

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
25-30	111A100W1	20,000-23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Steep Water	10686
ANY	111A100W3	20,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Any	10637
<b>2</b>	<b>111A100W3</b>	<b>20,000-30,000</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading, Storage Only</b>		<b>10823</b>
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars		10621
1	111A100W1/3	30,000	Coiled or Insulated, Railcar or Storage Tank	Vegetable Oil	10812
ANY	112J340W	33,500	Non-Coiled, Insulated, Top Unload Only	LPG	10734
100	BOX	60'	100 Ton Trucks, F-Plate, 60' Inside Length		10485
1	FLAT	48'	In-Plant Service Only, Inexpensive		10575
100	FLAT	50'	100 Ton Trucks, Steel Deck	Steel Slabs	10717
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
10-15	FLAT	65'	Bulkheads		10824
ANY	GONDOLA	52'-65'	Flat Bottom	Scrap	10720
<b>150+</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>100 Ton Trucks, Flat Bottom or Bath Tub</b>		<b>10841</b>
40-50	GONDOLA	5,200+	Rotary or Flat Bottom	Wood Chips	10691
2	HOPPER	70/100 Ton	Air Operated Gates, In-Plant	Ballast	10806
20	HOPPER	2,350	Rapid Discharge	Cement / Lime	10829
1	HOPPER	3,400+	3 Pocket, In Plant Use	Aggregate	10642
100	HOPPER	3,800	Rapid Discharge		10646
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
100	LO	4,600	Trough Hatches, Gravity Gates, 3 Compartment	Grain	10442
ANY	LO	5,250	Round Hatches, Pneumatic Gates	Plastic Pellets	10764

### Look Out, Holiday Season

It's hard to believe that the year has gone by so fast. Seems like yesterday we were planning our summer get away with the family. Now, we are planning on where we are going for Thanksgiving dinner. Just walking through your local department store will tell you that the year is coming to an end with all the holiday decorations and promotions. And where did the year go? Better yet, what are we going to be thankful for?

TransMatrix, Inc. is thankful for all our customers and suppliers. Face it, without either, we wouldn't be in business. The magical part is that many of our customers are our suppliers, and vice versa. One of the amazing things is how the people in this industry are there for each other. There is a certain, almost family, connection when it comes to helping each other out in this business. We all have knowledge of varying degrees in different aspects of the industry and we all draw from each other and learn.

With the many years of experience we have, and the opportunities we've been given, we have learned and grown. We've all experienced ups and downs in this industry and we should be thankful for both. The ups show us where we want to be and the downs show us what we need to learn. You can't have one without the other. Our goal is to learn and to help all of you in your times of need for railcars and service. We are thankful that you give us that opportunity. Have a wonderful holiday season!

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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November 1, 2004

## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
1	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading	Petroleum Oil	10668
<b>25+</b>	<b>111A100W1</b>	<b>13,500</b>	<b>Top Unloading, Lined, Short Term Only</b>	<b>Sulfuric Acid</b>	<b>10836</b>
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
25	105J500W	17,500	Insulated, All Testing Done	Clean w/Nitrogen Pad	10802
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
6	111A60ALW1	20,000	Exterior Coils, Top & Bottom Unloading	Ammonium Thiosulfate	10616
37	111A60ALW2	20,000	Non-Coiled, Non-Insulated, Top Unloading Only, Aluminum	Propionic Acid	10732
1	111A60ALW3	20,000	Exterior Coils, Insulated, Hazmat Equipped	Ammonim Thiosulfate	10640
1	111A100W1	20,000	3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10592
1	111A100W1	20,000	Interior Coils, Non-Insulated. Top & Bottom or Top Unloading, Ready To Forward	Various	10343
23	111A100W3	20,000	Exterior Coils, Insulated, Top & Bottom Unloading		10797
15	112J340W	33,500	Insulated, No Magnetic Gauging Device, Must Be Returned By December, 2004	LPG / Butane	10631
56	BOX	50'	70 Ton Trucks, 1 Year Full Service Lease		10752
16	BOX	60'	100 Ton Trucks, Insulated		10815
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
42	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
20+	GONDOLA	52'	3'6" to 3'9" Sides		10735
360	GONDOLA	4,000	Rotary Dump, 3 Year Minimum Lease	Coal	10820
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
15	HOPPER	2,350	3 Compartment, 286,000 Lbs. Capacity		10729
<b>100</b>	<b>LO</b>	<b>4,780</b>	<b>Trough Hatches, Gravity Gates, 5 Year Term</b>	<b>Grain</b>	<b>10865</b>
<b>6</b>	<b>PD</b>	<b>5,000</b>	<b>Round Hatches, 15 PSI</b>	<b>Starch</b>	<b>10849</b>

