#### **EQUIPMENT NEEDED FOR PURCHASE**

| # OF        | DOT /     | CARACITY          | COMMENTO   | PROPUST         | DEE #       |
|-------------|-----------|-------------------|--|-----------------|-------------|
| <u>CARS</u> | CLASS     | CAPACITY          | COMMENTS   | PRODUCT         | <u>REF#</u> |
| 12          | 112J400W  | 12,000-<br>34,000 | Storage Only   | Propane         | 10934       |
| 30          | 111A100W2 | 13,500            | Lined  | Sulfuric Acid   | 10929       |
| 1           | 111A100W3 | 20,000            | Needs Coils, Insulated, Storage Only                               | Vegetable Oil   | 11022       |
| ANY         | 111A100W3 | 20,000-<br>26,000 | Exterior Coils, Insulated, Hazmat Equipped, Top & Bottom Unloading | Any             | 10637       |
| 10-20       | 111A100W3 | 23,500            | Exterior Coils, Insulated  | Asphalt         | 10989       |
| 6           | 111A100W1 | 24,000            | Non-Coiled, Non-Insulated, Storage Only                            |                 | 10990       |
| ANY         | 112J340W  | 33,500            | Non-Coiled, Insulated, Top Unload Only                             | LPG             | 10734       |
| 50-100      | вох       | 50'               |  |                 | 10906       |
| 50          | BOX       | 60'               | 286,000 Capacity, Load Dividers                                    |                 | 10916       |
| 75          | FLAT      | 62'               | Bulkheads, 100 Ton Trucks  |                 | 10578       |
| 10-15       | FLAT      | 65'+              | Bulkheads  |                 | 10824       |
| 70-100      | GONDOLA   | 52'               | Flat Bottom, 50 Year Cars  |                 | 11088       |
| 100         | GONDOLA   | 2,400-            | Flat Bottom or Rotary Dump   | Scrap Metal     | 10944       |
| 150+        | GONDOLA   | 4,000             | 100 Ton Trucks, Flat Bottom or Bath Tub                            |                 | 10841       |
| 2           | HOPPER    | 70/100 Ton        | Air Operated Gates, In-Plant                                       | Ballast         | 10806       |
| 20          | HOPPER    | 2,350             | Rapid Discharge  | Cement / Lime   | 10829       |
| 50-150      | HOPPER    | 4,000             | 100 Ton Trucks, 36% or More Slope Sheets                           | Aggregate       | 11033       |
| 10          | LO        | 2,500             | Inexpensive, Storage Only  | Coal Coke       | 11006       |
| 5-15        | LO        | 3,000             | Round Hatches, Gravity Gates, 100 Ton Trucks                       | Flyash          | 10904       |
| 15          | LO        | 4,650             | Trough Hatches, Gravity Gates                                      |                 | 11049       |
| 12-24       | LO        | 4,750             | Trough or Round Hatches, Gravity Gates                             | Small Aggregate | 11042       |
| 1           | LO        | 5,250             | Round Hatches, Pneumatic Gates                                     | Plastic Pellets | 11065       |
| 20          | PD        | 3,000             | 14.7 PSI   | Cement          | 10960       |

#### HIGHER PRICES AT THE PUMP

As you probably already know, fuel prices are not the only thing affected by the increase in crude prices. It also effects all products from plastics to hand lotion.

The effects of the increase in fuel price is interesting because, even with the cures suggested, there are downfalls. The new Hybrid vehicles, such as electric or hydrogen, are a great idea, right? You wouldn't need as much fuel, some run on battery alone, and the government is considering offering tax incentives for people purchasing such vehicles. Where would the downfall be? Well, States tax the fuel we consume in order to maintain the roads. Lower consumption of fuel means less tax money for road maintenance.

The state of Oregon is running a test starting in September where they will monitor 20 vehicles equipped with odometers that can be read at the gas pump. They are proposing a 1.2 cent per mile charge all drivers will have to pay instead of the 24 cents per gallon tax they currently have. This is to compensate for the higher efficiency vehicles driven and the increase in mileage per gallon we now get.

