

## EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS | DOT / CLASS           | CAPACITY           | COMMENTS  | PRODUCT          | REF #                    |
|-----------|-----------------------|--------------------|---|------------------|--------------------------|
| 2         | 111A100W2             | 16,000-20,000      | Non-Coiled, Non-Insulated, Top Unloading Only           | Phosphoric Acid  | 11342                    |
| 1         | 111A100W3             | 20,000             | Insulated, Storage Only                                 | Vegetable Oil    | 11780                    |
| 2         | 111A100W1             | 20,000-26,000      | Non-Coiled, Non-Insulated                               | Water            | 11808                    |
| ANY       | 111A100W1<br>112J340W | 20,000-33,500      | Any 50 Year Tank Cars                                   | Various          | 11283                    |
| 28        | 111A100W3             | 23,500             | Exterior Coils, Insulated, Top & Bottom Unloading       | Asphalt          | 11778                    |
| 80+       | 111A100W1             | 23,500-25,500      | Interior or Exterior Coils, Top & Bottom Unloading      | Tallow           | 11499                    |
| ANY       | 112J340W              | 33,500             | Insulated, Top Unload Only                              | LPG              | 10734,<br>11143<br>11423 |
| 1         | FLAT                  | 40'+               | Depressed Center Flat                                   |                  |                          |
| 40-50     | FLAT                  | 50'-55'            | 70 Ton Trucks, Flat Decks, Interchangeable              |                  | 11779                    |
| <b>20</b> | <b>FLAT</b>           | <b>50'-60'</b>     | <b>100 Ton Trucks, Side Stakes</b>                      |                  | <b>11819</b>             |
| 30-100    | FLAT                  | 52'-70'            | Deck Must Be 52'-70', 50 Year Cars                      |                  | 11642                    |
| 1         | GONDOLA               | ANY                | Captive Service, Needs To Dump Inside & Outside of Rail | Ballast          | 11766                    |
| 12        | GONDOLA               | 65'                | Prefers 50 Year Cars                                    |                  | 11807                    |
| 1         | GONDOLA               | 1,400+             | Hinged Sides on Both Sides                              | Ballast          | 11502                    |
| 6-10      | HOPPER                | 2,000+             | 100 Ton Trucks, 2 Compartment                           | Sand             | 11545                    |
| 10-20     | LO                    | 3,280              | Round Hatches, Gravity Gates                            |                  | 11692                    |
| 10-15     | LO                    | 4,000+             | Trough or Round Hatches, Gravity Gates                  | Road Salt        | 11711                    |
| <b>30</b> | <b>LO</b>             | <b>4,000-5,250</b> | <b>Trough or Round Hatches, Gravity Gates</b>           | <b>Road Salt</b> | <b>11817</b>             |
| 75-100    | LO                    | 4,750              | Trough Hatches, Gravity Gates, 1978 Built or Newer      |                  | 11729                    |
| 4         | PD                    | 5,750              | Round Hatches, Food Grade Lining                        | Milled Grain     | 11703                    |

### CP SAYS, 'DON'T SHOP YOUR TANK CARS HERE'

For those considering sending your tank car to a shop on the Canadian Pacific, you should watch your step. Item 99, a CP exception to Item 190 (Mileage Equalization) of RIC 6007 allows them to hit you with a minimum \$793.00 freight move if you did not either unload your car on the CP immediately prior to sending your car to the shop or send your car to be loaded on the CP immediately after the car leaves the shop. This applies even if you do load or unload on the CP. You must be sure the car moves on a direct route over the CP either between your unload point and the shop or between the shop and your load point. Additionally, if one of the moves from or to the shop are over 200 miles they will hit you up for an additional \$1.46 to \$1.90 per mile, depending on the distance moved.

