

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
12	112J400W	12,000-34,000	Storage Only	Propane	10934
30	111A100W2	13,500	Lined	Sulfuric Acid	10929
<b>1</b>	<b>111A100W3</b>	<b>20,000</b>	<b>Needs Coils, Insulated, Storage Only</b>	<b>Vegetable Oil</b>	<b>11022</b>
ANY	111A100W3	20,000-26,000	Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading	Any	10637
10-20	111A100W3	23,500	Exterior Coils, Insulated	Asphalt	10989
6	111A100W1	24,000	Non-Coiled, Non-Insulated, Storage Only		10990
1	111A100W1/3	30,000	Coiled or Insulated, Railcar or Storage Tank	Vegetable Oil	10812
ANY	112J340W	33,500	Non-Coiled, Insulated, Top Unload Only	LPG	10734
50-100	BOX	50'			10906
50	BOX	60'	286,000 Capacity, Load Dividers		10916
100	FLAT	50'	100 Ton Trucks, Steel Deck	Steel Slabs / Coils	10717
75	FLAT	62'	Bulkheads, 100 Ton Trucks		10578
10-15	FLAT	65'+	Bulkheads		10824
ANY	GONDOLA	52'-65'	Flat Bottom	Scrap	10720
100	GONDOLA	2,400-	Flat Bottom or Rotary Dump	Scrap Metal	10944
150+	GONDOLA	4,000	100 Ton Trucks, Flat Bottom or Bath Tub		10841
2	HOPPER	70/100 Ton	Air Operated Gates, In-Plant	Ballast	10806
20	HOPPER	2,350	Rapid Discharge	Cement / Lime	10829
100	HOPPER	3,800	Rapid Discharge		10646
<b>50-150</b>	<b>HOPPER</b>	<b>4,000</b>	<b>100 Ton Trucks, 36% or More Slope Sheets</b>	<b>Aggregate</b>	<b>11033</b>
<b>10</b>	<b>LO</b>	<b>2,500</b>	<b>Inexpensive, Storage Only</b>	<b>Coal Coke</b>	<b>11006</b>
5-15	LO	3,000	Round Hatches, Gravity Gates, 100 Ton Trucks	Flyash	10904
20	PD	3,000	14.7 PSI	Cement	10960

### Up's and Downs

Being in the rail business as long as we have, you hear all types of words and sayings that describe the market for railcar needs or lack of. You also hear all the reasons why the demands change including declining market, oil prices, interest rates drop, etc. One of the buzz words we hear a lot, and have used ourselves, is cyclical. After hearing it so much, we decided to look it up and find out exactly what it meant. Here is what the Merriam-Webster Online dictionary says:

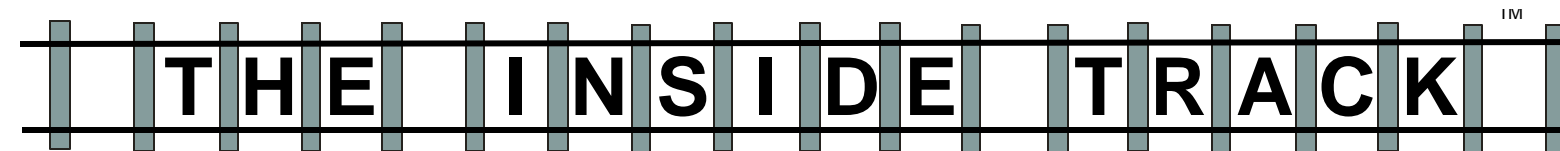
**cy-cli-cal:** 1 a: of, relating to, or being a cycle b: moving in cycles

After that we looked up cycles and here is the one that fits the best:

**cy-cle:** 2 a: a course or series of events or operations that recur regularly and usually lead back to the starting point

Basically what it is stating in laymans terms, is that events often repeat themselves. The industry right now is seeing a high demand for railcars and a low supply. Two years ago there were plenty of railcars for everyone, but not a high demand. Over the years we have seen this happen time and time again. TransMatrix, Inc. is constantly on the search for available equipment. If you are having a hard time locating the equipment you need in this portion of the cycle, let us know and we will help do the searching for you.

