

## EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS  | DOT / CLASS   | CAPACITY      | COMMENTS   | PRODUCT            | REF #        |
|------------|---------------|---------------|--|--------------------|--------------|
| 20         | 111A100W2     | 13,500        | 70 Ton Trucks, Lined   | Sulfuric Acid      | 10180        |
| 1          | AAR204W       | 20,000        | Non-Coiled, Non-Insulated  | Liquid Nitrogen    | 10357        |
| ANY        | 111A100W1     | 20,000        | Interior Coils, Top & Bottom Unloading                                 |                    | 10273        |
| 4-5        | 111A100W3     | 20,000-23,500 | Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped     |                    | 10474        |
| 25         | 111A100W1     | 20,000-30,000 | Top & Bottom Unloading, Non-Coiled, Non-Insulated, Must be Inexpensive | Ethanol            | 10269        |
| 14         | 111A100W3     | 23,500        | Exterior Coils, Hazmat Equipped, Top & Bottom Unloading                | Diesel             | 10441        |
| ANY        | 111A100W1     | 30,000        | Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading     | Petroleum          | 10436        |
| 4          | 112J340W      | 33,500        | Non-Coiled, Insulated, Dual Diameter OK                                | LPG                | 10114        |
| 3          | 112S340W      | 33,500        | Insulated, Inexpensive, Storage Only                                   |                    | 10349        |
| <b>100</b> | <b>BOX</b>    | <b>60'</b>    | <b>100 Ton Trucks, F-Plate, 60' Inside Length</b>                      |                    | <b>10485</b> |
| 10-15      | FLAT          | 50'-56'       | Must Be In Interchange Condition                                       |                    | 10263        |
| 2          | FLAT          | ANY           | Must Be In Interchange Condition                                       | Maintenance of Way | 10365        |
| 2          | FLAT          | 50'-70'       | In Plant Use Only  |                    | 10392        |
| 1          | FLAT          | 89'           | 70 or 100 Ton Trucks, Straight Deck, Must Be Interchangeable           |                    | 10446        |
| 5          | GONDOLA       | 65'           | Prefer 1970's Built, 2,800-3,200 Cubic Foot                            |                    | 10342        |
| 60         | GONDOLA       | ANY           | Side Dump  | Nickel Ore         | 10383        |
| <b>50</b>  | <b>HOPPER</b> | <b>3,600</b>  | <b>100 Ton Trucks, 4 Pocket</b>  | <b>Aggregate</b>   | <b>10493</b> |
| 25         | LO            | 3,000         | 3 Compartments, Round Hatches, Gravity Sand Gates                      | 10479              |              |
| 100        | LO            | 4,600         | Trough Hatches, Gravity Gates, 3 Compartment                           | Grain              | 10442        |
| 180        | LO            | 4,750         | 100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition   | Grain              | 10265        |
| 5          | LO            | 5,150         | Trough Hatches, Gravity Gates  | Grain              | 10298        |

### SUMMERS OVER?

The kids have gone back to school, the days are getting shorter and some of us will take our last family getaway this Labor Day Weekend. Its hard to believe that three quarters of the year has already gone by and now we are faced with the thoughts of cooler days and even colder nights. Along with the winter season comes that need for various types of railcars.

Soon we will need more LPG cars to ship the well needed fuel to heat our homes. The farmers will be harvesting their grain which will require covered hoppers. Not to mention the fact that many products are a continual need through out the entire year. Keeping a pulse on your needs and where available equipment may be is what we at TransMatrix, Inc. Do. As everyone knows the market changes daily and the need and availability of equipment does too. Let us know if you have available equipment or the need for additional cars so we at TransMatrix, Inc. Can help you out. This enables you to focus on your core business and save your company money.

