

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	111A100W1	10,000	For Export	Water	10495
20	111A100W2	13,500	70 Ton Trucks, Lined	Sulfuric Acid	10180
1	AAR204W	20,000	Non-Coiled, Non-Insulated	Liquid Nitrogen	10357
ANY	111A100W1	20,000	Interior Coils, Top & Bottom Unloading		10273
4-5	111A100W3	20,000-23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped		10474
14	111A100W3	23,500	Exterior Coils, Hazmat Equipped, Top & Bottom Unloading	Diesel	10441
2-5	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Diesel Fuel	10556
ANY	111A100W1	30,000	Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading	Petroleum	10436
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
3	112S340W	33,500	Insulated, Inexpensive, Storage Only		10349
8	BOX	50'-60'	For Storage, Inexpensive		10555
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
<b>12</b>	<b>FLAT</b>	<b>48'</b>	<b>In-Plant Service Only, Inexpensive</b>		<b>10575</b>
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
2	FLAT	69'+	50 Year Cars		10506
50	HOPPER	2,400	4 Pocket, 50 Degree Slopes	Aggregate	10494
50	HOPPER	3,600	100 Ton Trucks, 4 Pocket	Aggregate	10493
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
6	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298

### Happy New Year!

The Holiday Season is over and the new year has begun. We have unwrapped our gifts and eaten our fill of cookies and candy. Our three day work weeks are done and now it's time to focus on the new year and all the opportunities that will present themselves with our everyday challenges.

Many companies are doing their annual projections regarding financing and transportation expenses. Several have completed this task and are in the process of implementing ways to meet their goals. Transportation budgeting can be one of the hardest goals to achieve because of it's many variables. Such as market pricing, market demand, availability of raw materials, cost of supplies and availability of equipment. TransMatrix, Inc. has a good understanding of these challenges and has set it's own goal of doing what we can to make your transportation needs easier.

TransMatrix, Inc. prides itself on our knowledge of the rail industry. With our diverse network of shippers and suppliers, we can help you locate the equipment you need, or locate other companies that may be able to use your excess equipment. We want to help you accomplish your goals and conquer your everyday challenges.

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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January 1, 2004

## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
10	111A100W1	20,000	Interior Coils, Non-Insulated, Top & Bottom or Top Unloading, Ready To Forward	Various	10343
3	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Various	10397
5	105A300W	20,500	Non-Coiled, Non-Insulated, Top Unloading Only	Anhydrous Ammonia	10310
<b>6</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Plasite 3070 Lined</b>		<b>10600</b>
30-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, In & Out Last Contents	Asphalt	10576
30	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short or Long Term	Asphalt	10561
8	111A100W1	30,000	Top & Bottom Unloading	Diesel Fuel, Methanol	10573
10	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Clean	10523
<b>10</b>	<b>BOX</b>	<b>60'</b>	<b>7 With Sliding Doors, 3 With Plug Doors</b>		<b>10581</b>
38	BOX - RP	68'	Refrigerated Box, AAR Type R610, Insulated, 100 Ton Trucks, Plate C		10279
20	FLAT	61'	100 Ton Trucks, 61' Between Bulkheads		10278
50	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
32	GONDOLA	2,800	Flat Bottom	Aggregate	10516
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
26	HOPPER	3,625	4 Pocket, Gravity Gates		10381
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
2	LO	2,604	Trough Hatches, Erecrack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
<b>92</b>	<b>LO</b>	<b>2,929</b>	<b>Round Hatches, Gravity Gates</b>		<b>10492</b>
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
4	PD	3,000	15 PSI Solimar Sytems, 5 Compartment	Cement	10422
7	PD	3,500	2 Pocket, 15 PSI, Completely Rebuilt		10214

