

## EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS | DOT / CLASS | CAPACITY      | COMMENTS   | PRODUCT             | REF #        |
|-----------|-------------|---------------|--|---------------------|--------------|
| 12        | 112J400W    | 12,000-34,000 | Storage Only   | Propane             | 10934        |
| 30        | 111A100W2   | 13,500        | Lined  | Sulfuric Acid       | 10929        |
| ANY       | 111A100W3   | 20,000-26,000 | Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading | Any                 | 10637        |
| 2         | 111A100W3   | 20,000-30,000 | Exterior Coils, Insulated, Top & Bottom Unloading, Storage Only    |                     | 10823        |
| 1         | 111A100W1/3 | 30,000        | Coiled or Insulated, Railcar or Storage Tank                       | Vegetable Oil       | 10812        |
| 5         | 112J340     | 33,500        | Storage Only   | LPG / AA            | 10838        |
| ANY       | 112J340W    | 33,500        | Non-Coiled, Insulated, Top Unload Only                             | LPG                 | 10734        |
| 50-100    | BOX         | 50'           |  |                     | 10906        |
| <b>50</b> | <b>BOX</b>  | <b>60'</b>    | <b>286,000 Capacity, Load Dividers</b>                             |                     | <b>10916</b> |
| 100       | FLAT        | 50'           | 100 Ton Trucks, Steel Deck   | Steel Slabs / Coils | 10717        |
| 75        | FLAT        | 62'           | Bulkheads, 100 Ton Trucks  |                     | 10578        |
| 10-15     | FLAT        | 65'+          | Bulkheads  |                     | 10824        |
| ANY       | GONDOLA     | 52'-65'       | Flat Bottom  | Scrap               | 10720        |
| 150+      | GONDOLA     | 4,000         | 100 Ton Trucks, Flat Bottom or Bath Tub                            |                     | 10841        |
| 40-50     | GONDOLA     | 5,200+        | Rotary or Flat Bottom  | Wood Chips          | 10691        |
| 2         | HOPPER      | 70/100 Ton    | Air Operated Gates, In-Plant                                       | Ballast             | 10806        |
| 20        | HOPPER      | 2,350         | Rapid Discharge  | Cement / Lime       | 10829        |
| 1         | HOPPER      | 3,400+        | 3 Pocket, In Plant Use   | Aggregate           | 10642        |
| 100       | HOPPER      | 3,800         | Rapid Discharge  |                     | 10646        |
| 5-15      | LO          | 3,000         | Round Hatches, Gravity Gates, 100 Ton Trucks                       | Flyash              | 10904        |
| 25        | LO          | 3,000         | 3 Compartments, Round Hatches, Gravity Gates                       | Sand                | 10479        |
| ANY       | LO          | 5,250         | Round Hatches, Pneumatic Gates                                     | Plastic Pellets     | 10764        |

### SECURITY

Today we need to be much more aware of security in the Rail industry. If there is one thing that we learned from 9/11, it's that terrorists can strike any time or any place they want. It can be a really scary situation.

If you read the January issue of the Railway Age, you'll notice that they were staging a conference on Railroad security, January 31 through February 1, in Washington, DC. We are a little curious to see what, if anything, develops out of this conference to help our industry in the area of security. It's not going to be an easy chore, since most security agencies want to treat Rail security as they do Air Travel security. Obviously, that's never going to work!

Air Transportation has always been a much more controlled form of transportation than Rail. First of all, air passengers are processed through a controlled area with only one or maybe two doors to enter the plane. Rail passengers can usually enter through many entrances and often mingle with other passengers boarding or leaving, not only their train, but also trains at adjacent platforms. Also, planes usually fly from point A to point B, or possibly have one stop over. Trains make many stops between point A and B. There are also many more railroad stations than there are airports.

We definitely need better security in the Rail industry. Hopefully, we can all work together to come up with some solutions that will work for all parties involved. So let's see if anything comes out of this security conference, and then we can start talking about different security idea's to keep the trains running. Obviously, that's a good thing for all of us.