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2	111A100W3	10,000	Insulated, Short Term Lease	Propylene Oxide	10792
3	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
3	105A500W	17,000	1 Year Term	Methyl Bromide	10634
<b>70-100</b>	<b>105A500W</b>	<b>17,500</b>	<b>6 Month Lease</b>	<b>Chlorine</b>	<b>10859</b>
ANY	111A60ALW	20,000	Short or Long Term	Ammonium Thiosulfate	10811
2-3	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Ethylene Glycol	10825
4-6	111A100W1	20,000	Lined, Long Term Lease	Sodium Bisulfite	10639
5-12	111A100W3	20,000	Exterior Coils, Top & Bottom Unloading	Methyl Esters	10794
15	111A100W3	20,000	Non-Coiled, Over 4" Insulation, High Bake Phenolic Lining	Formaldehyde	10748
10-20	111A100W3	20,000	Exterior Coils, Insulated, Lined, Long Term Lease	Calcium Nitrate	10741
25	111A100W1	20,000-26,000	Interior Coils, Bottom Unloading	Crude Vegetable Oil	10810
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
15-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Asphalt	10798, 10799
100	111A100W3	23,500-	Exterior Coils, Insulated, Short Or Long Term	Polyethylene Wax	10739
50	111A100W1	23,500-27,000	Top & Bottom Unloading, Hazmat Equipped	Diesel Fuel	10591
6-10	111A100W3	24,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term - Nov. Through June	Fuel Oil	10761
5	111A100W1	30,000	3 Compartments, Non-Coiled, Non-Insulated	Fuel	10547
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
<b>5-10</b>	<b>112J340W</b>	<b>33,500</b>	<b>Winter Only</b>	<b>LPG</b>	<b>10863</b>
40-50	112J340W	33,500	5 Year Lease	LPG	10728
20-40	112J340W	33,500	Insulated, 20 Cars Short Term Lease Only	LPG	10605
1	BOX	50'	Bulkheads, Plug Doors	Bagged Flour	10785
15-20	BOX	60'	100 Ton Trucks, Cushioned Underframe, Nailable Steel Floors	Calcium Carbide	10613
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
5	FLAT	50'	Articulated, 3 & 4 Packs, Single Stack	Containers	10689
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
<b>50+</b>	<b>FLAT</b>	<b>89'</b>	<b>70 or 100 Ton Trucks, 3-5 Year Lease</b>	<b>Rail Track</b>	<b>10860</b>
100+	GONDOLA	100 Ton	Coil Cars, 3-5 Year Lease	Steel Coils	10749
100+	GONDOLA	52'	Flat Bottom	Scrap Metal	10630
50	GONDOLA	2,400	Will Line For Protection Of Railcar	Contaminated Soil	10660
50	GONDOLA	4,000	Inner Brackets Removed	Construction Debris	10529
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
2-3	HOPPER	3,000	Side Dump, Short Term	Gravel	10710

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586
5-10	HOPPER	3,400+	Gravity Or Rapid Discharge Gates	Flyash - Wet	10697
35-50	HOPPER	3,600	Gravity Gates	Light Stone	10819
22	LO	3,200	Round Hatches, Gravity Gates, 3-5 Year Lease	Salt	10622
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
20	LO	4,000	Round Hatches, Gravity Gates, 1 Year Term	Salt	10627
50-100	LO	4,750	Trough Hatches, Gravity Gates	Grain	10758
10-20	PD	2,900+	15 PSI, Short Term	Cement	10723
<b>20-60</b>	<b>PD</b>	<b>3,000</b>	<b>15 PSI, 1 Year Term</b>	<b>Cement</b>	<b>10864</b>
4-8	PD	5,000	15 PSI, 1-3 Year Term	Flour	10834

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W2	10,000	Top Unloading, Non-Coiled, Non-Insulated	Latex Paint	10671
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
4	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
105	105A500W	17,300	1980-81 Built	Chlorine	10648
19	111A100W1	18,500	Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10655
3+	111A100W1	20,000	Interior Coils, In-Plant Storage	Various	10808
<b>98</b>	<b>111A100W3</b>	<b>20,000</b>	<b>Non-Coiled, Insulated, Top &amp; Bottom Unloading, Existing Lease</b>	<b>Urea Ammonium Nitrate</b>	<b>10844</b>
1		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
<b>71</b>	<b>BOX</b>	<b>50'</b>	<b>70 Ton Trucks, Plate B, Nailable Floors</b>		<b>10679</b>
200	BOX	52'6"	70 Ton Trucks, Plate B	Paper	10781
<b>100</b>	<b>BOX</b>	<b>60'</b>	<b>100 Ton Trucks, Plate C, 50K Steel Floors</b>		<b>10858</b>
130	BOX	60'	6,288 Cubic Feet, 1997 Built		10826
1	FLAT	45'	Depressed Center		10714
3	FLAT	53'6"	1963 Built, In-Plant Service		10713
14	FLAT	89'	1973-74 ACF Built		10659
55	FLAT	100'	Articulated, 2 Pack		10534
93	HOPPER	1,490	100 Ton Trucks, 1997 Built	Ore / Aggregate	10831
20	HOPPER	3,600	100 Ton Trucks, Gravity Gates	Ballast	10813

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