

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
3	111A100W1	13,000-14,000	Off Line Use		10664
25-30	111A100W1	20,000-23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Steep Water	10686
ANY	111A100W3	20,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Any	10637
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars		10621
1	111A100W1/3	30,000	Coiled or Insulated, Railcar or Storage Tank	Vegetable Oil	10812
ANY	112J340W	33,500	Non-Coiled, Insulated, Top Unload Only	LPG	10734
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
1	FLAT	48'	In-Plant Service Only, Inexpensive		10575
100	FLAT	50'	100 Ton Trucks, Steel Deck	Steel Slabs	10717
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
<b>10-15</b>	<b>FLAT</b>	<b>65'</b>	<b>Bulkheads</b>		<b>10824</b>
ANY	GONDOLA	52'-65'	Flat Bottom	Scrap	10720
40-50	GONDOLA	5,200+	Rotary or Flat Bottom	Wood Chips	10691
2	HOPPER	70/100 Ton	Air Operated Gates, In-Plant	Ballast	10806
<b>20</b>	<b>HOPPER</b>	<b>2,350</b>	<b>Rapid Discharge</b>	<b>Cement / Lime</b>	<b>10829</b>
1	HOPPER	3,400+	3 Pocket, In Plant Use	Aggregate	10642
100	HOPPER	3,800	Rapid Discharge		10646
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
ANY	LO	5,250	Round Hatches, Pneumatic Gates	Plastic Pellets	10764
100+	LO	5,800	Round Hatches, Pneumatic Gates	Plastic Pellets	10625

### FALL AGAIN!!!

Is it just us? Or do the seasons seem to be changing faster and faster. Here in the Chicago area, we are still waiting for Summer, and it's already Fall. Maybe it's because of the 2nd coolest Summer on record, but it's more likely because all of us are so busy. It doesn't take a genius to figure out that the economy has been on the up swing.

With the economy picking up, let's hope that the Railroads can handle all the increases in movement. Most of the Class 1's have lost a considerable amount of employees in the last three (3) years, which doesn't help, now that things are moving. Also, if the Truckers can't win their challenge of the hours-of-service changes coming their way, we could see a lot more business moving back to rail. Most of the Class 1's seem to be gearing up for the increases and hopefully the others are working in the same direction. It won't take long for us to see exactly how they handle the pressure. At TransMatrix, Inc., we wish them luck. Let's face it, it will help all of us in the industry.

There also appears to be good news brewing down in Mexico. It seems that six (6) of the Railroads down there are hoping to establish an association of their own. The goal would be to solve all of their common problems, like interline service and tax related issues. This is good news for anyone shipping railcars in Mexico.

Of course, we are still here at TransMatrix, Inc. If you see any equipment in this month's issue of "The Inside Track" that you need, or if you have equipment someone else needs, go ahead, pick up the telephone and give us a call. We'll be happy to help you out.

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK™

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
1	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading	Petroleum Oil	10668
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
25	105J500W	17,500	Insulated, All Testing Done	Clean w/Nitrogen Pad	10802
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
6	111A60ALW1	20,000	Exterior Coils, Top & Bottom Unloading	Ammonium Thiosulfate	10616
37	111A60ALW2	20,000	Non-Coiled, Non-Insulated, Top Unloading Only, Aluminum	Propionic Acid	10732
<b>1</b>	<b>111A60ALW3</b>	<b>20,000</b>	<b>Exterior Coils, Insulated, Hazmat Equipped</b>	<b>Ammonim Thiosulfate</b>	<b>10640</b>
1	111A100W1	20,000	3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10592
1-2	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
20	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading		10797
<b>5</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Top &amp; Bottom Unloading, 1 year Minimum Lease</b>	<b>Asphalt</b>	<b>10830</b>
15	112J340W	33,500	Insulated, No Magnetic Gauging Device, Must Be Returned By December, 2004	LPG / Butane	10631
56	BOX	50'	70 Ton Trucks, 1 Year Full Service Lease		10752
16	BOX	60'	100 Ton Trucks, Insulated		10815
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
48	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
20+	GONDOLA	52'	3'6" to 3'9" Sides		10735
<b>360</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>Rotary Dump, 3 Year Minimum Lease</b>	<b>Coal</b>	<b>10820</b>
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
15	HOPPER	2,350	3 Compartment, 286,000 Lbs. Capacity		10729
38	HOPPER	7,000	Gravity Gates, 3 Year Minimum Lease	Woodchips	10747

