

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2	111A100W2	16,000-20,000	Non-Coiled, Non-Insulated, Top Unloading Only	Phosphoric Acid	11342
ANY	111A100W1 112J340W	20,000-33,500	Any 50 Year Tank Cars	Various	11283
80+	111A100W1	23,500-25,500	Interior or Exterior Coils, Top & Bottom Unloading	Tallow	11499
ANY	112J340W	33,500	Insulated, Top Unload Only	LPG	10734, 11143
75-100	BOX	50'	100 Ton Trucks, Plug Doors, Cushioned Underframes		11635
2-6	BOX	50'-60'	1980 or Newer, 100 Ton Trucks		11602
1	FLAT	40'+	Depressed Center Flat		11423
30-100	FLAT	52'-70'	Deck Must Be 52'-70', 50 Year Cars		11642
15	FLAT	61'	100 Ton Trucks, 61' Between Bulkheads		11665
30	FLAT	89'	In-Plant Service Only		11617
1	GONDOLA	1,400+	Hinged Sides on Both Sides	Ballast	11502
100	GONDOLA	1,800-4,000	Flat Bottom		11350
50	GONDOLA	4,000	Flat Bottom, Rotary Dump, 286,000 Capacity		11676
6-10	HOPPER	2,000+	100 Ton Trucks, 2 Compartment	Sand	11545
40	HOPPER	3,600-4,300	Rapid Discharge, No Aluminum Cars	Dirt	11533
20	LO	ANY	Round Hatches, Gravity Gates	Epoxy	11603
10-20	LO	3,280	Round Hatches, Gravity Gates		11692
150	LO	4,650-4,750	Trough Hatches, Gravity Gates, Storage Only	Grain	11613
20	PD	5,000	Round Hatches, 15 PSI		11582
4	PD	5,750	Round Hatches, Food Grade Lining	Milled Grain	11703

THE No SENSE RAILWAY

From time to time, we have all observed a very apparent disconnect between the major railroads and common sense. The Norfolk Southern couldn't help but to provide a prime example this past week. On August 28, 2008 Mr. Jim R. Horgan, Director Car Management of Norfolk Southern Railroad issued an edict regarding Tariff 6007-M series violations of empty car movements.

This decree requires a car owner to review and edit the UMLER data of every rail car they lease out. This, in itself, is not a huge issue, however, the time Mr. Horgan would suffer to complete this endeavor is all of one and a half business days. This also presumes that Railinc will magically create a car mark for every shipper out there leasing a rail car, also within the deigned day and a half. What do you think the odds are that this would ever actually happen?

Whether it is arrogance or just plain ineptitude, it shows that with the Class 1 railroads, it just business as usual.

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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September 1, 2008

