

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
25-30	111A100W1	20,000-23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Steep Water	10686
ANY	111A100W3	20,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Any	10637
2	111A100W3	20,000-30,000	Exterior Coils, Insulated, Top & Bottom Unloading, Storage Only		10823
ANY	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Must Be 50 Year Cars		10621
1	111A100W1/3	30,000	Coiled or Insulated, Railcar or Storage Tank	Vegetable Oil	10812
5	112J340	33,500	Storage Only	LPG / AA	10838
ANY	112J340W	33,500	Non-Coiled, Insulated, Top Unload Only	LPG	10734
50-100	BOX	50'			10906
100	FLAT	50'	100 Ton Trucks, Steel Deck	Steel Slabs / Coils	10717
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
10-15	FLAT	65'+	Bulkheads		10824
ANY	GONDOLA	52'-65'	Flat Bottom	Scrap	10720
150+	GONDOLA	4,000	100 Ton Trucks, Flat Bottom or Bath Tub		10841
40-50	GONDOLA	5,200+	Rotary or Flat Bottom	Wood Chips	10691
2	HOPPER	70/100 Ton	Air Operated Gates, In-Plant	Ballast	10806
20	HOPPER	2,350	Rapid Discharge	Cement / Lime	10829
1	HOPPER	3,400+	3 Pocket, In Plant Use	Aggregate	10642
100	HOPPER	3,800	Rapid Discharge		10646
5-15	LO	3,000	Round Hatches, Gravity Gates, 100 Ton Trucks	Flyash	10904
25	LO	3,000	3 Compartments, Round Hatches, Gravity Gates	Sand	10479
ANY	LO	5,250	Round Hatches, Pneumatic Gates	Plastic Pellets	10764

Where Did The Year Go?

Our grandmothers used to tell us "The older you get, the faster time flies". We never understood exactly what she meant by that but as we get older it becomes clearer. Obviously a one minute time span today is going to equal a one minute time span ten years from now. It isn't the amount of time we have, it's the amount of things we have to do in that time. As children we all wished for the holidays to get here as quickly as possible. As an adult we wish for more time before the holidays to get everything prepared. As children we found ourselves wishing for the school day to get done and now wish we had more time to get work done.

Well, the holidays have come and gone and 2004 is just another chapter in the history books. Now we find ourselves planning for the new year and determining what goals we have to accomplish before another year flies by. No matter what form of business you are in, transportation and logistics is a common thread and a major time consumer. We all have something to ship or receive. And if you think about it, almost everything we use, in one form or another, has been shipped by rail. TransMatrix, Inc. understands this, that's the reason we handle all forms of rail equipment and services.

We look forward to the new year and the possibility of helping you slow down time. Happy New Year!

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

570 East Higgins Road, Suite 200
Elk Grove Village, IL 60007-1431

PHONE: (847) 228-6022

FAX: (847) 228-6029

January 1, 2005

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
1	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading	Petroleum Oil	10668
25+	111A100W1	13,500	Top Unloading, Lined, Short Term Only	Sulfuric Acid	10836
4	111A100W3	16,500	Exterior Coils, Insulated, Willing To Line, For Long Term	Caustic Soda	10531
30	105A500W	17,300	Long Term	Chlorine	10574
25	105J500W	17,500	Insulated, All Testing Done	Clean w/Nitrogen Pad	10802
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
6	111A60ALW1	20,000	Exterior Coils, Top & Bottom Unloading	Ammonium Thiosulfate	10616
37	111A60ALW2	20,000	Non-Coiled, Non-Insulated, Top Unloading Only, Aluminum	Propionic Acid	10732
1	111A60ALW3	20,000	Exterior Coils, Insulated, Hazmat Equipped	Ammonim Thiosulfate	10640
10-15	111A100W1	20,000	Interior Coils, Long Term Lease	Vegetable Oil	10876
1	111A100W1	20,000	3 Equal Compartments, Interior Coils, Top & Bottom Unloading, Hazmat Equipped	Lubricating Oil	10592
30	112S340W	33,500		Anhydrous Ammonia	10877
56	BOX	50'	70 Ton Trucks, 1 Year Full Service Lease		10752
16	BOX	60'	100 Ton Trucks, Insulated		10815
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
100	FLAT	85'	Net / Full Service Lease, 3 Year Minimum		10891
42	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
20+	GONDOLA	52'	3'6" to 3'9" Sides		10735
14	GONDOLA	4,000	Rotary Dump, 3 Year Minimum Lease	Coal	10820
9	HOPPER	60'	42" Longitudinal Manual Gates, Dumps Inside or Outside of the Rails	Ballast	10405
15	HOPPER	2,350	3 Compartment, 286,000 Lbs. Capacity		10729
25+	HOPPER	3,000	Gravity Gates, Long Term		10872
100	LO	5,701	Round Hatches, Pneumatic Gates, Long Term	Plastic Pellets	10886