As prices increase so do the cost in transportation of commodities. Some companies are now determining that moving more product at one time will help in keeping cost down, and it does. Rail transportation is one of the solutions in moving higher volumes of commodities. Many companies over the last year have now joined in on our field. They are now finding out what many of us have known for years. This is a wonderful industry to be in!



# RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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July 1, 2005

#### **EQUIPMENT AVAILABLE FOR LEASE**

| # OF<br>CARS | DOT /<br>CLASS | CAPACITY | COMMENTS  | LAST CONTENTS     | REF#  |
|--------------|----------------|----------|---|-------------------|-------|
| 25+          | 111A100W1      | 13,500   | Top Unloading, Lined, Short Term Only                       | Sulfuric Acid     | 10836 |
| 30-40        | 111A100W3      | 13,500   | Exterior Coils, Insulated, 6-12 Month Term                  | Molten Sulfur     | 11058 |
| 20           | 105A500W       | 17,300   | Long Term   | Chlorine          | 10574 |
| 70           | 111A100W1      | 20,000   | Non-Coiled, Non-Insulated, Top Unloading, 5 Year Term       |                   | 11063 |
| 1            | 111A100W1      | 20,000   | Interior Coils, Non-Insulated                               | Petroleum Oil     | 10974 |
| 7            | 105A100W3      | 20,000   | Non-Coiled, Insulated, Top Unloading,<br>Gauging Devices    |                   | 10695 |
| 20           | 111A100W3      | 20,000   | Exterior Coils, Insulated, Top & Bottom Unloading, Lined    | Sodium Bisulfate  | 11030 |
| 5            | 111A100W3      | 23,500   | Exterior Coils, Top & Bottom Unloading,<br>Short Term Lease | Sodium Nitrate    | 10918 |
| 19           | 111A100W1      | 24,000   | Interior Coils or Non-Coiled, Top & Bottom<br>Unloading     | Corn Steep Water  | 11095 |
| 25-30        | 112J340W       | 33,500   | 6 Month Minimum   | LPG               | 10975 |
| 30           | 112S340W       | 33,500   |   | Anhydrous Ammonia | 10877 |
| 20           | 112J340W       | 33,500   | Short Term Only   | LPG               | 11023 |
| 50           | вох            | 50'      | 70 Ton Trucks, Single Plug Doors                            |                   | 10942 |
| 56           | вох            | 50'      | 70 Ton Trucks, 1 Year Full Service Lease                    |                   | 10752 |
| 42           | GONDOLA        | 40 Yd    | 70 Ton Trucks, Side Dump To Either Side,<br>Air Operated    | Aggregate         | 10402 |
| 29           | GONDOLA        | 52'      | 3'6" to 3'9" Sides  |                   | 10735 |
| 15           | GONDOLA        | 65'      | Some Steel & Some Wood & Steel Floors                       |                   | 11028 |
| 3            | HOPPER         | 2,350    | 3 Compartment, 286,000 Lbs. Capacity                        |                   | 10729 |
| 5            | LO             | 5,250    | Round Hatches, Pneumatic Gates, Will Convert For Grain      | Plastic Pellet    | 10950 |
| 6            | LO             | 5,750    | Trough or Round Hatches, Gravity Gates                      |                   | 11091 |
| 6            | PD             | 3,800    | 15 P.S.I., 1-3 Year Term                                    | Cement            | 10935 |

