EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF#
15	111A100W1	10,000	For Export	Water	10495
20	111A100W2	13,500	70 Ton Trucks, Lined	Sulfuric Acid	10180
1	AAR204W	20,000	Non-Coiled, Non-Insulated	Liquid Nitrogen	10357
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
4-5	111A100W3	20,000- 23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped		10474
14	111A100W3	23,500	Exterior Coils, Hazmat Equipped, Top & Bottom Unloading	Diesel	10441
2-5	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Diesel Fuel	10556
ANY	111A100W1	30,000	Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading	Petroleum	10436
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
3	112S340W	33,500	Insulated, Inexpensive, Storage Only		10349
8	BOX	50'-60'	For Storage, Inexpensive		10555
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
<i>7</i> 5	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
2	FLAT	69'+	50 Year Cars		10506
60	GONDOLA	ANY	Side Dump	Nickel Ore	10383
50	HOPPER	2,400	4 Pocket, 50 Degree Slopes	Aggregate	10494
50	HOPPER	3,600	100 Ton Trucks, 4 Pocket	Aggregate	10493
25	LO	3,000	3 Compartments, Round Hatches, Gravity Sand Gates	10479	
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
6	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298

HOLIDAYS! HOLIDAYS! HOLIDAYS!

Yes, that's right! The holidays are definitely with us. Thanksgiving came and went and of course, we all ate too much as usual. We do have plenty to be thankful for. There hasn't been another terrorist attack in this Country since 9/11/01. That's over two years ago!! The unemployment rate doesn't seem to be getting any worse. The Interest rates are still low and the economy is slowly showing signs of bouncing back. See! Plenty to be thankful for.

Even the rail industry has a lot to be thankful for. Paper and Chemicals actually showed gains in carloads shipped from 2002 to 2003. The thousands of grain cars that were parked are all back in operation. Even the tank cars from 23,000 gallons and up are harder to find than they have been for quite some time. Most of the Lessors seem to be busier than they have been trying to put deals together. Don't forget, if you need to lease or buy railcars, or have cars that you need to place, call us at TransMatrix, Inc... we won't even charge you to list what you have or need in our monthly Inside Track newsletter. See! We do have a lot to be thankful for.

All of us at TransMatrix, Inc. hope you and all your families have a wonderfully joyous, safe Holiday Season.

THE INSIDE TRACK

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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December 1, 2003

EQUIPMENT AVAILABLE FOR LEASE

# OF	DOT /				
CARS	<u>CLASS</u>	CAPACITY	COMMENTS	LAST CONTENTS	REF#
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
10	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
3	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Various	10397
5	105A300W	20,500	Non-Coiled, Non-Insulated, Top Unloading Only	Anhydrous Ammonia	10310
2	111A100W3	21,000	Exterior Coils, Insulated, Top & Bottom Unloading	Vegetable Oil	10359
30-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, In & Out Last Contents	Asphalt	10576
30	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short or Long Term	Asphalt	10561
9	111A100W1	30,000	Top & Bottom Unloading	Diesel Fuel, Methanol	10573
10	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Clean	10523
40	BOX	50'	70 Ton Trucks, Sliding Plug Doors		10258
38	BOX - RP	68'	Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C		10279
20	FLAT	61'	100 Ton Trucks, 61' Between Bulktheads		10278
50	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
32	GONDOLA	2,800	Flat Bottom	Aggregate	10516
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
26	HOPPER	3,625	4 Pocket, Gravity Gates		10381
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
2	LO	2,604	Trough Hatches, Ereco Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
10	LO	4,750	Trough Hatches, Gravity Gates	Grain	10564
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
4	PD	3,000	15 PSI Solimar Sytems, 5 Compartment	Cement	10422
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214

