

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	111A100W1	10,000	For Export	Water	10495
4-5	111A100W3	20,000-23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped		10474
<i>ANY</i>	<i>11A100W3</i>	<i>20,000-26,000</i>	<i>Exterior Coils, Insulated, Hazmat Equipped, Top &amp; Bottom Unloading</i>	<i>Any</i>	<i>10637</i>
1	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Hazmat Equipped	Fuel Oil	10611
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars		10621
2-5	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Diesel Fuel	10556
ANY	111A100W1	30,000	Non-Coiled, Non-Insulated, Hazmat Equipped, Top & Bottom Unloading	Petroleum	10436
4	112J340W	33,500	Non-Coiled, Insulated, Dual Diameter OK	LPG	10114
8	BOX	50'-60'	For Storage, Inexpensive		10555
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
12	FLAT	48'	In-Plant Service Only, Inexpensive		10575
10-15	FLAT	50'-56'	Must Be In Interchange Condition		10263
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
2	FLAT	69'+	50 Year Cars		10506
<i>1</i>	<i>GONDOLA</i>	<i>3,400+</i>	<i>3 Pocket, In Plant Use</i>	<i>Aggregate</i>	<i>10642</i>
<i>300+</i>	<i>GONDOLA</i>	<i>4,000+</i>	<i>Flat Bottom Only</i>	<i>Scrap Metal</i>	<i>10623</i>
50	HOPPER	2,400	4 Pocket, 50 Degree Slopes	Aggregate	10494
50	HOPPER	3,600	100 Ton Trucks, 4 Pocket	Aggregate	10493
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442

### TECHNOLOGY & "THE INSIDE TRACK"

One of the greatest resources in advertising is technology. How many of you remember the days where the only way you found out what was available or needed in the rail industry was either through the mail, calling someone or word of mouth? Today's advances with the internet have broadened our abilities to provide this information in a more effective and efficient manner. Which brings us to "The Inside Track", and how it works with the technology at hand.

December 1, 1986, TransMatrix, Inc. published the first copy of "The Inside Track" which had 22 listings and was mailed to 57 customers. Today, it is read by more than 1,000 transportation specialists and contains over 100 listings. With new technology, we can send it to your email address or still by regular mail. In addition, you can view the current or recent past printed issues, 24 hours a day, 7 days a week, by going to our web site at [www.transmatrix.com](http://www.transmatrix.com) and clicking on "The Inside Track". The on-line version of "The Inside Track" contains all the railcar leads in our database, not just the short list for our printed version. You also have the option of notifying us of your needs and availabilities by simply selecting our feedback option. This will notify the TransMatrix Team and allow us to act in a timely manner.

If you would like to be placed on our email or mailing list, let us know. We are here to make your business needs easier.

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
10	111A60ALW1	20,000	Exterior Coils, Top & Bottom Unloading	Ammonium Thiosulfate	10616
1	111A100W1	20,000	3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10592
10	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
75	111A100W3	23,500	Exterior Coils, Insulated, Hazmat Equipped, 3 Year Minimum Lease	Lubricating Oil	10618
6	111A100W3	23,500	Exterior Coils, Insulated, Plasite 3070 Lined		10600
30-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, In & Out Last Contents	Asphalt	10576
2	111A100W1	24,000	4 Equal Compartments, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10593
<i>8</i>	<i>111A100W1</i>	<i>26,000</i>	<i>Interior Coils, Non-Insulated, Bottom Unloading</i>	<i>Tallow</i>	<i>10636</i>
3	111A100W1	30,000	Top & Bottom Unloading	Diesel Fuel, Methanol	10573
<i>15</i>	<i>112J340W</i>	<i>33,500</i>	<i>Insulated, No Magnetic Gauging Device, Must Be Returned By December, 2004</i>	<i>LPG / Butane</i>	<i>10631</i>
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
50	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
32	GONDOLA	2,800	Flat Bottom	Aggregate	10516
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
26	HOPPER	3,625	4 Pocket, Gravity Gates		10381
80	HOPPER	3,850	Rapid Discharge Gates, 5 Pocket	Coal	10351
2	LO	2,604	Trough Hatches, Eresco Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
40-50	LO	3,256	Round Hatches, Gravity Gates, Available July, 2004	New Cars	10608
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
4	PD	3,000	15 PSI Solimar Sytems, 5 Compartment	Cement	10422