## **EQUIPMENT NEEDED FOR LEASE**

## **EQUIPMENT NEEDED FOR LEASE**

PRODUCT

REF#

|              |                      |                   |  |                          |                 |                     |                | Egon ment       |                                       |
|--------------|----------------------|-------------------|--|--------------------------|-----------------|---------------------|----------------|-----------------|---------------------------------------|
| # OF<br>CARS | DOT /<br>CLASS       | CAPACITY          | COMMENTS   | PRODUCT                  | REF#            | # OF<br><u>CARS</u> | DOT /<br>CLASS | CAPACITY        | COMMENTS                              |
| 2            | 111A100W3            | 10,000            | Insulated, Short Term Lease  | Propylene Oxide          | 10792           | 190                 | HOPPER         | 2,000           | Rapid Discharge                       |
| 1-2          | 111A100W2            | 13,500            | Non-Coiled, Insulated, Lined,<br>Top Unloading Only                | 98% Sulfuric Acid        | 10982           | 40-80               | HOPPER         | 2,000+          | 45 Degree Slope,                      |
| 4-5          | 111A100W3            | 16,000            | Exterior Coils, Insulated, Top & Bottom                            | Sodium Silicate          | 10995           | 35-50               | HOPPER         | 3,600           | Gravity Gates                         |
| ANY          | 111A100W3            | 16,500            | Unloading Exterior Coils, Insulated, Lined, Short or               | Caustic Soda             | 11039           | 40-60               | LO             | 2,800-<br>3,500 | 100 Ton Trucks, F<br>2 Compartments   |
| AINT         | TTTATOUVS            | 10,500            | Long Term  | Caustic Soua             | 11039           | 50-90               | LO             | 3,000+          | Round Hatches, G                      |
| 8            | 105J500W             | 17,500            | Must be 1990 Built or Newer, Long Term Lease                       | Chloro Silane            | 11081           | 40-50               | LO             | 4,650           | Round Hatches, G                      |
| ANY          | 105S200W<br>112S200W | 20,000            | Will Line, Long Term Lease   | Chlorinated Solvents     | 10903           | 30-50               | LO             | 4,600-<br>5,250 | Round Hatches, G<br>Product Purity    |
| ANY          | 111A60ALW            | 20,000            | Short or Long Term   | Ammonium Thiosulfate     | 10811           | 50-100              | LO             | 4,750           | Trough Hatches, 0                     |
| 4-6          | 111A100W1            | 20,000            | Non-Coiled, Non-Insulated, 6-12 Month Lease                        | Magnesium Chloride       | 10900           | 5                   | LO             | 5,250           | Trough Hatches,                       |
| 5-12         | 111A100W3            | 20,000            | Exterior Coils, Top & Bottom Unloading                             | Methyl Esters            | 10794           | 75                  | LO             | 5,750+          | Round Hatches, F                      |
| 15           | 111A100W3            | 20,000            | Non-Coiled, Over 4" Insulation, High Bake                          | Formaldehyde             | 10748           | 20-60               | PD             | 3,000           | 15 PSI, 1 Year Te                     |
| 0.0          | 4444400044           | 00.000            | Phenolic Lining  | 0                        | 44004           | 15                  | PD             | 3,500+          | 15 PSI, 3 Year Te                     |
| 20           | 111A100W1            | 20,000-<br>24,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading                  | Corn Steep /<br>Molasses | 11061           | 40-50               | PD             | 5,000           | 15 PSI, ACF Built                     |
| 25           | 111A100W1            | 20,000-           | Interior Coils, Bottom Unloading                                   | Crude Vegetable Oil      | 10810           | 4-8                 | PD             | 5,000           | 15 PSI, 1-3 Year                      |
| 2-3          | 111A100W3            | 26,000<br>23,500  | Exterior Coils, hazmat Equipped, Long Term                         | Dicyclopentediene        | 10954           | 10                  | PD             | 5,200           | 15 PSI, Food Grad                     |
| 10-30        | 111A100W3            | 23,500            | Exterior Coils, Insulated, Bottom Unloading,<br>Short or Long Term | Unrefined Tallow         | 11017           |                     |                |                 |                                       |
| 15-40        | 111A100W3            | 23,500            | Exterior Coils, Insulated, Top & Bottom Unloading, Short Term      | Asphalt                  | 10798,<br>10799 |                     |                |                 |                                       |
| 100          | 111A100W3            | 23,500-           | Exterior Coils, Insulated, Short Or Long Term                      | Polyethylene Wax         | 10739           |                     |                |                 |                                       |
| 10-15        | 111A100W1            | 23,500-<br>30,000 | Exterior Coils, 3-5 Year Term                                      | Kosher Vegetable Oil     | 10870           |                     |                | FOL             | JIPMENT A                             |
| 3-4          | 111A100W3            | 26,000            | Non-Coiled, Non-Insulated, Top & Bottom Unloading                  | Diesel Fuel              | 10991           | # OF                | DOT /          | LQ              |                                       |
| 25-30        | 111A100W3            | 26,000            | Exterior Coils, Insulated, Hazmat Equipped,                        | Petroleum Oil            | 10921           | CARS                | CLASS          | CAPACITY        | COMMENTS                              |
| 25-30        | 111A100W1            | 30,000            | 1 Year Term  5 Year Term   | Ethyl Alcohol            | 11089           | 50                  | 111A100W2      | 10,000          | Top Unloading, No                     |
|              | 111A100W1            |                   | 5 Year Term  |                          |                 | 105                 | 105A500W       | 17,300          | 1980-81 Built                         |
| 25-50<br>60  | 111A100W1            | 30,000<br>30,000  | 1 Year Minimum Term  | Ethanol Crude Light Oil  | 11009<br>10962  | 15                  | 111A100W1      | 18,500          | Non-Coiled, Non-I<br>Top & Bottom Unl |
| 10           | 112J340W             | 33,500            | 5 Year Lease   | Anhydrous Ammonia        | 10895           | 1                   | 111A100W1      | 20,000          | Interior Coils, In-P                  |
| 10-20        | 112J340W             | <b>33,500</b>     | September, 2005 Through March, 2006,                               | LPG                      | 11094           | 1                   | 1117(100)      | 30,000          | Storage Tanks On<br>Bottom Unloading  |
| 40-50        | 112J340W             | 33,500            | 5 Year Lease   | LPG                      | 10728           | 50                  | DOV            | 501             |                                       |
| 1            | вох                  | 50'               | Bulkheads, Plug Doors  | Bagged Flour             | 10785           | 50                  | BOX            | 50'             | 286,000 Capacity                      |
| ANY          | вох                  | 60'               | 100 Ton Trucks   | Rock Pellets             | 11016           | 71                  | BOX            | 50'             | 70 Ton Trucks, Pla                    |
| 2-3          | ВОХ                  | 60'               | Plate C, Load Dividers, Long Term Lease                            | Bagged Clay              | 11015           | 3                   | BOX            | <b>60'</b>      | 100 Ton Trucks,                       |
| 25           | вох                  | 60'               | Bagged Commodity, 100 Ton Trucks                                   | Calcium Carbonate        | 10542           | 70                  | BOX            | 60'             | 70 Ton Trucks, Pla                    |
| 50           | FLAT                 | 50'-70'           | Short or Long Term   | Rail Track               | 10896           | 1                   | FLAT           | 45'             | Depressed Center                      |
| 10-20        | GONDOLA              | 52'               | Rotary or Flat Bottom  | Scrap Metal              | 11052           | 100                 | FLAT           | 50'             | With Log Bunkers                      |
| 100+         | GONDOLA              | 100 Ton           | Coil Cars, 3-5 Year Lease  | Steel Coils              | 10749           | 24                  | GONDOLA        | 52'             | Flat Bottom, In P                     |
| 15           | GONDOLA              | 40 Yards          | Must Be Side Dump  | Quartz                   | 10980           | 15                  | HOPPER         | 3,600           | 100 Ton Trucks, G                     |
| 50           | GONDOLA              | 2,400             | Will Line For Protection Of Railcar                                | Contaminated Soil        | 10660           | 90                  | LO             | 4,650           | Trough Hatches, G                     |
|              |                      |                   |  |                          |                 |                     |                |                 |                                       |