Items Highlighted In Italics Designate New Listings



## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS  | DOT / CLASS      | CAPACITY      | COMMENTS   | LAST CONTENTS           | REF #               |
|------------|------------------|---------------|--|-------------------------|---------------------|
| 1          | 111A100W3        | 10,000        | Exterior Coils, Insulated, Top & Bottom Unloading                        | Petroleum Oil           | 10668               |
| 25+        | 111A100W1        | 13,500        | Top Unloading, Lined, Short Term Only                                    | Sulfuric Acid           | 10836               |
| 4          | 111A100W3        | 16,500        | Exterior Coils, Insulated, Willing To Line, For Long Term                | Caustic Soda            | 10531               |
| 30         | 105A500W         | 17,300        | Long Term  | Chlorine                | 10574               |
| 25         | 105J500W         | 17,500        | Insulated, All Testing Done  | Clean w/Nitrogen Pad    | 10802               |
| 7          | 105A100W3        | 20,000        | Non-Coiled, Insulated, Top Unloading, Gauging Devices                    |                         | 10695               |
| 6          | 111A60ALW1       | 20,000        | Exterior Coils, Top & Bottom Unloading                                   | Ammonium Thiosulfate    | 10616               |
| <b>7</b>   | <b>111A100W3</b> | <b>20,000</b> | <b>Exterior Coils, Insulated, Top &amp; Bottom Unloading, In Midwest</b> | <b>Soybean Solubles</b> | <b>10936, 10937</b> |
| <b>10</b>  | <b>111A100W3</b> | <b>23,500</b> | <b>Exterior Coils, Top &amp; Bottom Unloading, Short Term Lease</b>      | <b>Sodium Nitrate</b>   | <b>10918</b>        |
| 30         | 112S340W         | 33,500        |  | Anhydrous Ammonia       | 10877               |
| 56         | BOX              | 50'           | 70 Ton Trucks, 1 Year Full Service Lease                                 |                         | 10752               |
| 16         | BOX              | 60'           | 100 Ton Trucks, Insulated  |                         | 10815               |
| 10         | BOX              | 60'           | 7 With Sliding Doors, 3 With Plug Doors                                  |                         | 10581               |
| 100        | FLAT             | 85'           | Net / Full Service Lease, 3 Year Minimum                                 |                         | 10891               |
| 42         | GONDOLA          | 40 Yd         | 70 Ton Trucks, Side Dump To Either Side, Air Operated                    | Aggregate               | 10402               |
| 20+        | GONDOLA          | 52'           | 3'6" to 3'9" Sides   |                         | 10735               |
| 14         | GONDOLA          | 4,000         | Rotary Dump, 3 Year Minimum Lease  | Coal                    | 10820               |
| 15         | HOPPER           | 2,350         | 3 Compartment, 286,000 Lbs. Capacity                                     |                         | 10729               |
| <b>100</b> | <b>LO</b>        | <b>4,750</b>  | <b>Trough Hatches, Gravity Gates, Long Term</b>                          | <b>Grain</b>            | <b>10884</b>        |
| 100        | LO               | 5,701         | Round Hatches, Pneumatic Gates, Long Term                                | Plastic Pellets         | 10886               |
| 6          | PD               | 3,800         | 15 P.S.I., 1-3 Year Term   | Cement                  | 10935               |
| 6          | PD               | 5,000         | Food Grade Lining, 15 P.S.I., 3 Year Minimum                             | Corn Starch             | 10922               |