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
15-20	111A100W2	13,300	Non-Coiled, Non-Insulated, Top Unloading Only, 5 Year Minimum Lease	Sulfuric Acid	11627
2	111A100W3	20,000	Exterior Coils, Insulated, 3 Year Minimum	Bio Diesel	11696
30-40	111A100W3	23,500	Exterior Coils, Insulated, 5 Year Term, Take As Is - Return Well Drained	Asphalt	11593
5	111A100W1	24,000	Non-Coiled, Non-Insulated, Bottom Unloading, Hazmat Equipped	Ethanol	11591
10	111A100W1	25,500	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 1 Year Minimum	Bio Diesel	11648
1	111A100W1	30,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, HM-201 Just Done, Short Term GREAT RATE!	Lube Oil	11698
75	111A100W1	30,000	Non-Coiled, Non-Insulated, Drained From Diesel Fuel, Short Term	Deisel Fuel	11661
20	111A100W1	30,000	Top & Bottom Unloading, Up To 2 Year Lease	Methanol	11522
45	111A100W1	30,000	Non-Coiled, Non-Insulated, 2 Groups - 25 Cars Top Unloading Only, 65 Cars Top & Bottom	New Cars Never Loaded	11488 / 11492
40+	112J340W	33,500	Non-Coiled, Insulated, Top Unloading Only, Short or Long Term	LPG	11699
18	BOX	50'	70 Ton Trucks, Single Sliding Doors, Cushioned Underframes, 3 Year Minimum		11658
15	FLAT	66'	Bulkheads, Cushioned Underframe, 100 Ton Trucks		11628
40	FLAT	68'	100 Ton Trucks, Steel Floors, Straight Flat Deck		11660
15	GONDOLA	4,170	Rotary Dump, No Internal Bracing	Construction Debris	11608
7	HOPPER	3,630	4 Compartment, 45 Degree Slope Sheets	Coal / Aggregate	11465
76	HOPPER	3,850	50 Year Cars, Rapid Discharge	Coal	11550
55	LO	2,900	2 Compartment, Aluminum Body	Sodium Chlorate	11702
15	LO	2,931	Round Hatches, Gravity Gates, 100 Ton Trucks	Sand	11549
100+	LO	4,750	Trough Hatches, Gravity Gates		11311
4	PD	3,500	Round Hatches, 14.7 PSI, 286,000 Capacity	Cement	11548
15	PD	3,915	Round Hatches, 15 PSI		11580

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EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
3	105J600W3	13,500	Non-Coiled, Insulated, Top Unloading Only	Anhydrous Hydrogen Chloride	11268
2-3	111A100W3	16,000+	Exterior Coils, Insulated, Lined, Top & Bottom Unloading	Calcium Chloride	11252
2	111A100W2	16,000-20,000	Non-Coiled, Non-Insulated, Top Unloading Only, Lined	Phosphoric Acid	11341
ANY	111A100W3	16,500	Exterior Coils, Insulated, Lined, Short or Long Term	Caustic Soda	11039 11256
10	111A100W1	17,500	Non-Coiled, Non-Insulated, Bottom Unloading, Lined	Calcium Chloride	11417
2	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Ethylene Glycol	11621
2	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term	Ammonium Thiosulfate	11534
20+	111A100W1	20,000	Non-Coiled, Non-Insulated, Plasite 3070 Lined	Ethylene Glycol	11517
10-15	111A100W1	20,000	Coiled or Non-Coiled, Lined or Unlined, Bottom Unloading	Magnesium Chloride	11448
20-30	111A100W1	20,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined	Calcium Chloride	11169
8-10	111A100W6	20,000+	Non-Coiled, Non-Insulated, Top & Bottom Unloading, Stainless Steel or Aluminum	Methyl Methacrylate	11381
1	111A100W1	20,000-25,000	Non-Coiled, Non-Insulated, Car must be Kosher or able to be Kosherized.	Kosher Lube Oil	11374
15	111A100W3	20,000-26,000	Exterior Coils, Insulated Bottom Unloading	Fatty Acids	11695
2	111A100W1	23,500	Non-Coiled, Non-Insulated, Top Unloading	Soap Solution	11393
25	111A100W3	23,500	Exterior Coils, Insulated, Bottom Unloading, Food Grade Lining	Vegetable Oil	11682
2	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading, Lined or Will Line	Soap	11655
3-4	111A100W1/3	25,000	Need Coils, Top & Bottom Unloading	Used Fuel Oil	11705
20	111A100W1	25,000	Non-Coiled, Non-Insulated, Top & Bottom Unloading, 3-5 Year Term	Waste Oil	11641
20	111A100W3	25,000-26,500	Exterior Coils, Insulated, Bottom Unloading, Short Term	Bio-Diesel	11601
1-2	111A100W3	26,500	Exterior Coils, Insulated, Bottom Unloading, Short Term	Bio-Diesel	11643
1-2	112J340W	33,500	Insulated, 3-5 Year Term	Anhydrous Ammonia	11631
30-35	112J340W	33,500	Insulated, Top Unloading Only, 3-5 Year Term	Anhydrous Ammonia	11572
20	112J340W	33,500	Insulated, Top Unloading Only, 6-12 Month Term	Propane	11535
10-15	112J340W	33,500	Insulated, Top Unloading Only, 2-3 Year Term	LPG	11316
40	BOX	50' - 60'	100 Ton Trucks, Plate F, Double Plug Doors		11675
10	GONDOLA	2,494	Flat Bottom, 5 Year Term	Scrap Metal	11651
50-70	GONDOLA	4,400	Rotary Dump	C & D	11272
20	HOPPER	2,000+	45 Degree Slope, 4 Gates, Long Term Lease	Aggregate & Sand	11012
80-90	HOPPER	2,450	100 Ton Trucks, Rapid Discharge	Aggregate	11586
200+	HOPPER	4,000+	Gravity Gates, Sliding Doors	Petroleum Coke	11565
40-50	LO	3,000	Round Hatches, Gravity Gates, 286,000 Capacity, 2 Compartments	Sand	11657

