

## EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
1	111A100W1	20,000+	Storage		13032
1	111A100W3	20,000	Storage		13020
30	111A100W1	25,500		Oils	13035
25	BOX	50'			12788
25	FLAT	85'	110 Ton Trucks		12841
10	GONDOLA	2,000			13024
40	GONDOLA	2,800	110 Ton Trucks, Flat or Mill		12994
50	GONDOLA	4,000+	Flat Bottom, 100 Ton Trucks	Scrap / Steel	13015
Any	GONDOLA	6,000+		Woodchip	13030
200	GONDOLA	ANY	Mill		12710
25	HOPPER	2,500+		Ballast	13026
ANY	HOPPER	3,000+	Steel Bodies, 110 Ton Trucks		12875
100	HOPPER	4,000	Aluminum, 100 Ton Trucks		13036
4-5	LO	3,000	Gravity Gates	Sand	12720
80	LO	3,200	110 Ton Trucks, 2 Pocket		12993
100-200	LO	4,750	3 Pocket, 110 Ton Trucks		12835
50	LO	4,650	Trough Hatches, Gravity Gates		13022
100-200	LO	4,750	Trough Hatches, Gravity Gates	Grain	12769
50	LO	5,750	Trough Hatches, 110 Ton Trucks	Grain	12731
50	PD	5,250	Lined		13023

## RAILCAR RESPONSIBILITIES

In a typical railcar lease, some things are not often fully contemplated and may not be spelled out in a lease contract. Each party in a lease is responsible for different aspects. Often some of these things get lost in the shuffle or may even be completely transparent. In some cases the responsibilities may shift from one side to the other.

On the owner/lessor side of the equation, responsibilities may not be apparent to a lessee or shipper. For instance, many taxing authorities, typically states, consider railcars as property that may be taxed. These property taxes are also known as Ad Valorem taxes. Taxing authorities will determine the taxes based on a variety of methods. Among these are railcar value, age, miles moved within the state, time in the state as well as a few other factors. In full service leases Ad Valorem taxes are, for the most part, not passed on to the lessee other than through the normal lease rate.

On the lessee side, responsibilities include verification of a railcars suitability to ship any specific product. Types of gaskets used in a tank car, for example, are vital to the safety of a shipment. As there are a multitude of commodities shipped, only the shipper can determine what gasket is best suited to contain their product and maintain the integrity of the shipping container.

Inspections of rail cars upon arrival at a load or unload facility as well as before departure from such facilities is required for all lessees and shippers. Inspections immediately after arrival to a facility may help a lessee detect damage done to a rail car prior to delivery allowing it to be rejected back to the railroad and prevent the responsibility for the damage from falling upon the lessee. Inspections done to a railcar prior to releasing it to the railroad can detect leaks and or unsafe conditions before the car is moving in interchange.

All parties are subject to ever increasing Federal (FRA) and Railroad (AAR) regulations. Keeping on top of these changing requirements is a non-stop job all unto itself.

# THE INSIDE TRACK™

## RAILWAY EQUIPMENT LISTING Published By: TRANSMATRIX, INC.

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## EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	AAR 211	19,500	Bottom Unloading Only	New Cars	13021
15	111A100W1	20,000	Short Term	Animal Feed	13018
3	111A100W1	20,000	Interior Coils, Non-Insulated, Top & Bottom Unloading	Magnesium Chloride	12808
50	111A100W3	20,000	Exterior Coils, Insulated, 110 Ton Trucks		12873
50	111A100W3	20,000	Exterior Coils, Insulated	Decanted Oil	12878
10	111A100W3	23,500	Exterior Coils, Insulated	Bio Diesel	12866
15	111A100W3	23,500	Exterior Coils, Insulated, Top & Bottom Unloading	Tar Oil	12746
250	AAR 211	23,500	110 Ton Trucks		13003
8	111A100W3	23,800	Exterior Coils, Insulated, Hazmat Equipped	Various	12809
125	111A100W1	25,500	110 Ton Trucks		13004
16	111A100W1	27,000	Non-coiled, Non-insulated, No Into Service Freight	Petroleum Waste Oil	12990
23	111A100W1	30,000	Non-Coiled, Non-Insulated, Clean or Last Contents	Ethanol	12868
4	117A100W1	30,000	New Cars, 110 Ton Trucks, Top Unloading, Meets all Packing Group requirements, Can be returned well drained if used in ethanol		12774
20	112J340	33,500	Clean with Nitrogen Pad, 2002 Built	Anhydrous Ammonia	12867
8	BOX	60'	100 Ton Trucks, Single Plug Doors, Load Dividers	Bagged Products	13009
90	FLAT	73'	Center Beams with Risers, 110 Ton Trucks	Lumber	12891
75	HOPPER	3,840	Steel, Manual Gates, 110 Ton Trucks		12707
120	HOPPER	4,000	Manual Gates, 110 Ton Trucks	Coal	13011
80-90	LO	4,750	New Paint, New Linings		12883
200	LO	5,800	Pneumatic Gates	Plastic Pellet	13007
41	PD	5,125-5,230	110 Ton Trucks, Some w/ Food Grade Linings	Flour	12991
36	PD	5,150	100 Ton Trucks, Lined	Flour	13014