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2	111A100W3	10,000	Insulated, Short Term Lease	Propylene Oxide	10792
3-5	111A100W5	14,500	Exterior Coils, Insulated, Food Grade Rubber Lining	Phosphoric Acid	10584
30-40	111A100W3	16,000	Exterior Coils, Insulated, Plasite Lining, 1 Year Term	Caustic Soda	10585
3	105A500W	17,000	1 Year Term	Methyl Bromide	10634
70-100	105A500W	17,500	6 Month Lease	Chlorine	10859
ANY	105S200W 112S200W	20,000	Will Line, Long Term Lease	Chlorinated Solvents	10903
ANY	111A60ALW	20,000	Short or Long Term	Ammonium Thiosulfate	10811
4-6	111A100W1	20,000	Non-Coiled, Non-Insulated, 6-12 Month Lease	Magnesium Chloride	10900
10	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Phosphonic Fertilizer	10880
2-3	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Ethylene Glycol	10825
5-12	111A100W3	20,000	Exterior Coils, Top & Bottom Unloading	Methyl Esters	10794
15	111A100W3	20,000	Non-Coiled, Over 4" Insulation, High Bake Phenolic Lining	Formaldehyde	10748
10-20	111A100W3	20,000	Exterior Coils, Insulated, Lined, Long Term Lease	Calcium Nitrate	10741
25	111A100W1	20,000-26,000	Interior Coils, Bottom Unloading	Crude Vegetable Oil	10810
6	111A100W1	23,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Surfactant Water Mix	10599
15-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Asphalt	10798, 10799
100	111A100W3	23,500-	Exterior Coils, Insulated, Short Or Long Term	Polyethylene Wax	10739
10-15	111A100W1	23,500-30,000	Exterior Coils, 3-5 Year Term	Kosher Vegetable Oil	10870
6-10	111A100W3	24,000	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term - Nov. Through June	Fuel Oil	10761
3	111A100W2	30,000	Top Unloading Only, Long Term, Magnetic Gauging Device	Vinyl Acetate Monomer	10399
10	112J340W	33,500	5 Year Lease	Anhydrous Ammonia	10895
5-10	112J340W	33,500	Winter Only	LPG	10863
40-50	112J340W	33,500	5 Year Lease	LPG	10728
1	BOX	50'	Bulkheads, Plug Doors	Bagged Flour	10785
15-20	BOX	60'	100 Ton Trucks, Cushioned Underframe, Nailable Steel Floors	Calcium Carbide	10613
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
50	FLAT	50'-70'	Short or Long Term	Rail Track	10896
40-60	FLAT	85'-89'	COFC, 100 Ton Trucks	20' Containers	10532
100+	GONDOLA	100 Ton	Coil Cars, 3-5 Year Lease	Steel Coils	10749
100+	GONDOLA	52'	Flat Bottom	Scrap Metal	10630
50	GONDOLA	2,400	Will Line For Protection Of Railcar	Contaminated Soil	10660
100+	HOPPER	2,400	Bottom Dump, Not For Interchange	Aggregate	10558
2-3	HOPPER	3,000	Side Dump, Short Term	Gravel	10710

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
15	HOPPER	3,000-4,000	Gravity Gates, Short Term	Phosphoric Rock	10586
35-50	HOPPER	3,600	Gravity Gates	Light Stone	10819
22	LO	3,200	Round Hatches, Gravity Gates, 3-5 Year Lease	Salt	10622
40-50	LO	3,200	Round Hatches, Gravity Gates	Cement	10589
20	LO	4,000	Round Hatches, Gravity Gates, 1 Year Term	Salt	10627
30-40	LO	4,750	Round or Trough Hatches, Gravity Gates, Will Line For Product Purity	Limestone	10879
50-100	LO	4,750	Trough Hatches, Gravity Gates	Grain	10758
10-20	PD	2,900+	15 PSI, Short Term	Cement	10723
20-60	PD	3,000	15 PSI, 1 Year Term	Cement	10864
40-50	PD	5,000	15 PSI, ACF Built	Fine Limestone	10878
4-8	PD	5,000	15 PSI, 1-3 Year Term	Flour	10834

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W2	10,000	Top Unloading, Non-Coiled, Non-Insulated	Latex Paint	10671
79	111A100W1	14,300	Hazmat Equipped, Top & Bottom Unloading, Older Linings	Phosphoric Acid	10483
4	111A100W3	16,800	Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks	Corn Syrup	10153
105	105A500W	17,300	1980-81 Built	Chlorine	10648
19	111A100W1	18,500	Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10655
3-8	111A100W1	20,000	Interior Coils, In-Plant Storage	Various	10808
1		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
71	BOX	50'	70 Ton Trucks, Plate B, Nailable Floors		10679
200	BOX	52'6"	70 Ton Trucks, Plate B	Paper	10781
130	BOX	60'	6,288 Cubic Feet, 1997 Built		10826
1	FLAT	45'	Depressed Center		10714
3	FLAT	53'6"	1963 Built, In-Plant Service		10713
14	FLAT	89'	1973-74 ACF Built		10659
55	FLAT	100'	Articulated, 2 Pack		10534
108	GONDOLA	4,240	Rotary Dump, Bath Tub Design	Coal	10899
93	HOPPER	1,490	100 Ton Trucks, 1997 Built	Ore / Aggregate	10831
20	HOPPER	3,600	100 Ton Trucks, Gravity Gates	Ballast	10813

Items Highlighted In Italics Designate New Listings