

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	111A100W1	10,000	<i>For Export</i>	<i>Water</i>	<i>10495</i>
20	111A100W2	13,500	70 Ton Trucks, Lined	Sulfuric Acid	10180
1	AAR204W	20,000	Non-Coiled, Non-Insulated	Liquid Nitrogen	10357
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
4-5	111A100W3	20,000-23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped		10474
25	111A100W1	20,000-30,000	Top & Bottom Unloading, Non-Coiled, Non-Insulated, Must be Inexpensive	Ethanol	10269
14	111A100W3	23,500	Exterior Coils, Hazmat Equipped, Top & Bottom Unloading	Diesel	10441
ANY	111A100W1	30,000	Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading	Petroleum	10436
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
3	112S340W	33,500	Insulated, Inexpensive, Storage Only		10349
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
2	FLAT	50'-70'	In Plant Use Only		10392
<b>2</b>	<b>FLAT</b>	<b>69'+</b>	<b>50 Year Cars</b>		<b>10506</b>
5	GONDOLA	65'	Prefer 1970's Built, 2,800-3,200 Cubic Foot		10342
60	GONDOLA	ANY	Side Dump	Nickel Ore	10383
50	HOPPER	3,600	100 Ton Trucks, 4 Pocket	Aggregate	10493
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand 10479	
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
180	LO	4,750	100 Ton Trucks, Trough Hatches, Gravity Gates, Interchange Condition	Grain	10265
5	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298

### JUST A QUICK REMINDER

As most of you are aware, CSXT contracted a computer "Worm" virus recently that seriously affected the Railroad's Telecommunications Network. CSXT seems to have worked their way through the problem with only a couple of down days.

A reminder to all of us. Make sure your system has the best protection that you can find and remind all your employee's not to open e-mails from unknown sources no matter how intriguing they appear to be.

### A POSITIVE NOTE:

Look around! Things seem to be improving in the Rail Industry. Of course it's not back to where we'd like it to be, but the improvement is there for all to see. The many thousands of idle grain cars all seem to be back into service. LPG cars are extremely hard to find at this point in time. A lot of the Chemical companies are very optimistic about a bounce back fourth quarter. These are all good signs of a rebounding economy.

As usual TransMatrix, Inc. is ready to help find the equipment you may need or to help place the equipment you have an abundance of. That's what we're here for! One call to TransMatrix may save you many calls in the long run.

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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October 1, 2003

## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
10	105A500W	16,500	4" Polyurethane Foam Insulation	Titanium Chloride	10290
<b>4</b>	<b>111A100W3</b>	<b>16,500</b>	<b>Exterior Coils, Insulated, Willing To Line For Long Term</b>	<b>Caustic Soda</b>	<b>10531</b>
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
5	111A100W1	20,000	Interior Coils, Non-Insulated, Top & Bottom or Top Unloading, Ready To Forward	Various - Blasted	10343
9	111A100W1	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Sodium Hydrosulfide	10397
5	105A300W	20,500	Non-Coiled, Non-Insulated, Top Unloading Only	Anhydrous Ammonia	10310
2	111A100W3	21,000	Exterior Coils, Insulated, Top & Bottom Unloading	Vegetable Oil	10359
30-40	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Various	10437
40	105A200W	25,350	Non-Coiled, Insulated, Top Unloading Only	Ethylene Oxide	10184
<b>10</b>	<b>111A100W1</b>	<b>30,000</b>	<b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading</b>	<b>Clean</b>	<b>10523</b>
40	BOX	50'	70 Ton Trucks, Sliding Plug Doors		10258
8	BOX	60'	100 Ton Trucks, Load Dividers, Double Plug Doors, Nailable Steel Floors		10182
38	BOX - RP	68'	Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C		10279
20	FLAT	61'	100 Ton Trucks, 61' Between Bulkheads		10278
50	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
<b>32</b>	<b>GONDOLA</b>	<b>2,800</b>	<b>Flat Bottom</b>	<b>Aggregate</b>	<b>10516</b>
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
16	HOPPER	3,625	4 Pocket, Gravity Gates		10381
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
<b>2</b>	<b>LO</b>	<b>2,604</b>	<b>Trough Hatches, Erecrack &amp; Pinion Gates Great Lease Rate!</b>	<b>Manganese Ore</b>	<b>10347</b>
25-50	LO	4,740	Round Hatches, Gravity Gates, Short or Long Term	Calcium Carbide	10438
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
<b>4</b>	<b>PD</b>	<b>3,000</b>	<b>15 PSI Solimar Sytems, 5 Compartment</b>	<b>Cement</b>	<b>10422</b>
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418
15-20	111A100W1	16,000	Non-Coiled, Non-Insulated, Top & Bottom	Magnesium Hydroxide	10380
1	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Alcohol	10434
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382
1-5	111A100W5	20,000	Rubber Lining	Aluminum Chloride	10455
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
22	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Asphalt	10390
8-10	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Asphalt	10341
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
50	111A100W1	24,000	Interior Coils, Top & Bottom Unloading	Vegetable Oil	10314
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
1-2	111A100W3	25,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Virgin Lube Oil	10336
1-2	111A100W1	26,000	Plasite 3066 or 3070, Top & Bottom Unloading, Hazmat Equipped	Cyclohexylamine	10370
12	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1-2 Year Term	Methyl Methacrylate	10312
<b>1</b>	<b>111A100W3</b>	<b>26,000</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading</b>	<b>Mineral Oil</b>	<b>10537</b>
5-6	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Hazmat Equipped	Lube Oil or Diesel Fuel	10362
<b>2</b>	<b>111A100W1</b>	<b>30,000</b>	<b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading</b>	<b>Mineral Oil</b>	<b>10538</b>
3	111A100W2	30,000	Top Unloading Only, Long Term	Vinyl Acetate Monomer	10399
95	105J300W	33,500	Non-Coiled, Insulated, Short Term	Alkyl Feed Stock	10378
30+	105J340	33,500	Seasonal use	LPG	10500
10-15	112J340	33,500	1 Or 2 Trips, Need In September	Propane / Butane	10509
4-5	BOX	60'	100 Ton Trucks, Plug or Sliding Door, Steel Floor	Containers	10451
30	FLAT	61'	Minimum of 58' Between Bulkheads		10478
<b>40-60</b>	<b>FLAT</b>	<b>85'-89'</b>	<b>COFC</b>	<b>20' Containers</b>	<b>10532</b>
<b>50</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>Inner Brackets Removed</b>	<b>Construction Debris</b>	<b>10529</b>
ANY	GONDOLA	8,200	Flat Bottom	Woodchip	10407
25-30	HOPPER	2,500-3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
10	LO	4,600	Round Hatches, Gravity Gates, Lined	Sodium Nitrate	10323

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
10-15	LO	4,750+	Trough Hatches, Gravity Gates, Per Diem Lease, Short or Long Term	Grain	10364
100	LO	4,750+	Round or Trough Hatches, Gravity Gates, 286,000 Lb. Capacity	Ammonium Sulfate	10330
50	LO	4,750	Trough Hatches, Gravity Gates	Corn / Grain	10327
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460
ANY	LO	5,800	Pneumatic Gates, Epoxy Lined, Vibrator Brackets		10280
2-4	PD	4,650	3 Compartment, 1-2 Year Lease	Granulated Sugar	10319
10	PD	5,300	Long Term Lease, 2-4 Compartments	Clay	10294

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
30+	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
<b>33</b>	<b>111A100W1</b>	<b>20,000</b>	<b>Non-Coiled, Non-Insulated, 1980 ACF Built</b>	<b>Vegetable Oil</b>	<b>10526</b>
3	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
54	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Plasite 3077 Lined	Styrene / Epoxy Resins	10503
3	112J400W	30,000	Currently In Service	LPG	10419
2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
23	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
23	112J340W	33,500	Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10501
7	BOX	60'	100 Ton Trucks, Nailable Steel Floors		10326
50	FLAT	57'	70 Ton Trucks, Bulkheads	Pulp Wood	10318
10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
20	GONDOLA	1,828	Flat Bottom, 3'8" Sides		10361
<b>96</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>Bathtub Design, 100 Ton Trucks, 1978-9 Built</b>		<b>10536</b>
9	HOPPER	2,000	Built Late 50's / Early 60's, Manual Gravity Gates	Ballast	10405
39	HOPPER	3,800	5 Pockets, Rapid Discharge Gates	Western Coal	10304
<b>2</b>	<b>LO</b>	<b>2,604</b>	<b>Trough Hatches, Eresco Rack &amp; Pinion Gates Great Lease Rate!</b>	<b>Manganese Ore</b>	<b>10347</b>
10+	LO	3,000	Round Hatches, Gravity Gates	Sand / Lime	10372
ANY	LO	3,010	Round Hatches, Gravity Gates	Cement	10267
<b>4</b>	<b>PD</b>	<b>3,000</b>	<b>15 PSI Solimar System, 5 Compartment</b>	<b>Cement</b>	<b>10422</b>
7	PD	3,800	4 Compartments, 15 PSI	Cement	10470

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