

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
28	111A100W1	18,000+	Interior or Non-Coiled, In-Plant Service Only		11229
1	111A100W3	20,000	Exterior Coils, Insulated, Storage Only	Vegetable Oil	11022
1	111A100W5	20,000	Top Unloading Only, Rubber Lined, Storage Only	Hydrochloric Acid	11321
3	111A100W3	20,000-26,000	Exterior or Interior Coils, Insulated, Inexpensive, Storage Only	Wax	11259
ANY	111A100W1	20,000-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 50 Year Cars	Various	11283
10-20	111A100W3	23,500	Exterior Coils, Insulated	Asphalt	10989
ANY	112J340W	33,500	Non-Coiled, Insulated, Top Unload Only	LPG	10734, 11143
150	BOX	50'-60'	70 or 100 Ton Trucks, Plug Doors	Paper	11127
10-15	FLAT	53'-54'	Needs 53-54' Between Bulkheads, In Plant Only		11135
20-30	GONDOLA	52'+	52' 6" Inside Length, 4' 6" High Sides	Pipe	11237
20	GONDOLA	3,800-4,200	100 Ton Trucks		11112
6-10	HOPPER	1,800-3,200	Gravity Gates	Stone	11281
15	HOPPER	3,000+	Customer Will Modify	Grain	11103
50	HOPPER	4,000	Rapid Discharge	Coal	11296
50-150	HOPPER	4,000	100 Ton Trucks, 36% or More Slope Sheets	Aggregate	11033
10	LO	4,400-4,800	Trough Hatches, Gravity Gates, Inexpensive, Not For Interchange	Grain	11129
15	LO	4,650	Trough Hatches, Gravity Gates		11049
10-20	LO	4,750	Trough Hatches, Gravity Gates	Corn	11100
12-24	LO	4,750	Trough or Round Hatches, Gravity Gates	Small Aggregate	11042
25	LO	3,000	Trough Hatches, Gravity Gates	Cement	11099
1	LO	5,250	Round Hatches, Pneumatic Gates	Plastic Pellets	11065
20	PD	3,000	14.7 PSI	Cement	10960

Shared Responsibilities for Periodic Inspection of Railcars

Every so often in the rail industry one runs into an important circumstance that somehow gets missed. For whatever reason it just gets lost in the jumble. Regulatory testing fits right into this category.

If you are a shipper, you do not want to load a car, send it into interchange and somewhere along the delivery route, find out from the railroad that this car isn't going anywhere. This is a headache no one wants to experience. Why didn't the car owner inform me the testing was due?

If you are the car owner, you are likely to be busy dealing with the myriad of daily tasks related to leasing, shopping and administering your fleet. Why didn't the shipper just look at the stencil right on the side of the railcar?

We once posed this situation to Mr. Paul Kinnecom, Executive Director, Tank Car Safety of the Association of American Railroads and Mr. Jim Rader then the Staff Director, Hazardous Material Division of the Federal Railroad Administration. Mr. Rader responded "There is no Federal regulation that owner's notify lessees that the cars they have control of are due for qualification. The regulations do, however, forbid shippers from loading and offering cars for transportation that do not conform to the Federal regulations. As such, there is an implied joint responsibility (shipper and car owner) to ensure that such cars are made safe for transportation." Mr. Kinnecom added "in my opinion, the owner is ultimately responsible to ensure that his car is in compliance, so a prudent owner would be aware of times and events that would affect his cars and would take steps to ensure compliance."

All shippers should be aware that the FRA places the responsibility on the shoulders of the shipper to ensure a load is not offered for transportation if the railcar is overdue for periodic inspection. You should consider that if fines are levied, it is likely you will be footing the bill, not the car owner. If it is not a current part of your pre-load inspection, it is high time to make it so.

On the flip side of the coin, all owners should be aware the FRA and AAR require that you maintain your schedule of periodic inspections and ensure the safety of your fleet. Beyond that, it is unlikely your Contract with the shipper allows you to lease them a car that is unfit for interchange service.