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS  | DOT / CLASS     | CAPACITY         | COMMENTS   | LAST CONTENTS         | REF #        |
|------------|-----------------|------------------|--|-----------------------|--------------|
| 50         | 111A100W3       | 13,300           | Exterior Coils, Insulated, Lined, Bottom Unloading Only                        | Molten Sulfur         | 10453        |
| 10         | 105A500W        | 16,500           | 4" Polyurethane Foam Insulation  | Titanium Chloride     | 10290        |
| 2          | 111A60ALW       | 20,000           | Exterior Coils, Insulated  | Various               | 10374        |
| 5          | 111A100W1       | 20,000           | Interior Coils, Non-Insulated, Top & Bottom or Top Unloading, Ready To Forward | Various - Blasted     | 10343        |
| 9          | 111A100W1       | 20,000           | Exterior Coils, Insulated, Top & Bottom Unloading                              | Sodium Hydrosulfide   | 10397        |
| 5          | 105A300W        | 20,500           | Non-Coiled, Non-Insulated, Top Unloading Only                                  | Anhydrous Ammonia     | 10310        |
| 2          | 111A100W3       | 21,000           | Exterior Coils, Insulated, Top & Bottom Unloading                              | Vegetable Oil         | 10359        |
| 30-40      | 111A100W1       | 23,500           | Non-Coiled, Non-Insulated, Top & Bottom Unloading                              | Various               | 10437        |
| <b>40</b>  | <b>105A200W</b> | <b>25,350</b>    | <b>Non-Coiled, Insulated, Top Unloading Only</b>                               | <b>Ethylene Oxide</b> | <b>10184</b> |
| 40         | BOX             | 50'              | 70 Ton Trucks, Sliding Plug Doors  |                       | 10258        |
| 8          | BOX             | 60'              | 100 Ton Trucks, Load Dividers, Double Plug Doors, Nailable Steel Floors        |                       | 10182        |
| 38         | BOX - RP        | 68'              | Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C            |                       | 10279        |
| <b>20</b>  | <b>FLAT</b>     | <b>61'</b>       | <b>100 Ton Trucks, 61' Between Bulkheads</b>                                   |                       | <b>10278</b> |
| <b>50</b>  | <b>GONDOLA</b>  | <b>40 Yd</b>     | <b>70 Ton Trucks, Side Dump To Either Side, Air Operated</b>                   | <b>Aggregate</b>      | <b>10402</b> |
| <b>150</b> | <b>GONDOLA</b>  | <b>2000-2240</b> | <b>Flat Bottom, 100 Ton Trucks</b>   | <b>Aggregate</b>      | <b>10403</b> |
| 9          | HOPPER          | 60'              | 42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails            | Ballast               | 10405        |
| 16         | HOPPER          | 3,625            | 4 Pocket, Gravity Gates  |                       | 10381        |
| 80         | HOPPER          | 3,850            | Rapid Discharge Gates, 5 Pocket  | Coal                  | 10351        |
| 2          | LO              | 2,604            | Trough Hatches, Eresco Rack & Pinion Gates Great Lease Rate!                   | Manganese Ore         | 10347        |
| 25-50      | LO              | 4,740            | Round Hatches, Gravity Gates, Short or Long Term                               | Calcium Carbide       | 10438        |
| 10         | LO              | 5,250            | Round Hatches, Gravity Gates, Lined  | Plastic Pellets       | 10473        |
| 4          | PD              | 3,000            | 15 PSI, 5 Compartment  | Cement                | 10422        |
| 7          | PD              | 3,500            | 2 Pocket, 15 PSI, Completely Rebuilt   |                       | 10214        |

