

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
1	111A100W1	10,000	Lined	Water	10707
3	111A100W1	13,000-14,000	Off Line Use		10664
25-30	111A100W1	20,000-23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Steep Water	10686
ANY	111A100W3	20,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Any	10637
<b>100</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading</b>	<b>Asphalt</b>	<b>10744</b>
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars		10621
<b>ANY</b>	<b>112J340W</b>	<b>33,500</b>	<b>Non-Coiled, Insulated, Top Unload Only</b>	<b>LPG</b>	<b>10734</b>
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
1	FLAT	48'	In-Plant Service Only, Inexpensive		10575
100	FLAT	50'	100 Ton Trucks, Steel Deck	Steel Slabs	10717
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
2	FLAT	69'+	50 Year Cars		10506
ANY	GONDOLA	52'-65'	Flat Bottom	Scrap	10720
300+	GONDOLA	4,000+	Flat Bottom Only	Scrap Metal	10623
40-50	GONDOLA	5,200+	Rotary or Flat Bottom	Wood Chips	10691
1	HOPPER	3,400+	3 Pocket, In Plant Use	Aggregate	10642
100	HOPPER	3,800	Rapid Discharge		10646
50	HOPPER	2,400	3 Pocket, 50 Degree Slopes	Aggregate	10494
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
<b>100+</b>	<b>LO</b>	<b>5,800</b>	<b>Round Hatches, Pneumatic Gates</b>	<b>Plastic Pellets</b>	<b>10625</b>

### WHAT HAPPENED TO THE TELEPHONE?

For years our main source of communication was by phone or an in-office visit. We all can remember being on one line, having another person holding for us on another line, and trying to determine when we were going to make the calls to get the information people were requesting. Seems now with technology and the many advancements with the computer industry, conversation seems to be fading, or should we say, taking another form.

The almighty email system is the latest and greatest form of communication between two individuals, or many, at the same time. It used to be that the first thing in the morning was to get your coffee. But now it seems we switch the computer on first so it can download the messages from the night before. With anticipation we wait, watching each email pop up on the screen, weeding out the junk and waiting for that one that says "You Have Just Won a Million Dollars", knowing if that happens it probably has a worm attached. Once they have all come up and we have spotted the ones that require immediate attention, we are off to get our coffee.

We're not belittling technology or demeaning it in any way. As a matter of fact, it is a great tool. You can create files to store the messages, mark them for immediate attention and even request return receipts from the receiver without paying extra money. It has helped us become more efficient and expedite your request faster than ever. But, we still like the telephone. So if out of the blue you receive a call from TransMatrix, Inc. asking how things are going, don't be surprised. We still know how to make calls and we still want to make sure you are getting the best service. Thank goodness they came up with email before the camera phones became popular!

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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July 1, 2004

## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
1	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading	Petroleum Oil	10668
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
2	111A60ALW	20,000	Exterior Coils, Insulated	Various	10374
6	111A60ALW1	20,000	Exterior Coils, Top & Bottom Unloading	Ammonium Thiosulfate	10616
1	111A100W1	20,000	3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10592
2-3	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
2	111A100W3	20,000	Exterior Coils, Insulated	Crude Vegetable Oil	10712
12	111A100W3	23,500	Non-Coiled, Insulated, Top & Bottom Unloading	Various	10677
8	111A100W1	26,000	Interior Coils, Non-Insulated, Bottom Unloading	Tallow	10636
15	112J340W	33,500	Insulated, No Magnetic Gauging Device, Must Be Returned By December, 2004	LPG / Butane	10631
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
48	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
<b>39</b>	<b>HOPPER</b>	<b>2,350</b>	<b>3 Compartment, 286,000 Lbs. Capacity</b>		<b>10729</b>
2-3	LO	2,604	Round Hatches, Ereco Rack & Pinion Gates Great Lease Rate!	Manganese Ore	10347
18	LO	3,500	Round Hatches, Gravity Gates		10676
90	LO	5,250	Trough Hatches, Gravity Gates, Long Term	Plastic Pellets	10711
10	LO	5,250	Round Hatches, Gravity Gates, Lined	Plastic Pellets	10473
51	LO	5,750	Round Hatches, Gravity Gates, One Year Minimum Lease		10718
4	PD	3,000	15 PSI Solimar Systems, 5 Compartment	Cement	10422