Items Highlighted In Italics Designate New Listings



## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
1	111A100W3	10,000	Exterior Coils, Insulated, Top & Bottom Unloading	Petroleum Oil	10668
25+	111A100W1	13,500	Top Unloading, Lined, Short Term Only	Sulfuric Acid	10836
20	105A500W	17,300	Long Term	Chlorine	10574
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
<b>20</b>	<b>111A100W3</b>	<b>20,000</b>	<b>Exterior Coils, Insulated, Top &amp; Bottom Unloading, Lined</b>	<b>Sodium Bisulfate</b>	<b>11030</b>
10	111A100W3	23,500	Exterior Coils, Top & Bottom Unloading, Short Term Lease	Sodium Nitrate	10918
25-30	112J340W	33,500	6 Month Minimum	LPG	10975
30	112S340W	33,500		Anhydrous Ammonia	10877
<b>20</b>	<b>112J340W</b>	<b>33,500</b>	<b>Short Term Only</b>	<b>LPG</b>	<b>11023</b>
50	BOX	50'	70 Ton Trucks, Single Plug Doors		10942
56	BOX	50'	70 Ton Trucks, 1 Year Full Service Lease		10752
10	BOX	60'	7 With Sliding Doors, 3 With Plug Doors		10581
48	FLAT	70'	100 Ton Trucks, All Steel Decks		10996
42	GONDOLA	40 Yd	70 Ton Trucks, Side Dump To Either Side, Air Operated	Aggregate	10402
29	GONDOLA	52'	3'6" to 3'9" Sides		10735
<b>15</b>	<b>GONDOLA</b>	<b>65'</b>	<b>Some Steel &amp; Some Wood &amp; Steel Floors</b>		<b>11028</b>
10	GONDOLA	4,000	Rotary Dump, 3 Year Minimum Lease	Coal	10820
3	HOPPER	2,350	3 Compartment, 286,000 Lbs. Capacity		10729
5	LO	5,250	Round Hatches, Pneumatic Gates, Will Convert For Grain	Plastic Pellet	10950
6	PD	3,800	15 P.S.I., 1-3 Year Term	Cement	10935

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## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2	111A100W3	10,000	Insulated, Short Term Lease	Propylene Oxide	10792
1-2	111A100W2	13,500	Non-Coiled, Insulated, Lined, Top Unloading Only	98% Sulfuric Acid	10982
4-5	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom Unloading	Sodium Silicate	10995
<b>ANY</b>	<b>111A100W3</b>	<b>16,500</b>	<b>Exterior Coils, Insulated, Lined, Short or Long Term</b>	<b>Caustic Soda</b>	<b>11039</b>
10-20	105A500W	17,500		Chlorine	10957
ANY	105S200W 112S200W	20,000	Will Line, Long Term Lease	Chlorinated Solvents	10903
ANY	111A60ALW	20,000	Short or Long Term	Ammonium Thiosulfate	10811
4-6	111A100W1	20,000	Non-Coiled, Non-Insulated, 6-12 Month Lease	Magnesium Chloride	10900
5-12	111A100W3	20,000	Exterior Coils, Top & Bottom Unloading	Methyl Esters	10794
15	111A100W3	20,000	Non-Coiled, Over 4" Insulation, High Bake Phenolic Lining	Formaldehyde	10748
10-20	111A100W3	20,000	Exterior Coils, Insulated, Lined, Long Term Lease	Calcium Nitrate	10741
25	111A100W1	20,000-26,000	Interior Coils, Bottom Unloading	Crude Vegetable Oil	10810
2-3	111A100W3	23,500	Exterior Coils, hazmat Equipped, Long Term	Dicyclopentadiene	10954
<b>10-30</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Exterior Coils, Insulated, Bottom Unloading, Short or Long Term</b>	<b>Unrefined Tallow</b>	<b>11017</b>
15-40	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Short Term	Asphalt	10798, 10799
100	111A100W3	23,500-	Exterior Coils, Insulated, Short Or Long Term	Polyethylene Wax	10739
10-15	111A100W1	23,500-30,000	Exterior Coils, 3-5 Year Term	Kosher Vegetable Oil	10870
3-4	111A100W3	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Diesel Fuel	10991
25-30	111A100W3	26,000	Exterior Coils, Insulated, Hazmat Equipped, 1 Year Term	Petroleum Oil	10921
<b>25-50</b>	<b>111A100W1</b>	<b>30,000</b>	<b>5 Year Term</b>	<b>Ethanol</b>	<b>11009</b>
60	111A100W1	30,000	1 Year Minimum Term	Crude Light Oil	10962
10	112J340W	33,500	5 Year Lease	Anhydrous Ammonia	10895
40-50	112J340W	33,500	5 Year Lease	LPG	10728
1	BOX	50'	Bulkheads, Plug Doors	Bagged Flour	10785
<b>2-3</b>	<b>BOX</b>	<b>60'</b>	<b>Plate C, Load Dividers, Long Term Lease</b>	<b>Bagged Clay</b>	<b>11015</b>
10	BOX	60'	Bagged Commodity, Long Term	Calcium Carbonate	10542
50	FLAT	50'-70'	Short or Long Term	Rail Track	10896
<b>50-100</b>	<b>FLAT</b>	<b>60'</b>	<b>With or Without Bulkheads</b>	<b>Logs</b>	<b>11032</b>
100+	GONDOLA	100 Ton	Coil Cars, 3-5 Year Lease	Steel Coils	10749
15	GONDOLA	40 Yards	Must Be Side Dump	Quartz	10980
50	GONDOLA	2,400	Will Line For Protection Of Railcar	Contaminated Soil	10660
60-80	GONDOLA	4,000-8,000	Flat Bottom or Rotary Couplers, No Interior Bracing	Woodchips	10913
<b>40-80</b>	<b>HOPPER</b>	<b>2,000+</b>	<b>45 Degree Slope, 4 Gates, Long Term Lease</b>	<b>Aggregate &amp; Sand</b>	<b>11012</b>