Items Highlighted In Italics Designate New Listings

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
10	111A100W1	13,000	Bottom Unloading	Titanium Dioxide	12825
3-4	111A100W2	13,500	Exterior Coils, Insulated, Rubber Lined, Top Unloading Only	Phosporic Acid	12771
3-4	111A100W1	16,500	Lined	Caustic Soda	12663
ANY	107A	17,000		Argon	12688
1-10	111A100W1	20,000	Lining Preferred, Short Term	Ligno Sulfonate	12845
2	111A100W1	20,000	2 Compartments, Top & Bottom Unloading	Lube Oil	12734
1-3	111A100W1	20,000+	2 Compartments, Top & Bottom Unloading	Solvents	12843
<b>23</b>	<b>111A100W3</b>	<b>20,000</b>	<b>Short Term</b>	<b>Oils</b>	<b>13017</b>
<b>50-75</b>	<b>111A100W3</b>	<b>20,000</b>		<b>Iso-cyanates</b>	<b>13019</b>
2	111A100W3	21,000	Exterior Coils, Insulated, Lined	Urea Liquor	12737
<b>20-40</b>	<b>111A100W3</b>	<b>21,000</b>	<b>Exterior Coils, Insulated, 100 or 110 Ton Trucks</b>		<b>13029</b>
1	111A100W1	23,500	Hazmat Equipped		12698
1-15	111A100W1	23,500		Dicyclopentadiene	12673
10	111A100W1	25,500	Short Term	Crude Glycerine	12871
<b>6</b>	<b>111A100W3</b>	<b>23,500</b>	<b>Lining OK</b>	<b>Fish Oil</b>	<b>13027</b>
5	111A100W1	26,000	Top & Bottom Unloading	Lube Oil	12736
<b>10</b>	<b>111A100W1</b>	<b>30,000</b>	<b>Short Term</b>	<b>Fuel Oil</b>	<b>13031</b>
4	111A100W1	30,000	Top & Bottom Unloading, Hazmat Equipped	Ethanol	12780
1	111A100W1	30,000		Lube Oil	13000
3	111A100W1	30,000	Top & Bottom Unloading	Fuel	12728
5	FLAT	60'	Steel Decks, Bulkheads		12798
25	FLAT	85'	110 Ton Trucks	Containers	12841
200	GONDOLA	ANY	Mill		12710
5-10	GONDOLA	2,500	Mill	Iron Ore / Magnetite	12826
ANY	GONDOLA	3,000+	Steel Bodies, 110 Ton Trucks		12875
100	GONDOLA	6,500+	Rotary dump	Woodchip	12997
ANY	HOPPER	3,800			12676
115	HOPPER	4,000	Rapid Discharge	Coal	12887
80	LO	3,200	110 Ton Trucks	Sand	12993
<b>50</b>	<b>LO</b>	<b>4,650</b>	<b>Trough Hatches, Gravity Gates</b>		<b>13022</b>
40	LO	4,750	Trough Hatches, Gravity Gates, Lined	Ammonium Nitrate	12694

*Items Highlighted In Italics Designate New Listings*

## EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
50	LO	5,750	Trough Hatches, 110 Ton Trucks	Grain	12731
2	PD	5,000+	Airslide		12876

## EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
<b>67</b>	<b>AAR 211</b>	<b>25,500</b>	<b>110 Ton Trucks</b>	<b>Vegetable Oil</b>	<b>13008</b>
<b>57</b>	<b>BOX</b>	<b>50'</b>	<b>70 Ton Trucks, Single Center Sliding Door</b>		<b>13034</b>
10	BOX	89'	10,000 Cubic Feet, 75 Ton Trucks		12998
<b>55</b>	<b>FLAT</b>	<b>55'</b>	<b>To be converted to bridges</b>		<b>13006</b>
150	FLAT	59' / 89'	Stanchions		12794
90	FLAT	73'	Centerbeams w/ Risers, 110 Ton Trucks	Lumber	12891
61	FLAT	85'			12840
25	GONDOLA	2,800	Mill Gondola, 110 Ton Trucks		12801
<b>33</b>	<b>GONDOLA</b>	<b>4,000</b>	<b>100 Ton Trucks</b>		<b>13028</b>
800+	GONDOLA	4,000-4,700	Aluminum, Flat Botom	Coal	12846
300+	GONDOLA	4,400	Twin Tub, Aluminum, 110 Ton Trucks	Western Coal	12853
90+	HOPPER	1,970	Longitudinal Gate	Ore	12678
7	HOPPER	2,100	Gravity Gates, 70 Ton Trucks	Ballast	12732
<b>100</b>	<b>HOPPER</b>	<b>2,755</b>	<b>100 Ton Trucks</b>	<b>Ballast</b>	<b>13025</b>
115	HOPPER	4,000	Rapid Discharge	Coal	12887
120	HOPPER	4,300	Autoflood, Aluminum, 110 Ton Trucks		12879
100	LO	3,200	2 Pocket, 110 Ton Trucks	Sand	12894
250	LO	3,200	2 Pocket, 110 Ton Trucks	Sand	12992
100	LO	3,220	2 Pocket, 110 Ton Trucks	Sand	12989
<b>81</b>	<b>LO</b>	<b>4,750</b>			<b>13033</b>
80-90	LO	4,750	New Paint, New Linings		12883
130	SCRAP	85'	133,000 Light Weight		12680

*Items Highlighted In Italics Designate New Listings*