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

| # OF CARS    | DOT / CLASS          | CAPACITY           | COMMENTS   | PRODUCT               | REF #           |
|--------------|----------------------|--------------------|--|-----------------------|-----------------|
| 2            | 111A100W3            | 10,000             | Insulated, Short Term Lease  | Propylene Oxide       | 10792           |
| 3-5          | 111A100W5            | 14,500             | Exterior Coils, Insulated, Food Grade Rubber Lining                          | Phosphoric Acid       | 10584           |
| 30-40        | 111A100W3            | 16,000             | Exterior Coils, Insulated, Plasite Lining, 1 Year Term                       | Caustic Soda          | 10585           |
| 3            | 105A500W             | 17,000             | 1 Year Term  | Methyl Bromide        | 10634           |
| ANY          | 105S200W<br>112S200W | 20,000             | Will Line, Long Term Lease   | Chlorinated Solvents  | 10903           |
| ANY          | 111A60ALW            | 20,000             | Short or Long Term   | Ammonium Thiosulfate  | 10811           |
| 4-6          | 111A100W1            | 20,000             | Non-Coiled, Non-Insulated, 6-12 Month Lease                                  | Magnesium Chloride    | 10900           |
| 10           | 111A100W1            | 20,000             | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term                | Phosphonic Fertilizer | 10880           |
| 2-3          | 111A100W1            | 20,000             | Non-Coiled, Non-Insulated, Top & Bottom Unloading                            | Ethylene Glycol       | 10825           |
| 5-12         | 111A100W3            | 20,000             | Exterior Coils, Top & Bottom Unloading                                       | Methyl Esters         | 10794           |
| 15           | 111A100W3            | 20,000             | Non-Coiled, Over 4" Insulation, High Bake Phenolic Lining                    | Formaldehyde          | 10748           |
| 10-20        | 111A100W3            | 20,000             | Exterior Coils, Insulated, Lined, Long Term Lease                            | Calcium Nitrate       | 10741           |
| 25           | 111A100W1            | 20,000-26,000      | Interior Coils, Bottom Unloading   | Crude Vegetable Oil   | 10810           |
| 6            | 111A100W1            | 23,500             | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined                     | Surfactant Water Mix  | 10599           |
| 15-40        | 111A100W3            | 23,500             | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term                | Asphalt               | 10798,<br>10799 |
| 100          | 111A100W3            | 23,500-            | Exterior Coils, Insulated, Short Or Long Term                                | Polyethylene Wax      | 10739           |
| 10-15        | 111A100W1            | 23,500-30,000      | Exterior Coils, 3-5 Year Term  | Kosher Vegetable Oil  | 10870           |
| 6-10         | 111A100W3            | 24,000             | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term - Through June | Fuel Oil              | 10761           |
| 3            | 111A100W2            | 30,000             | Top Unloading Only, Long Term, Magnetic Gauging Device                       | Vinyl Acetate Monomer | 10399           |
| 10           | 112J340W             | 33,500             | 5 Year Lease   | Anhydrous Ammonia     | 10895           |
| 5-10         | 112J340W             | 33,500             | Winter Only  | LPG                   | 10863           |
| 40-50        | 112J340W             | 33,500             | 5 Year Lease   | LPG                   | 10728           |
| 1            | BOX                  | 50'                | Bulkheads, Plug Doors  | Bagged Flour          | 10785           |
| 15-20        | BOX                  | 60'                | 100 Ton Trucks, Cushioned Underframe, Nailable Steel Floors                  | Calcium Carbide       | 10613           |
| 10           | BOX                  | 60'                | Bagged Commodity, Long Term  | Calcium Carbonate     | 10542           |
| 50           | FLAT                 | 50'-70'            | Short or Long Term   | Rail Track            | 10896           |
| 100+         | GONDOLA              | 100 Ton            | Coil Cars, 3-5 Year Lease  | Steel Coils           | 10749           |
| 100+         | GONDOLA              | 52'                | Flat Bottom  | Scrap Metal           | 10630           |
| 50           | GONDOLA              | 2,400              | Will Line For Protection Of Railcar  | Contaminated Soil     | 10660           |
| <b>60-80</b> | <b>GONDOLA</b>       | <b>4,000-8,000</b> | <b>Flat Bottom or Rotary Couplers, No Interior Bracing</b>                   | <b>Woodchips</b>      | <b>10913</b>    |
| 100+         | HOPPER               | 2,400              | Bottom Dump, Not For Interchange   | Aggregate             | 10558           |
| 15           | HOPPER               | 3,000-4,000        | Gravity Gates, Short Term  | Phosphoric Rock       | 10586           |