In other words, if you do not load or unload on the CP, DO NOT SHOP ON THE CP. Now that the CP has been expanding further into the U.S., this will need to be carefully considered. If you would like to voice your opposition to this excessive and confusing charge you may contact:

President and CEO - Mr. Frederick J. Green  
Executive Vice-President and CFO - Ms. Kathryn B. McQuade

Canadian Pacific Railway  
Gulf Canada Square  
401- 9th Avenue SW  
Calgary, Alberta Canada T2P 4Z4

1-403-319-7000 1-888-333-6370

Items Highlighted In Italics Designate New Listings

# THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING  
Published By: TRANSMATRIX, INC.  
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Elk Grove Village, IL 60007-1442

PHONE: (847) 228-6022

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## EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS | DOT / CLASS      | CAPACITY      | COMMENTS   | LAST CONTENTS        | REF #           |
|-----------|------------------|---------------|--|----------------------|-----------------|
| 8         | 111A100W2        | 13,300        | Non-Coiled, Non-Insulated, Top Unloading Only, 5 Year Minimum Lease                    | Sulfuric Acid        | 11627           |
| 10        | 111A100W3        | 16,000        | Non-Coiled, Insulated, Top & Bottom Unloading, Lined                                   | Caustic Soda         | 11717           |
| 33        | 111A100W1        | 20,000        | 16 Interior & 17 Non-Coiled, Non-Insulated, Top & Bottom Unloading                     | Liquid Cattle Feed   | 11791,<br>11792 |
| 10        | 111A100W3        | 20,800        | Exterior Coils, Insulated  | Caustic Soda         | 11806           |
| <b>8</b>  | <b>111A100W3</b> | <b>23,500</b> | <b>Exterior Coils, Insulated, Non-Regulated Service</b>                                | <b>Tallow</b>        | <b>11823</b>    |
| 4         | 111A100W1        | 26,500        | Non-Coiled, Non-Insulated, 3 -Top & Bottom Unloading; 1 - Bottom Unloading Only, Clean | Fuel Oil             | 11773           |
| <b>11</b> | <b>111A100W3</b> | <b>28,000</b> | <b>Exterior Coils, Insulated, Non-Regulated Service</b>                                | <b>Vegetable Oil</b> | <b>11824</b>    |
| 1         | 111A100W1        | 30,200        | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Open Term                           | Diesel Fuel          | 11774           |
| 50        | 112J340W         | 33,500        | Non-Coiled, Insulated, Top Unloading, Short Term                                       | LPG                  | 11803           |
| 15        | FLAT             | 66'           | Bulkheads, Cushioned Underframe, 100 Ton Trucks  |                      | 11628           |
| 12        | GONDOLA          | 2,244         | 100 Ton Trucks, 4'6" Sides   | Aggregate            | 11755           |
| 20        | GONDOLA          | 2,494         | Flat Bottom Mill Gons, 5' Sides  |                      | 11781           |
| 50+       | GONDOLA          | 4,200         | Rotary Dump, Short or Long Term  | Construction Debris  | 11739           |
| 38        | HOPPER           | 3,850         | 50 Year Cars, Rapid Discharge  | Coal                 | 11550           |
| 23        | LO               | 2,900         | 2 Compartment, Aluminum Body   | Sodium Chlorate      | 11702           |
| 47        | LO               | 2,931         | Round Hatches, Gravity Gates, 100 Ton Trucks   | Sand                 | 11549           |
| 80        | LO               | 4,650         | Round Hatches, Gravity Gates, 3 Pocket   | Gypsum               | 11756           |
| 100+      | LO               | 4,750         | Trough Hatches, Non-Corrosive Service  |                      | 11311           |
| 3         | PD               | 3,500         | Round Hatches, 14.7 PSI, 286,000 Capacity  | Cement               | 11548           |