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™



RAILWAY EQUIPMENT LISTING
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EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
6	105J300W6	13,900	Stainless Steel, Non-Coiled, Insulated, Top Unloading Only	Chlorosulfonic Acid	11231
7	105A100W3	20,000	Non-Coiled, Insulated, Top Unloading, Gauging Devices		10695
2	111A100W5	20,000	Non-Coiled, Non-Insulated, Top Unloading Only, Natural Rubber Lined	Hydrochloric Acid	11279
6	105A300W	20,500	Non-Coiled, Insulated, Top Unloading Only, 2 Year Minimum	Anhydrous Ammonia	10310
4-7	111A100W1	23,500	Non-Coiled, Non-Insulated, Top Unloading Only	Toluene	11299
15-20	112J340W	33,500	Non-Coiled, Insulated, Top Unloading Only, Summer Months Only	Propane	10236
14	BOX	50'	100 Ton Trucks, Plug Doors, Plate C, Nailable Steel Floors		11168
50	BOX	50'	70 Ton Trucks, Single Plug Doors		10942
56	BOX	50'	70 Ton Trucks, 1 Year Full Service Lease		10752
40	FLAT	51' 6"	Bulkheads, 70 Ton Trucks		10927
50	FLAT	60'	70 Ton Trucks, 57' Between Bulkheads		10926
28	FLAT	60'	100 Ton Trucks, Bulkheads, 5 Year Minimum		11148
1	GONDOLA	4,000	Aluminum, 286,000 Lbs. Capacity	Coal	11333
40	HOPPER	3,614	Manual Gravity Gates, 40 Degree Slope Sheets		11339
2	LO	4,600	Trough Hatches, Gravity Gates, 5 Year Minimum		11285
200	LO	4,750	Trough Hatches, Gravity Gates		11311
100	LO	5,200	Trough Hatches, Gravity Gates	Grain	11329
7	PD	2,785	15 PSI, Short Term	Gypsum	11211
38	PD	5,750	4 Compartments, 5 PSI		11331

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
20-30	111A100W3	13,000	Exterior Coils, Insulated, Lined, Top Unloading Only	Molten Sulfur	11201
3	105J600W3	13,500	Non-Coiled, Insulated, Top Unloading Only	Anhydrous Hydrogen Chloride	11268
50	111A100W2	13,500	Non-Coiled, Non-Insulated, Top Unloading, Lined or Lineable	Sulfuric Acid	11125
10-20	111A100W3	16,000	Exterior Coils, Insulated, Top & Bottom Unloading	Sodium Silicate	10995
2-3	111A100W3	16,000+	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Calcium Chloride	11252
ANY	111A100W3	16,500	Exterior Coils, Insulated, Lined, Short or Long Term	Caustic Soda	11039 11256
100-150	105A500W	17,300	5-10 Year Lease	Chlorine	11186
8	105J500W	17,500	Must be 1990 Built or Newer, Long Term Lease	Chloro Silane	11081
ANY	105S200W 112S200W	20,000	Will Line, Long Term Lease	Chlorinated Solvents	10903
2	111A100W1	20,000	Non-Coiled, Non-Insulated	Amines	11190
1	111A100W1	20,000	Exterior or Interior Coils, Top & Bottom Unloading	Lignin Liquor	11167
20-30	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Calcium Chloride	11169
1-2	111A100W1	20,000-25,000	2 or 3 Compartments, Exterior or Interior Coils, Top & Bottom Unloading	Hydraulic Oil	11126
5-10	111A100W1	20,000-30,000	Non-Coiled, Non-Insulated, Bottom Unloading, Open Term	Deisel Additive	11334
10	111A100W3	23,000-26,000	Exterior Coils, Insulated, Bottom Unloading, 3 Year Minimum	Tallow	11274
10	111A100W3	23,500	Exterior Coils, Insulated, 1 Year Term	Vegetable Oil	11146
6-8	111A100W3	23,500-27,000	Exterior Coils, Insulated, 6-12 Month Lease	Petroleum Wax	11194
80	111A100W1	26,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Crude Fuel Oil	11228
3	111A100W1	26,000-30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading	Lube Oil	11314
20-30	111A100W1	30,000	Non-Coiled, Non-Insulated, Open Term	Diesel	11253
25-30	111A100W1	30,000	5 Year Term	Ethyl Alcohol	11089
200	111A100W1	30,000	5-10 Year Term	Ethanol	11009
20-30	112J340W	33,500	Non-Coiled, Insulated, Top & Bottom Unloading, 2-3 Years	LPG	11316
10-20	112J340W	33,500	September, 2005 Through March	LPG	11094
4	BOX	50'	Insulated, 70 Ton Trucks, Sliding Doors	Bagged Rice	11327
50	BOX	50'-60'	100 Ton Trucks, Plate C, Plug Doors		11278
60-80	BOX	50' - 60'	100 Ton Trucks		11226
ANY	BOX	60'	100 Ton Trucks	Rock Pellets	11016
100	FLAT	89'	100 Ton Trucks, Short or Long Term		11149
15-20	GONDOLA	65'	Flat Bottom		11170
100	GONDOLA	4,000+	Rotary Dump	C & D	11272
100	GONDOLA	6,100+	Flat Bottom, 6,100 Cubic Foot or Larger	Construction Debris	11250