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

| # OF CARS    | DOT / CLASS | CAPACITY      | COMMENTS   | PRODUCT                 | REF #        |
|--------------|-------------|---------------|--|-------------------------|--------------|
| 35-50        | HOPPER      | 3,600         | Gravity Gates  | Light Stone             | 10819        |
| <b>50-90</b> | <b>LO</b>   | <b>3,000+</b> | <b>Round Hatches, Gravity Gates</b>                                  |                         | <b>10925</b> |
| 40-50        | LO          | 3,200         | Round Hatches, Gravity Gates   | Cement                  | 10589        |
| 20           | LO          | 4,000         | Round Hatches, Gravity Gates, 1 Year Term                            | Salt                    | 10627        |
| <b>75</b>    | <b>LO</b>   | <b>4,750</b>  | <b>Round Hatches, Gravity Gates</b>                                  | <b>Ammonium Sulfate</b> | <b>10931</b> |
| 30-40        | LO          | 4,750         | Round or Trough Hatches, Gravity Gates, Will Line For Product Purity | Limestone               | 10879        |
| 50-100       | LO          | 4,750         | Trough Hatches, Gravity Gates  | Grain                   | 10758        |
| <b>75</b>    | <b>LO</b>   | <b>5,750+</b> | <b>Round Hatches, Pneumatic Gates</b>                                | <b>Plastic Pellets</b>  | <b>10919</b> |
| 10-20        | PD          | 2,900+        | 15 PSI, Short Term   | Cement                  | 10723        |
| 20-60        | PD          | 3,000         | 15 PSI, 1 Year Term  | Cement                  | 10864        |
| 40-50        | PD          | 5,000         | 15 PSI, ACF Built  | Fine Limestone          | 10878        |
| 4-8          | PD          | 5,000         | 15 PSI, 1-3 Year Term  | Flour                   | 10834        |

  

| EQUIPMENT AVAILABLE FOR SALE |               |              |   |                              |              |
|------------------------------|---------------|--------------|---|------------------------------|--------------|
| # OF CARS                    | DOT / CLASS   | CAPACITY     | COMMENTS  | LAST CONTENTS                | REF #        |
| 50                           | 111A100W2     | 10,000       | Top Unloading, Non-Coiled, Non-Insulated                                    | Latex Paint                  | 10671        |
| 4                            | 111A100W3     | 16,800       | Exterior Coils, Insulated, Steam Jacketed Valve, Built 1976, 100 Ton Trucks | Corn Syrup                   | 10153        |
| 105                          | 105A500W      | 17,300       | 1980-81 Built   | Chlorine                     | 10648        |
| 19                           | 111A100W1     | 18,500       | Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading          | Nitrogen Fertilizer Solution | 10655        |
| 3-8                          | 111A100W1     | 20,000       | Interior Coils, In-Plant Storage  | Various                      | 10808        |
| 1                            |               | 30,000       | Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built | Asphalt                      | 10366        |
| <b>50</b>                    | <b>BOX</b>    | <b>50'</b>   | <b>286,000 Capacity</b>   |                              | <b>10908</b> |
| 71                           | BOX           | 50'          | 70 Ton Trucks, Plate B, Nailable Floors                                     |                              | 10679        |
| 200                          | BOX           | 52'6"        | 70 Ton Trucks, Plate B  | Paper                        | 10781        |
| 1                            | FLAT          | 45'          | Depressed Center  |                              | 10714        |
| 3                            | FLAT          | 53'6"        | 1963 Built, In-Plant Service  |                              | 10713        |
| 14                           | FLAT          | 89'          | 1973-74 ACF Built   |                              | 10659        |
| 55                           | FLAT          | 100'         | Articulated, 2 Pack   |                              | 10534        |
| 108                          | GONDOLA       | 4,240        | Rotary Dump, Bath Tub Design  | Coal                         | 10899        |
| 93                           | HOPPER        | 1,490        | 100 Ton Trucks, 1997 Built  | Ore / Aggregate              | 10831        |
| <b>1</b>                     | <b>HOPPER</b> | <b>2,550</b> | <b>Refurbished 2003, MD Phas 6 Gates</b>                                    | <b>Ballast</b>               | <b>10920</b> |
| 20                           | HOPPER        | 3,600        | 100 Ton Trucks, Gravity Gates   | Ballast                      | 10813        |

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