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2-4	105A500W	10,500	Non-Coiled, Insulated, 55 Ton, Top Unload	Chlorine	10569
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418
<b>3</b>	<b>111A100W5</b>	<b>14,500</b>	<b>Exterior Coils, Insulated, Food Grade Rubber Lining</b>	<b>Phosphoric Acid</b>	<b>10584</b>
15-20	111A100W1	16,000	Non-Coiled, Non-Insulated, Top & Bottom	Magnesium Hydroxide	10380
<b>30-40</b>	<b>111A100W3</b>	<b>16,000</b>	<b>Exterior Coils, Insulated, Plasite Lining, 1 Year Term</b>	<b>Caustic Soda</b>	<b>10585</b>
1	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Alcohol	10434
2	111A100W3	16,500-17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382
1-5	111A100W5	20,000	Rubber Lining	Aluminum Chloride	10455
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
<b>6</b>	<b>111A100W1</b>	<b>23,500</b>	<b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading, Lined</b>	<b>Surfactant Water Mix</b>	<b>10599</b>
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
<b>50</b>	<b>111A100W1</b>	<b>23,500-27,000</b>	<b>Top &amp; Bottom Unloading, Hazmat Equipped</b>	<b>Diesel Fuel</b>	<b>10591</b>
50	111A100W1	24,000	Interior Coils, Top & Bottom Unloading	Vegetable Oil	10314
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
1-2	111A100W1	26,000	Plasite 3066 or 3070, Top & Bottom Unloading, Hazmat Equipped	Cyclohexylamine	10370
1	111A100W3	26,000	Exterior Coils, Insulated, Top & Bottom Unloading	Mineral Oil	10537
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term	Vinyl Acetate Monomer	10399
20-25	105J340W	30,000-33,500	Insulated, 1 Year Term	Crude Butadiene	10577
30+	105J340	33,500	Seasonal use	LPG	10500
4-6	BOX	50'		Bagged Rice	10548
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
4-5	BOX	60'	100 Ton Trucks, Plug or Sliding Door, Steel Floor	Containers	10451
30	FLAT	61'	Minimum of 58' Between Bulkheads		10478
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
ANY	GONDOLA	8,200	Flat Bottom	Woodchip	10407
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
25-30	HOPPER	2,500-3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
<b>15</b>	<b>HOPPER</b>	<b>3,000-4,000</b>	<b>Gravity Gates, Short Term</b>	<b>Phosphoric Rock</b>	<b>10586</b>
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
50	HOPPER	4,650	Trough Hatches, Gravity Gates	Fertilizer	10560
4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
<b>40-50</b>	<b>LO</b>	<b>3,200</b>	<b>Round Hatches, Gravity Gates</b>	<b>Cement</b>	<b>10589</b>
10	LO	4,600	Round Hatches, Gravity Gates, Lined	Sodium Nitrate	10323
50-60	LO	4,700	Trough Hatches, Pneumatic Gates, Short Term	Bulk Salt	10528
10-15	LO	4,750+	Trough Hatches, Gravity Gates, Per Diem Lease, Short or Long Term	Grain	10364
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460
2-4	PD	4,650	3 Compartment, 1-2 Year Lease	Granulated Sugar	10319

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
30+	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
33	111A100W1	20,000	Non-Coiled, Non-Insulated, 1980 ACF Built	Vegetable Oil	10526
3	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
50	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Light Chemicals	10541
3	112J400W	30,000	Currently In Service	LPG	10419
2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
19	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
<b>6</b>	<b>BOX</b>	<b>50'</b>	<b>Single Sliding Doors, Nailable Steel Floors</b>	<b>Paper</b>	<b>10583</b>
30	BOX	60' 9"	Double Plug Doors, Nailable Steel Floor		10567
10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
<b>55</b>	<b>FLAT</b>	<b>100'</b>	<b>Articulated, 2 Pack</b>		<b>10534</b>
77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
42	GONDOLA	2,495	Flat Bottom, 1980 Built		10549
9	HOPPER	2,000	Built Late 50's / Early 60's, Manual Gravity Gates	Ballast	10405
<b>120+</b>	<b>HOPPER</b>	<b>3,800</b>	<b>Rapid Discharge, Rotary Couplers</b>		<b>10476</b>
2	LO	2,604	Trough Hatches, Ereco Rack & Pinion Gates	Manganese Ore	10347
10+	LO	3,000	Round Hatches, Gravity Gates	Sand / Lime	10372
ANY	LO	3,010	Round Hatches, Gravity Gates	Cement	10267
4	PD	3,000	15 PSI Solimar System, 5 Compartment	Cement	10422
7	PD	3,800	4 Compartments, 15 PSI	Cement	10470
<b>19</b>	<b>LO</b>	<b>4,650</b>	<b>Gravity / Pneumatic Gates, 3 Compartment</b>	<b>Gypsum</b>	<b>10505</b>

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