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EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
190	HOPPER	2,000	Rapid Discharge Gates, 1-5 Year Lease	Limestone	11093
20	HOPPER	2,000+	45 Degree Slope, 4 Gates, Long Term Lease	Aggregate & Sand	11012
200	HOPPER	2,000-4,000	Gravity Gates	Rock	11327
100	HOPPER	3,850	Gravity Gates	Aggregate	11257
30-40	HOPPER	6,000+	Needs End Gates	Woodchips	11120
40-60	LO	2,800-3,500	100 Ton Trucks, Round or Trough Hatches, 2 Compartments	Sand	11059
10-20	LO	3,000+	Round Hatches, Gravity Gates	Cement	11121
4-5	LO	4,100+	Trough Hatches, Gravity Gates, Short or Long Term	Ruminant Meat & Bone Meal	11152
4	LO	4,650	Trough Hatches, Gravity Gates, Lined	Urea	11200
50	LO	4,750	Trough hatches, Sliding Gravity Gates	Fertilizer	11305
ANY	LO	4,750	Trough Hatches, Gravity Gates, Long Term	Ammonium Sulfate	11180
50-100	LO	4,750	Trough Hatches, Gravity Gates, 5 Year Lease	Pebble Lime	11144
12	LO	5,250	Trough or Round hatches, Gravity Gates	Distillers Grain	11312
1	LO	5,250+	Round Hatches, Pneumatic Gates, Lined	Plastic Pellets	11210
75	LO	5,750+	Round Hatches, Pneumatic Gates	Plastic Pellets	10919
15	PD	3,500+	15 PSI, 3 Year Term	Cement	11047
3	PD	4,000+	15 PSI, 1-5 Year Lease	Silicon Dioxide	11184

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
15	111A100W1	11,650	Insulated, Sparger System	Titanium Dioxide	11162
13	111A100W2	13,500	Non-Coiled, Non-Insulated, Lined, Top Unloading Only	Sulfuric Acid	11134
11	111A100W1	14,000	Insulated	Clay Slurry	11161
1	111A100W1	22,500	Interior Coils, Non-Insulated, In Plant Service Only	Vegetable Oil	11270
45	BOX	50'	100 Ton Trucks, Plate F, Double 8' Plug Doors, Cushioned Underframe		11336
185	BOX	50'	70 Ton Trucks, Plate B, Rigid Underframes, Single Sliding Door		11276
30	BOX	50'	70 Ton Trucks, Double Sliding Doors		11214
50	BOX	50'	286,000 Capacity		10908
3	BOX	60'	100 Ton Trucks, Sliding Doors		11083
46	FLAT	50'	70 Ton Trucks, V Deck, Bulkheads		11335
2	HOPPER	7,000	Gravity Gates	Wood Chips	11114
27	LO	4,566	Airslides, 2 Compartment, 10 Round Hatches	Starch	11271

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