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
35-50	HOPPER	3,600	Gravity Gates	Light Stone	10819
50-90	LO	3,000+	Round Hatches, Gravity Gates		10925
20	LO	4,000	Round Hatches, Gravity Gates, 1 Year Term	Salt	10627
40-50	LO	4,650	Round Hatches, Gravity Gates	Calcium carbide	10965
30-40	LO	4,750	Round or Trough Hatches, Gravity Gates, Will Line For Product Purity	Limestone	10879
50-100	LO	4,750	Trough Hatches, Gravity Gates	Grain	10758
75	LO	5,750+	Round Hatches, Pneumatic Gates	Plastic Pellets	10919
10-20	PD	2,900+	15 PSI, Short Term	Cement	10723
20-60	PD	3,000	15 PSI, 1 Year Term	Cement	10864
40-50	PD	5,000	15 PSI, ACF Built	Fine Limestone	10878
4-8	PD	5,000	15 PSI, 1-3 Year Term	Flour	10834

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W2	10,000	Top Unloading, Non-Coiled, Non-Insulated	Latex Paint	10671
105	105A500W	17,300	1980-81 Built	Chlorine	10648
180	111A100W3	17,600	Exterior Coils, Insulated, Food Grade Lining	Corn Syrup	10951
19	111A100W1	18,500	Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading	Nitrogen Fertilizer Solution	10655
1-4	111A100W1	20,000	Interior Coils, In-Plant Storage	Various	10808
1		30,000	Storage Tanks Only, Interior Coils, Insulated, Bottom Unloading, 1991 Built	Asphalt	10366
50	BOX	50'	286,000 Capacity		10908
71	BOX	50'	70 Ton Trucks, Plate B, Nailable Floors		10679
<b>70</b>	<b>BOX</b>	<b>60'</b>	<b>70 Ton Trucks, Plate B, Nailable Steel Floors</b>	<b>Paper</b>	<b>11024</b>
1	FLAT	45'	Depressed Center		10714
<b>100</b>	<b>FLAT</b>	<b>50'</b>	<b>With Log Bunkers</b>	<b>Pulpwood</b>	<b>11040</b>
3	FLAT	53'6"	1963 Built, In-Plant Service		10713
14	FLAT	89'	1973-74 ACF Built		10659
93	HOPPER	1,490	100 Ton Trucks, 1997 Built	Ore / Aggregate	10831
15	HOPPER	3,600	100 Ton Trucks, Gravity Gates	Ballast	10813
<b>90</b>	<b>LO</b>	<b>4,650</b>	<b>Trough Hatches, Gravity Gates, 100 Ton Trucks</b>	<b>Bone Meal</b>	<b>11035</b>
50	LO	4,700	Trough Hatches, Gravity Gates	Grain / Fertilizer	10998

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