

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	111A100W1	10,000	For Export	Water	10495
1	AAR204W	20,000	Non-Coiled, Non-Insulated	Liquid Nitrogen	10357
4-5	111A100W3	20,000-23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped		10474
<i>1</i>	<i>111A100W3</i>	<i>23,500</i>	<i>Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped</i>	<i>Fuel Oil</i>	<i>10611</i>
<i>ANY</i>	<i>111A100W3</i>	<i>23,500</i>	<i>Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars</i>		<i>10621</i>
2-5	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Diesel Fuel	10556
ANY	111A100W1	30,000	Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading	Petroleum	10436
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
3	112S340W	33,500	Insulated, Inexpensive, Storage Only		10349
8	BOX	50'-60'	For Storage, Inexpensive		10555
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
12	FLAT	48'	In-Plant Service Only, Inexpensive		10575
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
2	FLAT	69'+	50 Year Cars		10506
<i>300+</i>	<i>GONDOLA</i>	<i>4,000</i>	<i>Flat Bottom or Bathtub</i>	<i>Scrap Metal</i>	<i>10604</i>
50	HOPPER	2,400	4 Pocket, 50 Degree Slopes	Aggregate	10494
50	HOPPER	3,600	100 Ton Trucks, 4 Pocket	Aggregate	10493
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
6	LO	5,150	Trough Hatches, Gravity Gates	Grain	10298

SPRING CLEANING

The days are finally getting longer. Though it may still be quite cold out there, many of you are looking to clear out those things that are either worn out to use, or just don't seem to fit your needs any more.

Do you have this problem with part of your railcar fleet? Are you too busy to find a solution? TransMatrix can help. Our knowledgeable folks can help you scrap your unneeded cars and trade your cluttered storage track for dollars. The scrap market has risen and now is a good time to take advantage of the higher pricing. TransMatrix can help you get the best price for your old or damaged equipment.

But wait! You say your cars are too good for the scrap heap? We can help you find a buyer for those cars as well. Please give us a call and we will do our best to help you with either situation. Operators are waiting. Call NOW!

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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February 1, 2004

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
<i>10</i>	<i>111A60ALW1</i>	<i>20,000</i>	<i>Exterior Coils, Top & Bottom Unloading</i>	<i>Ammonium Thiosulfate</i>	<i>10616</i>
<i>1</i>	<i>111A100W1</i>	<i>20,000</i>	<i>3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped</i>	<i>Lubricating Oil</i>	<i>10592</i>
3	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
3	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading	Various	10397
<i>75</i>	<i>111A100W3</i>	<i>23,500</i>	<i>Exterior Coils, Insulated, Hazmat Equipped, 3 Year Minimum Lease</i>	<i>Lubricating Oil</i>	<i>10618</i>
6	111A100W3	23,500	Exterior Coils, Insulated, Plasite 3070 Lined		10600
30-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, In & Out Last Contents	Asphalt	10576
<i>2</i>	<i>111A100W1</i>	<i>24,000</i>	<i>4 Equal Compartments, Top & Bottom Unloading, Hazmat Equipped</i>	<i>Lubricating Oil</i>	<i>10593</i>
8	111A100W1	30,000	Top & Bottom Unloading	Diesel Fuel, Methanol	10573
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
20	FLAT	61'	100 Ton Trucks, 61' Between Bulkheads		10278
50	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
32	GONDOLA	2,800	Flat Bottom	Aggregate	10516
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
26	HOPPER	3,625	4 Pocket, Gravity Gates		10381
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
2	LO	2,604	Trough Hatches, Eresco Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
92	LO	2,929	Round Hatches, Gravity Gates		10492
<i>40-50</i>	<i>LO</i>	<i>3,256</i>	<i>Round Hatches, Gravity Gates, Available July, 2004</i>	<i>New Cars</i>	<i>10608</i>
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
4	PD	3,000	15 PSI Solimar Systems, 5 Compartment	Cement	10422

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EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2-4	105A500W	10,500	Non-Coiled, Insulated, 55 Ton, Top Unload	Chlorine	10569
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418
3	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
15-20	111A100W1	16,000	Non-Coiled, Non-Insulated, Top & Bottom	Magnesium Hydroxide	10380
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
1	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Alcohol	10434
2	111A100W3	16,500-17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382
1-5	111A100W5	20,000	Rubber Lining	Aluminum Chloride	10455
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
1	111A100W3	23,500	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Non-Aggressive Alcohol	10287
50	111A100W1	23,500-27,000	Top & Bottom Unloading, Hazmat Equipped	Diesel Fuel	10591
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
1	111A100W3	26,000	Exterior Coils, Insulated, Top & Bottom Unloading	Mineral Oil	10537
15	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Fuel Oil	10607
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
20-25	105J340W	30,000-33,500	Insulated, 1 Year Term	Crude Butadiene	10577
30+	105J340	33,500	Seasonal use	LPG	10500
20-40	112J340W	33,500	Insulated, 20 Cars Short Term Lease Only	LPG	10605
4-6	BOX	50'		Bagged Rice	10548
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
4-5	BOX	60'	100 Ton Trucks, Plug or Sliding Door, Steel Floor	Containers	10451
30	FLAT	61'	Minimum of 58' Between Bulkheads		10478
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
ANY	GONDOLA	8,200	Flat Bottom	Woodchip	10407
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
25-30	HOPPER	2,500-3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373

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EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
50	HOPPER	4,650	Trough Hatches, Gravity Gates	Fertilizer	10560
1	LO	3,000	Round Hatches, Gravity Gates, Long Term	Limestone	10614
4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
15-30	LO	3,400	Trough Hatches, Gravity Gates	Sodium Sulfate	10559
10	LO	4,600	Round Hatches, Gravity Gates, Lined	Sodium Nitrate	10323
50-60	LO	4,700	Trough Hatches, Pneumatic Gates, Short Term	Bulk Salt	10528
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
30+	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
33	111A100W1	20,000	Non-Coiled, Non-Insulated, 1980 ACF Built	Vegetable Oil	10526
3	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
3	112J400W	30,000	Currently In Service	LPG	10419
2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
19	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
6	BOX	50'	Single Sliding Doors, Nailable Steel Floors	Paper	10583
2	BOX	60'	Plate E, 100 Ton Trucks		10598
30	BOX	60' 9"	Double Plug Doors, Nailable Steel Floor		10567
10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
55	FLAT	100'	Articulated, 2 Pack		10534
77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
42	GONDOLA	2,495	Flat Bottom, 1980 Built		10549
9	HOPPER	2,000	Built Late 50's / Early 60's, Manual Gravity Gates	Ballast	10405
120+	HOPPER	3,800	Rapid Discharge, Rotary Couplers		10476
22	HOPPER	4,040	Gravity Gates	Coal	10602
2	LO	2,604	Trough Hatches, Eresco Rack & Pinion Gates	Manganese Ore	10347
26	LO	3,000	Round Hatches, Gravity Gates	Cement	10612
4	PD	3,000	15 PSI Solimar System, 5 Compartment	Cement	10422
7	PD	3,800	4 Compartments, 15 PSI	Cement	10470

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