

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
20	111A100W2	13,500	70 Ton Trucks, Lined	Sulfuric Acid	10180
5	111A100W3	16,000-26,000	Exterior Coils, Insulated, Top & Bottom Unloading, Inexpensive		10157
<i>1</i>	<i>AAR204W</i>	<i>20,000</i>	<i>Non-Coiled, Non-Insulated</i>	<i>Liquid Nitrogen</i>	<i>10357</i>
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
25	111A100W1	20,000-30,000	Top & Bottom Unloading, Non-Coiled, Non-Insulated, Must be Inexpensive	Ethanol	10269
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading		10272
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
3	112S340W	33,500	Insulated, Inexpensive, Storage Only		10349
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
2	FLAT	ANY	Must Be In Interchange Condition	Maintenance of Way	10365
2	FLAT	50'-70'	In Plant Use Only		10392
30-45	FLAT	60'	Must be 50 Year Cars, Inexpensive		10136
50-60	GONDOLA	52'	Flat Bottom, Interchangeable, Inexpensive		10303
5	GONDOLA	65'	Prefer 1970's Built, 2,800-3,200 Cubic Foot		10342
60	HOPPER	ANY	Side Dump	Nickel Ore	10383
25	HOPPER	4,000	Air Operated, Rapid Discharge	Coal	10283
180	LO	4,750	100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition	Grain	10265
5	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298
5	LO	5,161	4 Pockets, Trough Hatches, Gravity Gates	Grain	10200
30-50	LO	5,250	Lined, Round Hatches, Gravity Gates	Sugar	10190

Welcome to May. Many things came to mind that we could write about for this month's addition of "The Inside Track". We could mention the May flowers coming into bloom. Or Mothers Day, and not to forget Mom on this special day. Or how summer was just around the corner and how we need to plan for those big vacations once the weather was good and the kids were out of school. Looks like we just did! So now's our chance to write about the things that concern us in the Rail Industry.

With the war going on or winding down (your choice) in the Middle East, everyone is learning what it means to be in a state of alert, whether it's yellow or orange. We have heard several commercials from The Department of Homeland Security telling us the proper way to protect ourselves. How we need to stock up on food and the proper methods of using duct tape. Recently Mr. Ridge had some plastic sheeting delivered to our door! We really appreciated that, but found it strange he decided not to use the U.S. Postal Service and chose the wind as his carrier.

Seriously though, it seems our industry has selected, as a significant protection method, the art of keeping what is on the rails a secret. Where we used to be able to find the most recent location of railcars, and if they were loaded or not, we are running up against roadblocks. Many rail lines have us register passwords that only those approved individual companies can use to get the location of the cars they are shipping. Many will only let you know where a rail car is located and it's destination if you are the car owner or the company shipping the product. This policy leaves logistics companies in the dark. Looking at the tracing reports this morning, we found many false reports on the cars we need to know about. If we are tracing a railcar that is going from Kansas to Texas as an empty, it shouldn't show up in Florida as a load and a date of March 3, 2009. In our opinion, although we believe the intentions are good, perhaps the methods are flawed. Let's face it, without timely Car Location Messages it has become difficult for many Companies to do their job effectively. We need to know timely if a car has been mishandled and is currently on a U.S. Tour! In the case of tank cars, this is especially important as each excess empty mile travelled is money the railroads make from you!

The point here is that we all need to take steps in protecting our interests. Let's just not go overboard! Many of these steps may cause an inconvenience to some of us but they should be put in place to help us, not harm us. As time passes, many of these inconveniences will pass too. We can all do our part to better the situation and eventually things will get back to normal.

TransMatrix, Inc. will do its part in the current times to help. Let us know if there is anything we can do to help you and remember "Patience is a Virtue".

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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May 1, 2003

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
10	105A500W	16,500	4" Polyurethane Foam Insulation	Titanium Chloride	10290
20	111A100W3	16,800	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Caustic Soda	10299
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
10	111A100W1	20,000	9 - Interior Coils, 1 - Non-Coiled. Top & Bottom or Top Unloading, Ready To Forward	Various - Blasted	10343 / 10344
2	111A100W1	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Sodium Hydrosulfide	10397
5	105A300W	20,500	Non-Coiled, Non-Insulated, Top Unloading Only	Anhydrous Ammonia	10310
2	111A100W3	21,000	Exterior Coils, Insulated, Top & Bottom Unloading	Vegetable Oil	10359
2	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve	Various - Blasted	10345
40	105A200W	25,350	Non-Coiled, Insulated, Top Unloading	Anhydrous Ammonia	10184
2	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection, 4" Ball Valve	Lube Oil	10346
8-10	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Skid Protection	Isopropyl Alcohol	10340
9	111A100W1	30,100	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Acetone	10162
<i>50</i>	<i>112J340W</i>	<i>33,500</i>	<i>Non-Coiled, Insulated, 6 Month Minimum</i>	<i>LPG</i>	<i>10416</i>
40	BOX	50'	70 Ton Trucks, Sliding Plug Doors		10258
10-12	BOX	60'	70 Ton Trucks, Plate E, 10'x11' Sliding Doors		10243
38	BOX - RP	68'	Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C		10279
20	FLAT	61'	100 Ton Trucks, Bulkheads		10278
<i>12</i>	<i>HOPPER</i>	<i>3,625</i>	<i>4 Pocket, Gravity Gates</i>		<i>10381</i>
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
2	LO	2,604	Trough Hatches, Ereco Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
12-15	LO	4,600	Trough Hatches, Gravity Gates, New Paint, Up To 2 Year Lease	Various	10395
3	LO	4,750	Trough Hatches, Gravity Gates, New Paint, Up To 2 Year Lease	Various	10396
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214
ANY	PD	5,750	100 Ton Trucks, Round Hatches, 5 PSI	Diatomaceous Earth	10177