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY      | COMMENTS   | PRODUCT                     | REF # |
|-----------|-------------|---------------|--|-----------------------------|-------|
| 3         | 105J600W3   | 13,500        | Non-Coiled, Insulated, Top Unloading Only                                      | Anhydrous Hydrogen Chloride | 11268 |
| 2-3       | 111A100W3   | 16,000+       | Exterior Coils, Insulated, Lined, Top & Bottom Unloading                       | Calcium Chloride            | 11252 |
| 2         | 111A100W2   | 16,000-20,000 | Non-Coiled, Non-Insulated, Top Unloading Only, Lined                           | Phosphoric Acid             | 11341 |
| 8         | 111A100W3   | 17,000        | Exterior Coils, Insulated, Lined   | Sodium Hydroxide            | 11784 |
| 10        | 111A100W1   | 17,500        | Non-Coiled, Non-Insulated, Bottom Unloading, Lined                             | Calcium Chloride            | 11417 |
| 1         | 111A60ALW3  | 20,000        | Exterior Coils, Insulated, Top & Bottom Unloading, Aluminum                    | Ammonium Nitrate            | 11794 |
| 4         | 111A100W1   | 20,000        | Non-Coiled, Non-Insulated, Short Term  | Glycerine                   | 11742 |
| 3-4       | 111A100W1   | 20,000        | Non-Coiled, Non-Insulated, Non-Hazardous, Top & Bottom Unloading               | Lignin Liquor               | 11713 |
| 2         | 111A100W1   | 20,000        | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Short Term                  | Ethylene Glycol             | 11621 |
| 5+        | 111A100W1   | 20,000        | Non-Coiled, Non-Insulated, Plasite 3070 Lined                                  | Ethylene Glycol             | 11517 |
| 20-30     | 111A100W1   | 20,000        | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Lined                       | Calcium Chloride            | 11169 |
| ANY       | 111A100W3   | 20,000        | Exterior Coils, Insulated, 3-7 Year Term                                       | Molasses                    | 11776 |
| 1         | 111A100W5   | 20,000        | Non-Coiled, Non-Insulated, Top Unload Only, Rubber Lining                      | Hydrochloric Acid           | 11765 |
| 8-10      | 111A100W6   | 20,000+       | Non-Coiled, Non-Insulated, Top & Bottom Unloading, Stainless Steel or Aluminum | Methyl Methacrylate         | 11381 |
| 30-50     | 111A100W1   | 20,000-24,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading                              | Corn Steep Water            | 11777 |
| 2         | 111A100W3   | 23,500        | Exterior Coils, Insulated, Top & Bottom Unloading, Lined or Will Line          | Soap                        | 11655 |
| 10        | 111A100W1   | 25,000-26,000 | Non-Coiled, Non-Insulated, Top & Bottom Unloading                              | Used Motor Oil              | 11788 |
| 20        | 111A100W3   | 25,000-26,500 | Exterior Coils, Insulated, Bottom Unloading, Short Term                        | Bio-Diesel                  | 11601 |
| 1-2       | 111A100W3   | 26,500        | Exterior Coils, Insulated, Bottom Unloading, Short Term                        | Bio-Diesel                  | 11643 |
| 25        | 111A100W1   | 30,000        | Non-Coiled, Non-Insulated, Top & Bottom Unloading, 3-4 Month Term              | Isopropyl Alcohol           | 11797 |
| 25-30     | 111A100W1   | 30,000        | 3-4 Month Term, Drained from Methanol  | Methanol                    | 11728 |
| 1-2       | 112J340W    | 33,500        | Insulated, 3-5 Year Term   | Anhydrous Ammonia           | 11631 |
| 30        | 112J340W    | 33,500        | Insulated, Top Unloading Only, 3-5 Year Term                                   | Anhydrous Ammonia           | 11572 |
| 40        | BOX         | 50' - 60'     | 100 Ton Trucks, Plate F, Double Plug Doors                                     |                             | 11675 |
| 20-25     | FLAT        | 60'           | No Bulkheads, Stanchion Pipes  | Logs                        | 11767 |
| 1         | FLAT        | 62'+          | Deck Must Be 62' Minimum, 1 Year Term  |                             | 11809 |
| 50-70     | GONDOLA     | 4,400         | Rotary Dump  | C & D                       | 11272 |
| 20        | HOPPER      | 2,000+        | 45 Degree Slope, 4 Gates, Long Term Lease                                      | Aggregate & Sand            | 11012 |
| 40        | HOPPER      | 4,000         | Older Cars, Gravity Gates  | Coke                        | 11732 |
| 20        | LO          | 3,000         | 30" Hatches, 286,000 Capacity, Short Term                                      | Limestone                   | 11787 |
| 30+       | LO          | 3,000         | Round Hatches, Gravity Gates, 286,000 Capacity, 2 Compartments                 | Sand                        | 11657 |
| 2-3       | LO          | 3,200+        | Round Hatches, Gravity Gates   | Clay                        | 11421 |

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

| # OF CARS  | DOT / CLASS | CAPACITY           | COMMENTS   | PRODUCT                | REF #        |
|------------|-------------|--------------------|--|------------------------|--------------|
| 10+        | LO          | 5,250              | Round Hatches, Pneumatic Gates, Food Grade Lining    |                        | 11633        |
| <b>1-2</b> | <b>LO</b>   | <b>6,000-7,000</b> | <b>Round Hatches, Pneumatic Gates, 3-5 Year Term</b> | <b>Plastic Pellets</b> | <b>11816</b> |
| 20-25      | PD          | 5,100+             | Round Hatches, 15 P.S.I.                             | None Food Grade        | 11662        |