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| # OF CARS    | DOT / CLASS      | CAPACITY       | COMMENTS   | PRODUCT                       | REF #        |
|--------------|------------------|----------------|--|-------------------------------|--------------|
| 4-6          | 111A100W3        | 13,500         | Must Have Top Unloading  | Molten Sulfur                 | 10465        |
| 50-100       | 111A100W3        | 13,500         | Exterior Coils, Insulated, Short Term Lease                        | Molten Sulfur                 | 10325        |
| 20           | 111A100W3        | 13,800         | Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading | Molten Sulfur                 | 10393        |
| 1            | 111A100W2        | 14,000         | Plasite 3066 Lining, Long Term                                     | Phosphoric Acid               | 10418        |
| 15-20        | 111A100W1        | 16,000         | Non-Coiled, Non-Insulated, Top & Bottom                            | Magnesium Hydroxide           | 10380        |
| 1            | 111A100W3        | 16,000         | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term      | Alcohol                       | 10434        |
| 10           | 111A100W1        | 20,000         | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined   | Acrylate                      | 10382        |
| 1-5          | 111A100W5        | 20,000         | Rubber Lining  | Aluminum Chloride             | 10455        |
| <b>10-20</b> | <b>111A100W3</b> | <b>20,000+</b> | <b>Exterior Coils, Insulated, Kosher, Short Term</b>               | <b>Soybean Oil</b>            | <b>10507</b> |
| 12           | 111A100W1/3      | 23,000         | Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term    | Ethylene Glycol               | 10335        |
| 40           | 111A100W1        | 23,500         | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term      | Hazardous Waste Liquid N.O.S. | 10435        |
| 22           | 111A100W3        | 23,500         | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term      | Asphalt                       | 10390        |
| 8-10         | 111A100W3        | 23,500         | Exterior Coils, Insulated, Top & Bottom Unloading                  | Asphalt                       | 10341        |
| 1            | 111A100W3        | 23,500         | Exterior Coils, Insulated, Lined, Top & Bottom Unloading           | Non-Aggressive Alcohol        | 10287        |
| 50           | 111A100W1        | 24,000         | Interior Coils, Top & Bottom Unloading                             | Vegetable Oil                 | 10314        |
| 1            | 111A100W1        | 25,000         | Any Coils, Non-Insulated, 3 Compartments                           | Lube Oil                      | 10305        |
| 1-2          | 111A100W3        | 25,000         | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term      | Virgin Lube Oil               | 10336        |
| 1-2          | 111A100W1        | 26,000         | Plasite 3066 or 3070, Top & Bottom Unloading, Hazmat Equipped      | Cyclohexylamine               | 10370        |
| 12           | 111A100W1        | 26,000         | Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term   | Methyl Methacrylate           | 10312        |
| 2            | 111A100W1        | 30,000         | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term      | Methanol                      | 10420        |
| 5-6          | 111A100W1        | 30,000         | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Hazmat Equipped | Lube Oil or Diesel Fuel       | 10362        |
| 3            | 111A100W2        | 30,000         | Top Unloading Only, Long Term                                      | Vinyl Acetate Monomer         | 10399        |
| 95           | 105J300W         | 33,500         | Non-Coiled, Insulated, Short Term                                  | Alkyl Feed Stock              | 10378        |
| <b>30+</b>   | <b>105J340</b>   | <b>33,500</b>  | <b>Seasonal use</b>  | <b>LPG</b>                    | <b>10500</b> |
| <b>10-15</b> | <b>112J340</b>   | <b>33,500</b>  | <b>1 Or 2 Trips, Need In September</b>                             | <b>Propane / Butane</b>       | <b>10509</b> |
| 4-5          | BOX              | 60'            | 100 Ton Trucks, Plug or Sliding Door, Steel Floor                  | Containers                    | 10451        |
| 30           | FLAT             | 61'            | Minimum of 58' Between Bulkheads                                   |                               | 10478        |
| ANY          | GONDOLA          | 8,200          | Flat Bottom  | Woodchip                      | 10407        |
| 25-30        | HOPPER           | 2,500-3,000    | Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease     | Ballast                       | 10373        |
| 10           | HOPPER           | 3,000          | Side Dump Only   |                               | 10213        |
| 115+         | HOPPER           | 4,000+         | 100 Ton Trucks, 45 Degree Slope                                    | Petroleum Coke                | 10308        |
| 4-5          | LO               | 3,000          | Round Hatches, Gravity Gates                                       | Calcium Chloride Prill        | 10469        |
| 10           | LO               | 4,600          | Round Hatches, Gravity Gates, Lined                                | Sodium Nitrate                | 10323        |

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## EQUIPMENT NEEDED FOR LEASE