| 190    | HOPPER | 2,000           | Rapid Discharge Gates, 1-5 Year Lease                      | Limestone        | 11093 |
|--------|--------|-----------------|--|------------------|-------|
| 40-80  | HOPPER | 2,000+          | 45 Degree Slope, 4 Gates, Long Term Lease                  | Aggregate & Sand | 11012 |
| 35-50  | HOPPER | 3,600           | Gravity Gates  | Light Stone      | 10819 |
| 40-60  | LO     | 2,800-<br>3,500 | 100 Ton Trucks, Round or Trough Hatches, 2 Compartments    | Sand             | 11059 |
| 50-90  | LO     | 3,000+          | Round Hatches, Gravity Gates                               |                  | 10925 |
| 40-50  | LO     | 4,650           | Round Hatches, Gravity Gates                               | Calcium carbide  | 10965 |
| 30-50  | LO     | 4,600-<br>5,250 | Round Hatches, Gravity Gates, Will Line For Product Purity | Limestone        | 10879 |
| 50-100 | LO     | 4,750           | Trough Hatches, Gravity Gates                              | Grain            | 10758 |
| 5      | LO     | 5,250           | Trough Hatches, Gravity Gates, 1-2 Year Lease              | Fish Meal        | 11090 |
| 75     | LO     | 5,750+          | Round Hatches, Pneumatic Gates                             | Plastic Pellets  | 10919 |
| 20-60  | PD     | 3,000           | 15 PSI, 1 Year Term  | Cement           | 10864 |
| 15     | PD     | 3,500+          | 15 PSI, 3 Year Term  | Cement           | 11047 |
| 40-50  | PD     | 5,000           | 15 PSI, ACF Built  | Fine Limestone   | 10878 |
| 4-8    | PD     | 5,000           | 15 PSI, 1-3 Year Term                                      | Flour            | 10834 |
| 10     | PD     | 5,200           | 15 PSI, Food Grade Lining                                  | Wheat Starch     | 11060 |
|        |        |                 |  |                  |       |

