30,000</b>	<b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading, Short Term</b>	<b>Denatured Alcohol</b>	<b>10358</b>
15-20	BOX	60'	Load Dividers, 70 or 100 Ton, 1-2 Year Lease		10295
80-100	FLAT	89'	COFC, 100 Ton Trucks, 5 Year Term		10201

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
85	GONDOLA	6,000+	100 Ton, Flat Bottom	Soil / Dirt	10301
10	HOPPER	3,000	Side Dump Only		10213
25	HOPPER	4,000	Rapid Discharge Gates, Air Operated	Coal	10283
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
10	LO	4,600	Round Hatches, Gravity Gates, Lined	Sodium Nitrate	10323
<b>100</b>	<b>LO</b>	<b>4,750+</b>	<b>Round or Trough Hatches, Gravity Gates, 286,000 Lb. Capacity</b>	<b>Ammonium Sulfate</b>	<b>10330</b>
50	LO	4,750	Trough Hatches, Gravity Gates	Corn / Grain	10327
65-75	LO	5,150	Round or Trough Hatches, Gravity Gates, Lined for Corrosion	Ammonium Nitrate	10202
ANY	LO	5,800	Pneumatic Gates, Epoxy Lined, Vibrator Brackets		10280
2-4	PD	4,650	3 Compartment, 1-2 Year Lease	Granulated Sugar	10319
10	PD	5,300	Long Term Lease, 2-4 Compartments	Clay	10294

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading		10147
38	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
3	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, In Plant Service Only	Crude Vegetable Oil	10260
2	111A100W1	22,000	Exterior Coils, Insulated, Plasite 3070 Lined, Top & Bottom Unloading	Phenol	10239
165	105J300W 105J400W	33,500-34,000	1975-77 Richmond Built, All Have HM-175 Done 1999-2001, 90% Leased Through Fall of 2005		10339
7	BOX	60'	100 Ton Trucks, Nailable Steel Floors		10326
2	FLAT	54'	Inexpensive		10215
50	FLAT	57'	70 Ton Trucks, Bulkheads	Pulp Wood	10318
<b>10+</b>	<b>FLAT</b>	<b>89'</b>	<b>70 Ton Trucks, Straight Flat Decks</b>		<b>10355</b>
15	GONDOLA	40 Yards	100 Ton Trucks, 1980 Built, Interchange Condition		10337
5	GONDOLA	2,242	1970 Built, 4-1/2' Sides, Flat Bottom		10297
39	HOPPER	3,800	5 Pockets, Rapid Discharge Gates	Western Coal	10304
77	HOPPER	3,850	100 Ton Trucks	Coal	10118
41	HOPPER	4,000	100 Ton Trucks, Aluminum	Coal	10118
ANY	LO	3,010	Round Hatches, Gravity Gates	Cement	10267
30	LO	4,500	3 Pockets, Trough Hatches, Gravity Gates		10230
ANY	LO	4,650	Trough Hatches, Gravity Gates, 1977-78 Built	Grain	10329
<b>99</b>	<b>LO</b>	<b>4,750</b>	<b>Trough Hatches, Gravity Gates, 1980 Built, 3 Compartments</b>		<b>10352</b>
4	LO	5,700	4 Pockets, Lined, Round Hatches, Gravity Gates		10284

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