EQUIPMENT NEEDED FOR LEASE

DOT /

EQUIPM	ENT /	NEEDED	FOR	LEASE
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<u>CARS</u>	CLASS	CAPACITY	COMMENTS	PRODUCT	REF#	<u>CARS</u>	CLASS	CAPACITY	COMMENTS	PRODUCT	REF#
2-4	105A500W	10,500	Non-Coiled, Insulated, 55 Ton, Top Unload	Chlorine	10569	4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465	10	LO	4,600	Pound Hatches Gravity Cates Lined	Sodium Nitrate	10323
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325		LO	4,700	Round Hatches, Gravity Gates, Lined	Bulk Salt	10523
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393			•	Trough Hatches, Pneumatic Gates, Short Term		
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418		LO	4,750+	Trough Hatches, Gravity Gates, Per Diem Lease, Short or Long Term	Grain	10364
15-20	111A100W1	16,000	Non-Coiled, Non-Insulated, Top & Bottom	Magnesium Hydroxide	10380		LO	4,750	Trough Hatches, Gravity Gates	Corn / Grain	10327
1	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom	Alcohol	10434	10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460
•	1117(100770	10,000	Unloading, Short Term	7 (100) 101	10101	2-4	PD	4,650	3 Compartment, 1-2 Year Lease	Granulated Sugar	10319
2	111A100W3	16,500- 17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557						
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382						
1-5	111A100W5	20,000	Rubber Lining	Aluminum Chloride	10455						
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507						
12	111A100W1/3	3 23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335						
8-10	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Asphalt	10341		EQUIPMENT AVAILABLE FOR SALE				
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom	Non-Aggressive	10287	# OF	DOT /				
=0	4444400044	0.4.000	Unloading	Alcohol	10011	CARS	CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF#
50	111A100W1	24,000	Interior Coils, Top & Bottom Unloading	Vegetable Oil	10314	79	111A100W1	14,300	Hazmat Equipped Top & Bottom Unloading	Phosphoric Acid	10483
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305	75	TTTATOOWT	14,500	Hazmat Equipped, Top & Bottom Unloading, Older Linings	i nosphone Acid	10400
1-2	111A100W3	25,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Virgin Lube Oil	10336	30+	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
1-2	111A100W1	26,000	Plasite 3066 or 3070, Top & Bottom Unloading,	Cyclohexylamine	10370	33	111A100W1	20,000	Non-Coiled, Non-Insulated, 1980 ACF Built	Vegetable Oil	10526
			Hazmat Equipped			3	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
1	111A100W3	26,000	Exterior Coils, Insulated, Top & Bottom Unloading	Mineral Oil	10537	54	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Plasite 3077 Lined	Styrene / Epoxy Resins	10503
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547	50	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom	Light Chemicals	10541
3	111A100W2	30,000	Top Unloading Only, Long Term	Vinyl Acetate Monomer	10399				Unloading	· ·	
20.25	105 124014/	20.000	Inculated 4 Veer Torm		10577	3	112J400W	30,000	Currently In Service	LPG	10419
20-25	105J340W	30,000- 33,500	Insulated, 1 Year Term	Crude Butadiene	10577	2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
95	105J300W	33,500	Non-Coiled, Insulated, Short Term	Alkyl Feed Stock	10378	19	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
30+	105J340	33,500	Seasonal use	LPG	10500	7	BOX	60'	100 Ton Trucks, Nailable Steel Floors		10326
10-15	112J340	33,500	1 Or 2 Trips, Need In September	Propane / Butane	10509	30	BOX	<i>60'</i> 9"	Double Plug Doors, Nailable Steel Floor		10567
4-6	BOX	50'		Bagged Rice	10548	10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
10	BOX	<i>60'</i>	Bagged Commodity, Long Term	Calcium Carbonate	10542	77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
4-5	BOX	60'	100 Ton Trucks, Plug or Sliding Door, Steel Floor	Containers	10451	42	GONDOLA	2,495	Flat Bottom, 1980 Built		10549
20	FLAT	61'	Minimum of 58' Between Bulkheads		10478	96	GONDOLA	4,000	Bathtub Design, 100 Ton Trucks, 1978-9 Built		10536
30				20' Containara		9	HOPPER	2,000	Built Late 50's / Early 60's, Manual Gravity	Ballast	10405
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532	Č		_,	Gates		
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529	39	HOPPER	3,800	5 Pockets, Rapid Discharge Gates	Western Coal	10304
ANY	GONDOLA	8,200	Flat Bottom	Woodchip	10407	2	LO	2,604	Trough Hatches, Ereco Rack & Pinion Gates	Manganese Ore	10347
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558	10+	LO	3,000	Round Hatches, Gravity Gates	Sand / Lime	10372
25-30	HOPPER	2,500- 3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373		LO	3,010	Round Hatches, Gravity Gates	Cement	10267
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308	4	PD	3,000	15 PSI Solimar System, 5 Compartment	Cement	10422
			· ·			7	PD	3,800	4 Compartments, 15 PSI	Cement	10470
50	HOPPER	4,650	Trough Hatches, Gravity Gates	Fertilizer	10560	•	- -	0,000	· · · · · · · · · · · · · · · · · · ·	- 3 	

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