### **EQUIPMENT AVAILABLE FOR SALE**

| EQUI MENT AVAILABLE FOR SALE |           |             |  |                                 |       |  |  |  |
|------------------------------|-----------|-------------|--|---------------------------------|-------|--|--|--|
| # OF                         | DOT /     | CADACITY    | COMMENTS   | LAST CONTENTS                   | DEE # |  |  |  |
| <u>CARS</u>                  | CLASS     | CAPACITY    | COMMENTS   | LAST CONTENTS                   | REF#  |  |  |  |
| 50                           | 111A100W2 | 10,000      | Top Unloading, Non-Coiled, Non-Insulated                                       | Latex Paint                     | 10671 |  |  |  |
| 105                          | 105A500W  | 17,300      | 1980-81 Built  | Chlorine                        | 10648 |  |  |  |
| 15                           | 111A100W1 | 18,500      | Non-Coiled, Non-Insulated, Skid Protection, Top & Bottom Unloading             | Nitrogen Fertilizer<br>Solution | 10655 |  |  |  |
| 1                            | 111A100W1 | 20,000      | Interior Coils, In-Plant Storage   | Various                         | 10808 |  |  |  |
| 1                            |           | 30,000      | Storage Tanks Only, Interior Coils, Insulated,<br>Bottom Unloading, 1991 Built | Asphalt                         | 10366 |  |  |  |
| 50                           | BOX       | 50'         | 286,000 Capacity   |                                 | 10908 |  |  |  |
| 71                           | BOX       | 50'         | 70 Ton Trucks, Plate B, Nailable Floors  |                                 | 10679 |  |  |  |
| 3                            | BOX       | <i>60'</i>  | 100 Ton Trucks, Sliding Doors  |                                 | 11083 |  |  |  |
| 70                           | BOX       | 60'         | 70 Ton Trucks, Plate B, Nailable Steel Floors                                  | Paper                           | 11024 |  |  |  |
| 1                            | FLAT      | 45'         | Depressed Center   |                                 | 10714 |  |  |  |
| 100                          | FLAT      | 50'         | With Log Bunkers   | Pulpwood                        | 11040 |  |  |  |
| 24                           | GONDOLA   | <b>52</b> ′ | Flat Bottom, In Plant Use Only   |                                 | 11092 |  |  |  |
| 15                           | HOPPER    | 3,600       | 100 Ton Trucks, Gravity Gates  | Ballast                         | 10813 |  |  |  |
| 90                           | LO        | 4,650       | Trough Hatches, Gravity Gates, 100 Ton Trucks                                  | Bone Meal                       | 11035 |  |  |  |