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418
6-7	111A100W1	14,500	Non-Coiled, Insulated, Rubber Lined, Top & Bottom Unloading	Phosphoric Acid	10328
15-20	111A100W1	16,000	Non-Coiled, Non-Insulated, Top & Bottom	Magnesium Hydroxide	10380
2	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Magnesium Chloride	10254
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382
1	111A100W1	20,000	2 Compartment, Coiled or Non-Coiled, Top & Bottom Unloading, 100 Ton Trucks	Fertilizer Solution	10256
10-15	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Fish Oil	10384
50-100	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading, 1-2 Year Term	Lignin Liquor	10334
1-2	111A100W1	21,000	Non-Coiled, Insulated or Lined, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10232
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
22	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Asphalt	10390
8-10	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Asphalt	10341
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
20	111A100W3	23,500	Exterior Coils, Top & Bottom Unloading, Insulated	Benzene	10257
50	111A100W1	24,000	Interior Coils, Top & Bottom Unloading	Vegetable Oil	10314
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
1-2	111A100W3	25,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Virgin Lube Oil	10336
3	111A100W1	25,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Glycol	10249
1-2	111A100W1	26,000	Plasite 3066 or 3070, Top & Bottom Unloading, Hazmat Equipped	Cyclohexylamine	10370
12	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term	Methyl Methacrylate	10312
2	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Methanol	10420
5-6	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Hazmat Equipped	Lube Oil or Diesel Fuel	10362
3	111A100W2	30,000	Top Unloading Only, Long Term	Vinyl Acetate Monomer	10399
80-100	FLAT	89'	COFC, 100 Ton Trucks, 5 Year Term		10201
25-30	HOPPER	2,500-3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373
10	HOPPER	3,000	Side Dump Only		10213
25	HOPPER	4,000	Rapid Discharge Gates, Air Operated	Coal	10283
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
10	LO	4,600	Round Hatches, Gravity Gates, Lined	Sodium Nitrate	10323

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EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
4	LO	4,650	Trough Hatches, Gravity Gates	Woodchip	10407
10-15	LO	4,750+	Trough Hatches, Gravity Gates, Per Diem Lease, Short or Long Term	Grain	10364
100	LO	4,750+	Round or Trough Hatches, Gravity Gates, 286,000 Lb. Capacity	Ammonium Sulfate	10330
50	LO	4,750	Trough Hatches, Gravity Gates	Corn / Grain	10327
65-75	LO	5,150	Round or Trough Hatches, Gravity Gates, Lined for Corrosion	Ammonium Nitrate	10202
ANY	LO	5,800	Pneumatic Gates, Epoxy Lined, Vibrator Brackets		10280
2-4	PD	4,650	3 Compartment, 1-2 Year Lease	Granulated Sugar	10319
10	PD	5,300	Long Term Lease, 2-4 Compartments	Clay	10294

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading		10147
38	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
7	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
3	111A100W4	20,000	Non-Coiled, Insulated, Lined, Top Unloading Only, 50 Year Cars	Vinylidene Chloride	10401
2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
165	105J300W 105J400W	33,500-34,000	1975-77 Richmond Built, All Have HM-175 Done 1999-2001, 90% Leased Through Fall of 2005		10339
7	BOX	60'	100 Ton Trucks, Nailable Steel Floors		10326
2	FLAT	54'	Inexpensive		10215
50	FLAT	57'	70 Ton Trucks, Bulkheads	Pulp Wood	10318
10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
15	GONDOLA	40 Yards	100 Ton Trucks, 1980 Built, Interchange Condition		10337
77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
20	GONDOLA	1,828	Flat Bottom, 3'8" Sides		10361
5	GONDOLA	2,242	1970 Built, 4-1/2' Sides, Flat Bottom		10297
39	HOPPER	3,800	5 Pockets, Rapid Discharge Gates	Western Coal	10304
77	HOPPER	3,850	100 Ton Trucks	Coal	10118
41	HOPPER	4,000	100 Ton Trucks, Aluminum	Coal	10118
10+	LO	3,000	Round Hatches, Gravity Gates	Sand / Lime	10372
ANY	LO	3,010	Round Hatches, Gravity Gates	Cement	10267
4	LO	5,700	4 Pockets, Lined, Round Hatches, Gravity Gates		10284

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