  

| EQUIPMENT AVAILABLE FOR SALE |             |              |   |                        |              |
|------------------------------|-------------|--------------|---|------------------------|--------------|
| # OF CARS                    | DOT / CLASS | CAPACITY     | COMMENTS  | LAST CONTENTS          | REF #        |
| 110                          | BOX         | 50'          | 70 Ton Trucks, Single Sliding Door                                  | Various                | 11783        |
| 20-30                        | FLAT        | 50'          | 70 Ton Trucks, Plate C, Bulkheads                                   |                        | 11561        |
| 14                           | FLAT        | 52' 8"       | 70 Ton Trucks, Bulkheads, Steel/Wood Floors                         |                        | 11764        |
| 18                           | FLAT        | 53'6"        | Cast Steel Underframes, Retire 12/31/09                             |                        | 11734        |
| 12                           | FLAT        | 60'          | 52' 8" Between Bulkheads, 100 Ton Trucks                            |                        | 11763        |
| 36                           | FLAT        | 61'          | 100 Ton Trucks, 263,000 Lbs Capacity, Plate C                       |                        | 11704        |
| 20                           | FLAT        | 65'          | 268,000 Capacity, Moveable/Removable Bulkheads                      |                        | 11769        |
| <b>1</b>                     | <b>FLAT</b> | <b>66'</b>   | <b>21' Depressed Center, 150 Ton Trucks</b>                         |                        | <b>11822</b> |
| <b>2</b>                     | <b>FLAT</b> | <b>76'</b>   | <b>46'6" Depressed Center, 125 Ton Trucks, Captive Service Only</b> |                        | <b>11826</b> |
| 50                           | FLAT        | 92'          | Straight Steel Decks, 100 Ton Trucks                                |                        | 11802        |
| 12                           | GONDOLA     | 1,290        | 5'5" Inside Height, 100 Ton Trucks, Covers                          | Steel Coils            | 11693        |
| 25                           | GONDOLA     | 1,995        | Flat Bottom, 100 Ton Trucks, 4' Sides                               | Various                | 11710        |
| 16                           | GONDOLA     | 2,024        | 7'2" Inside Height, 100 Ton Trucks, Wood Floors                     | Steel Coils            | 11694        |
| 100                          | GONDOLA     | 2,494        | Flatbottom, 286,000 Capacity, 5' Sides                              |                        | 11798        |
| 104                          | GONDOLA     | 4,000        | Flat Bottom, Rotary Dump, 100 Ton Trucks                            | Construction Debris    | 11674        |
| 100                          | GONDOLA     | 4,220        | 100 Ton Trucks, Single Tub, Rotary Dump                             |                        | 11745        |
| 63                           | GONDOLA     | 4,240        | Single Tub, ACF Coalveyor   | Western Coal           | 11685        |
| 25                           | GONDOLA     | 6,600        | Flat Bottom, End Gates  | Woodchips              | 11576        |
| 16                           | HOPPER      | 3,600        | 100 Ton Trucks, Rapid Discharge                                     | Coal                   | 11741        |
| 20                           | LO          | 2,700        | 2 Compartments, Gravity Gates, Round Hatches                        |                        | 11725        |
| 22-28                        | LO          | 2,917        | Round Hatches, 2 Compartments, 100 Ton Trucks                       | Sand                   | 11747        |
| 11                           | LO          | 2,929        | 3 Compartments, Possible Free Move                                  | Sand                   | 11790        |
| 70                           | LO          | 4,475        | Trough Hatches, Gravity Gates                                       |                        | 11619        |
| <b>117</b>                   | <b>LO</b>   | <b>4,750</b> | <b>Trough Hatches, Gravity Gates</b>                                | <b>Grain</b>           | <b>11815</b> |
| <b>200+</b>                  | <b>LO</b>   | <b>5,850</b> | <b>Trough Hatches, Gravity Gates</b>                                | <b>Plastic Pellets</b> | <b>11820</b> |
| 4-5                          | PD          | 3,300-3,800  | Round Hatches, 14.7 P.S.I.  | Cement                 | 11626        |

*Items Highlighted In Italics Designate New Listings*