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|-----------|-------------|--------------|---|------------------------|--------------|
| 10-15     | LO          | 4,750+       | Trough Hatches, Gravity Gates, Per Diem Lease, Short or Long Term | Grain                  | 10364        |
| 100       | LO          | 4,750+       | Round or Trough Hatches, Gravity Gates, 286,000 Lb. Capacity      | Ammonium Sulfate       | 10330        |
| 50        | LO          | 4,750        | Trough Hatches, Gravity Gates                                     | Corn / Grain           | 10327        |
| 10-15     | LO          | 5,200        | Trough Hatches, Gravity Gates                                     | Poultry Meal           | 10460        |
| ANY       | LO          | 5,800        | Pneumatic Gates, Epoxy Lined, Vibrator Brackets                   |                        | 10280        |
| <b>2</b>  | <b>LO</b>   | <b>6,220</b> | <b>Round Hatches, Pneumatic Gates, Lined</b>                      | <b>Plastic Pellets</b> | <b>10508</b> |
| 2-4       | PD          | 4,650        | 3 Compartment, 1-2 Year Lease                                     | Granulated Sugar       | 10319        |
| 10        | PD          | 5,300        | Long Term Lease, 2-4 Compartments                                 | Clay                   | 10294        |

  

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|-----------|------------------|---------------|--|-------------------------------|--------------|
| 79        | 111A100W1        | 14,300        | Hazmat Equipped, Top & Bottom Unloading, Older Linings                           | Phosphoric Acid               | 10483        |
| 30+       | 111A100W3        | 16,800        | Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks      | Corn Syrup                    | 10153        |
| 3         | 111A100W1        | 20,000        | Interior Coils, Storage Only   | Various                       | 10368        |
| <b>54</b> | <b>111A100W1</b> | <b>23,500</b> | <b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading, Plasite 3077 Lined</b> | <b>Styrene / Epoxy Resins</b> | <b>10503</b> |
| 3         | 112J400W         | 30,000        | Currently In Service   | LPG                           | 10419        |
| 2         |                  | 30,000        | Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built      | Asphalt                       | 10366        |
| <b>23</b> | <b>112S340W</b>  | <b>33,500</b> | <b>Non-Insulated, 1976 Union Tank Built</b>                                      | <b>Anhydrous Ammonia</b>      | <b>10502</b> |
| <b>23</b> | <b>112J340W</b>  | <b>33,500</b> | <b>Insulated, 1976 Union Tank Built</b>  | <b>Anhydrous Ammonia</b>      | <b>10501</b> |
| 7         | BOX              | 60'           | 100 Ton Trucks, Nailable Steel Floors  |                               | 10326        |
| 50        | FLAT             | 57'           | 70 Ton Trucks, Bulkheads   | Pulp Wood                     | 10318        |
| 10+       | FLAT             | 89'           | 70 Ton Trucks, Straight Flat Decks   |                               | 10355        |
| 77        | GONDOLA          | 1,350         | 50 Cubic Yard, Side Dump   |                               | 10413        |
| 20        | GONDOLA          | 1,828         | Flat Bottom, 3'8" Sides  |                               | 10361        |
| 5         | GONDOLA          | 2,242         | 1970 Built, 4-1/2' Sides, Flat Bottom  |                               | 10297        |
| 9         | HOPPER           | 2,000         | Built Late 50's / Early 60's, Manual Gravity Gates                               | Ballast                       | 10405        |
| 39        | HOPPER           | 3,800         | 5 Pockets, Rapid Discharge Gates   | Western Coal                  | 10304        |
| 10+       | LO               | 3,000         | Round Hatches, Gravity Gates   | Sand / Lime                   | 10372        |
| ANY       | LO               | 3,010         | Round Hatches, Gravity Gates   | Cement                        | 10267        |
| 4         | LO               | 5,700         | 4 Pockets, Lined, Round Hatches, Gravity Gates                                   |                               | 10284        |
| 4         | PD               | 3,000         | 15 PSI Solimar System  | Cement                        | 10422        |
| 7         | PD               | 3,800         | 4 Compartments, 15 PSI   | Cement                        | 10470        |

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