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# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
2-3	LO	3,200+	Round Hatches, Gravity Gates	Clay	11421
20	LO	4,750	Trough Hatches, Gravity Gates, Lined	Fertilizer	11463
50	LO	4,750	Trough Hatches, Sliding Gravity Gates	Fertilizer	11305
20	LO	5,250	Round Hatches, Pneumatic Gates, Food Grade Lining		11633
ANY	PD	3,200-5,160	Round Hatches, 15 PSI, 100 Ton Trucks	Various	11701
7-10	PD	3,250+	15 PSI, Long Term Lease		11460
4-6	PD	3,500	Round Hatches, 14.7 P.S.I.	Ground Barites	11634
20-25	PD	5,100+	Round Hatches, 15 P.S.I.	None Food Grade	11662

EQUIPMENT AVAILABLE FOR SALE					
# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	115A60W6	20,800	Non-Coiled, Insulated, Bottom Unloading, Stainless Steel Inner Tank	Beer	11528
20-30	FLAT	50'	70 Ton Trucks, Plate C, Bulkheads		11561
36	FLAT	61'	100 Ton Trucks, 263,000 Lbs Capacity, Plate C		11704
60	FLAT	89'	Rebuilt, 100 Ton Trucks		11677
15	FLAT	89'	70 Ton Trucks, East Coast	COFC / TOFC	11632
30	FLAT	89'	ACF Built, 70 Ton Trucks	TOFC	11666
12	GONDOLA	1,290	5'5" Inside Height, 100 Ton Trucks, Covers	Steel Coils	11693
12	GONDOLA	2,024	7'2" Inside Height, 100 Ton Trucks, Wood Floors	Steel Coils	11694
200	GONDOLA	2,244	70 Ton Trucks, Flat Bottom, Inside height - 4'6"	Scrap Metal / Aggregate	11546
121	GONDOLA	4,000	Flat Bottom, Rotary Dump, 100 Ton Trucks	Construction Debris	11674
121	GONDOLA	4,000	Flat Bottom	Construction Debris	11525
63	GONDOLA	4,240	Single Tub, Rotary Dump	Western Coal	11685
25	GONDOLA	6,600	Flat Bottom, End Gates	Woodchips	11576
100	GONDOLA	7,466	Flat Bottom, End Doors, No Interior Bracing	Woodchips	11639
1	HOPPER	2,107	Gravity Gates, 286,000 Lbs. Capacity	Aggregate	11630
89	HOPPER	7,000	6 Compartment, 100 Ton Trucks, Plate F, Inside Height: 11'6"	Wood Chips	11708
2	HOPPER	7,000	Gravity Gates	Wood Chips	11114
15	LO	4,427	Trough Hatches, Gravity Gates, In-Plant	Grain	11556
120	LO	4,750	Trough Hatches, Gravity Gates		11619
4-5	PD	3,300-3,800	Round Hatches, 14.7 P.S.I.	Cement	11626

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