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
3	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
2	111A100W3	16,500-17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557
3	105A500W	17,000	1 Year Term	Methyl Bromide	10634
12	105A500W	17,500	Needs Gauging Rods	Toluene Diisocyanate	10690
4-6	111A100W1	20,000	Lined, Long Term Lease	Sodium Bisulfite	10639
<b>10-20</b>	<b>111A100W3</b>	<b>20,000</b>	<b>Exterior Coils, Insulated, Lined, Long Term Lease</b>	<b>Calcium Nitrate</b>	<b>10741</b>
10-20	111A100W3	20,000+	Exterior Coils, Insulated, Kosher, Short Term	Soybean Oil	10507
50	111A100W3	20,000-23,500	Exterior Coils, Insulated, Long Term Lease	Tallow	10696
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
25-50	111A100W3	23,500	Exterior Coils, Insulated, Skid Protection, Top & Bottom Unloading, May-Oct Lease	Asphalt	10624
<b>100</b>	<b>111A100W3</b>	<b>23,500-</b>	<b>Exterior Coils, Insulated, Short Or Long Term</b>	<b>Polyethylene Wax</b>	<b>10739</b>
50	111A100W1	23,500-27,000	Top & Bottom Unloading, Hazmat Equipped	Diesel Fuel	10591
7	111A100W3	25,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Mineral Oil	10644
1	111A100W3	26,000	Exterior Coils, Insulated, Top & Bottom Unloading	Mineral Oil	10537
15	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Fuel Oil	10607
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
20-25	105J340W	30,000-33,500	Insulated, 1 Year Term	Crude Butadiene	10577
<b>40-50</b>	<b>112J340W</b>	<b>33,500</b>	<b>5 Year Lease</b>	<b>LPG</b>	<b>10728</b>
20-40	112J340W	33,500	Insulated, 20 Cars Short Term Lease Only	LPG	10605
4-6	BOX	50'		Bagged Rice	10548
15-20	BOX	60'	100 Ton Trucks, Cushioned Underframe, Nailable Steel Floors	Calcium Carbide	10613
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
5	FLAT	50'	Articulated, 3 & 4 Packs, Single Stack	Containers	10689
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
100+	GONDOLA	52'	Flat Bottom	Scrap Metal	10630
50	GONDOLA	2,400	Will Line For Protection Of Railcar	Contaminated Soil	10660
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
2-3	HOPPER	3,000	Side Dump, Short Term	Gravel	10710
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
5-10	HOPPER	3,400+	Gravity Or Rapid Discharge Gates	Flyash - Wet	10697
115+	HOPPER	4,000+	100 Ton Trucks, 45 Degree Slope	Petroleum Coke	10308
1	LO	3,000	Round Hatches, Gravity Gates, Long Term	Limestone	10614
4-5	LO	3,000	Round Hatches, Gravity Gates	Calcium Chloride Prill	10469
22	LO	3,200	Round Hatches, Gravity Gates, 3-5 Year Lease	Salt	10622
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
15-30	LO	3,400	Trough Hatches, Gravity Gates	Sodium Sulfate	10559
20	LO	4,000	Round Hatches, Gravity Gates, 1 Year Term	Salt	10627
50	LO	4,650	Trough Hatches, Gravity Gates	Fertilizer	10560
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460
10-20	PD	2,900+	15 PSI, Short Term	Cement	10723

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W2	10,000	Top Unloading, Non-Coiled, Non-Insulated	Latex Paint	10671
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
4-6	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
105	105A500W	17,300	1980-81 Built	Chlorine	10648
19	111A100W1	18,500	Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10655
1		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
17	112S340W	33,500	Non-Insulated, 1976 Union Tank Built	Anhydrous Ammonia	10502
1	FLAT	45'	Depressed Center		10714
3	FLAT	53'6"	1963 Built, In-Plant Service		10713
14	FLAT	89'	1973-74 ACF Built		10659
55	FLAT	100'	Articulated, 2 Pack		10534
<b>49</b>	<b>GONDOLA</b>	<b>2,245</b>	<b>Flat Bottom Mill, 4'6" Sides</b>		<b>10742</b>
360	GONDOLA	4,380	Aluminum, Rotary Couplers	Coal	10687
115	HOPPER	3,850	Rapid Discharge	Coal	10702
<b>84</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>Flat Bottom, 8'8" Sides</b>	<b>Coal</b>	<b>10743</b>
8	HOPPER	4,000	1974-78 Built, Bottom Or Rotary Dump	Aggregate	10647
22	HOPPER	4,040	Gravity Gates	Coal	10602
2	LO	2,604	Trough Hatches, Ereco Rack & Pinion Gates	Manganese Ore	10347
4	PD	3,000	15 PSI Solimar System, 5 Compartment	Cement	10422
16	PD	3,800	4 Compartments, 15 PSI	Cement	10470

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