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2-4	105A500W	10,500	Non-Coiled, Insulated, 55 Ton, Top Unload	Chlorine	10569
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
50-100	111A100W3	13,500	Exterior Coils, Insulated, Short Term Lease	Molten Sulfur	10325
20	111A100W3	13,800	Exterior Coils, Insulated, Lining Optional, Top & Bottom Unloading	Molten Sulfur	10393
1	111A100W2	14,000	Plasite 3066 Lining, Long Term	Phosphoric Acid	10418
3	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
2	111A100W3	16,500-17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557
<b>3</b>	<b>105A500W</b>	<b>17,000</b>	<b>1 Year Term</b>	<b>Methyl Bromide</b>	<b>10634</b>
<b>4-6</b>	<b>111A100W1</b>	<b>20,000</b>	<b>Lined, Long Term Lease</b>	<b>Sodium Bisulfite</b>	<b>10639</b>
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Must be Lined	Acrylate	10382
1-5	111A100W5	20,000	Rubber Lining	Aluminum Chloride	10455
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507
12	111A100W1/3	23,000	Coiled or Non-Coiled, Non-Insulated or Insulated, 1-3 Year Term	Ethylene Glycol	10335
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
<b>25-50</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Skid Protection, Top &amp; Bottom Unloading, May-Oct Lease</b>	<b>Asphalt</b>	<b>10624</b>
50	111A100W1	23,500-27,000	Top & Bottom Unloading, Hazmat Equipped	Diesel Fuel	10591
1	111A100W1	25,000	Any Coils, Non-Insulated, 3 Compartments	Lube Oil	10305
<b>7</b>	<b>111A100W3</b>	<b>25,000-26,000</b>	<b>Exterior Coils, Insulated, Hazmat Equipped, Top &amp; Bottom Unloading</b>	<b>Mineral Oil</b>	<b>10644</b>
1	111A100W3	26,000	Exterior Coils, Insulated, Top & Bottom Unloading	Mineral Oil	10537
15	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Fuel Oil	10607
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
20-25	105J340W	30,000-33,500	Insulated, 1 Year Term	Crude Butadiene	10577
30+	105J340	33,500	Seasonal use	LPG	10500
20-40	112J340W	33,500	Insulated, 20 Cars Short Term Lease Only	LPG	10605
4-6	BOX	50'		Bagged Rice	10548
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
4-5	BOX	60'	100 Ton Trucks, Plug or Sliding Door, Steel Floor	Containers	10451
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
ANY	GONDOLA	8,200	Flat Bottom	Woodchip	10407
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
25-30	HOPPER	2,500-3,000	Gravity Gates, 100 Ton Trucks, 45 Degree Slopes, 6 Month Lease	Ballast	10373

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
1	LO	3,000	Round Hatches, Gravity Gates, Long Term	Limestone	10614
4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
15-30	LO	3,400	Trough Hatches, Gravity Gates	Sodium Sulfate	10559
<b>20</b>	<b>LO</b>	<b>4,000</b>	<b>Round Hatches, Gravity Gates, 1 Year Term</b>	<b>Salt</b>	<b>10627</b>
50	LO	4,650	Trough Hatches, Gravity Gates	Fertilizer	10560
50-60	LO	4,700	Trough Hatches, Pneumatic Gates, Short Term	Bulk Salt	10528
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
28	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
27	111A100W1	20,000	Non-Coiled, Non-Insulated, 1980 ACF Built	Vegetable Oil	10526
3	111A100W1	20,000	Interior Coils, Storage Only	Various	10368
3	112J400W	30,000	Currently In Service	LPG	10419
2		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
19	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
6	BOX	50'	Single Sliding Doors, Nailable Steel Floors	Paper	10583
2	BOX	60'	Plate E, 100 Ton Trucks		10598
30	BOX	60' 9"	Double Plug Doors, Nailable Steel Floor		10567
10+	FLAT	89'	70 Ton Trucks, Straight Flat Decks		10355
55	FLAT	100'	Articulated, 2 Pack		10534
77	GONDOLA	1,350	50 Cubic Yard, Side Dump		10413
<b>200+</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>Built By FMC</b>	<b>Coal</b>	<b>10641</b>
9	HOPPER	2,000	Built Late 50's / Early 60's, Manual Gravity Gates	Ballast	10405
120+	HOPPER	3,800	Rapid Discharge, Rotary Couplers		10476
22	HOPPER	4,040	Gravity Gates	Coal	10602
2	LO	2,604	Trough Hatches, Eresco Rack & Pinion Gates	Manganese Ore	10347
26	LO	3,000	Round Hatches, Gravity Gates	Cement	10612
4	PD	3,000	15 PSI Solimar System, 5 Compartment	Cement	10422
7	PD	3,800	4 Compartments, 15 PSI	Cement	10470

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