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2	111A100W3	10,000	Insulated, Short Term Lease	Propylene Oxide	10792
4-6	111A100W3	13,500	Must Have Top Unloading	Molten Sulfur	10465
3	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
2	111A100W3	16,500-17,500	Exterior Coils, Insulated, Lined, Short Term	Detergent	10557
3	105A500W	17,000	1 Year Term	Methyl Bromide	10634
ANY	111A60ALW	20,000	Short or Long Term	Ammonium Thiosulfate	10811
<b>2-3</b>	<b>111A100W1</b>	<b>20,000</b>	<b>Non-Coiled, Non-Insulated, Top &amp; Bottom Unloading</b>	<b>Ethylene Glycol</b>	<b>10825</b>
4-6	111A100W1	20,000	Lined, Long Term Lease	Sodium Bisulfite	10639
5-12	111A100W3	20,000	Exterior Coils, Top & Bottom Unloading	Methyl Esters	10794
15	111A100W3	20,000	Non-Coiled, Over 4" Insulation, High Bake Phenolic Lining	Formaldehyde	10748
10-20	111A100W3	20,000	Exterior Coils, Insulated, Lined, Long Term Lease	Calcium Nitrate	10741
25	111A100W1	20,000-26,000	Interior Coils, Bottom Unloading	Crude Vegetable Oil	10810
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
<b>15-40</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading, Short Term</b>	<b>Asphalt</b>	<b>10798, 10799</b>
100	111A100W3	23,500-	Exterior Coils, Insulated, Short Or Long Term	Polyethylene Wax	10739
50	111A100W1	23,500-27,000	Top & Bottom Unloading, Hazmat Equipped	Diesel Fuel	10591
6-10	111A100W3	24,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term - Nov. Through June	Fuel Oil	10761
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
20-25	105J340W	30,000-33,500	Insulated, 1 Year Term	Crude Butadiene	10577
40-50	112J340W	33,500	5 Year Lease	LPG	10728
20-40	112J340W	33,500	Insulated, 20 Cars Short Term Lease Only	LPG	10605
1	BOX	50'	Bulkheads, Plug Doors	Bagged Flour	10785
15-20	BOX	60'	100 Ton Trucks, Cushioned Underframe, Nailable Steel Floors	Calcium Carbide	10613
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
5	FLAT	50'	Articulated, 3 & 4 Packs, Single Stack	Containers	10689
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
100+	GONDOLA	100 Ton	Coil Cars, 3-5 Year Lease	Steel Coils	10749
100+	GONDOLA	52'	Flat Bottom	Scrap Metal	10630
50	GONDOLA	2,400	Will Line For Protection Of Railcar	Contaminated Soil	10660
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
2-3	HOPPER	3,000	Side Dump, Short Term	Gravel	10710

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586
5-10	HOPPER	3,400+	Gravity Or Rapid Discharge Gates	Flyash - Wet	10697
<b>35-50</b>	<b>HOPPER</b>	<b>3,600</b>	<b>Gravity Gates</b>	<b>Light Stone</b>	<b>10819</b>
22	LO	3,200	Round Hatches, Gravity Gates, 3-5 Year Lease	Salt	10622
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
20	LO	4,000	Round Hatches, Gravity Gates, 1 Year Term	Salt	10627
50-100	LO	4,750	Trough Hatches, Gravity Gates	Grain	10758
10-15	LO	5,200	Trough Hatches, Gravity Gates	Poultry Meal	10460
10-20	PD	2,900+	15 PSI, Short Term	Cement	10723
<b>4-8</b>	<b>PD</b>	<b>5,000</b>	<b>15 PSI, 1-3 Year Term</b>	<b>Flour</b>	<b>10834</b>

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W2	10,000	Top Unloading, Non-Coiled, Non-Insulated	Latex Paint	10671
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
4	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
105	105A500W	17,300	1980-81 Built	Chlorine	10648
19	111A100W1	18,500	Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10655
2	111A100W1	20,000	Interior Coils, In-Plant Storage	Soybean Oil	10808
1		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
8	112J400W	30,000	Insulated, In-Plant Storage	Refrigerant	10780
200	BOX	52'6"	70 Ton Trucks, Plate B	Paper	10781
<b>130</b>	<b>BOX</b>	<b>60'</b>	<b>6,288 Cubic Feet, 1997 Built</b>		<b>10826</b>
1	FLAT	45'	Depressed Center		10714
3	FLAT	53'6"	1963 Built, In-Plant Service		10713
14	FLAT	89'	1973-74 ACF Built		10659
55	FLAT	100'	Articulated, 2 Pack		10534
57	GONDOLA	4,300	Rotary Dump, Aluminum	Coal	10755
<b>93</b>	<b>HOPPER</b>	<b>1,490</b>	<b>100 Ton Trucks, 1997 Built</b>	<b>Ore / Aggregate</b>	<b>10831</b>
20	HOPPER	3,600	100 Ton Trucks, Gravity Gates	Ballast	10813
115	HOPPER	3,850	Rapid Discharge	Coal	10702
110	HOPPER	4,000	Aluminum, Rapid Discharge	Coal	10793

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