

EQUIPMENT NEEDED FOR PURCHASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|--------------|-----------------|---------------|-------------------------------|--------------------|--------------|
| 10 | 111A100W3 | 17,500 | | | 13352 |
| 20 | 111A100W3 | 20,000 | Exterior Coils, Insulated | Magnesium Chloride | 13337 |
| 30 | 112J300W | 33,000 | | | 13421 |
| 30-100 | BOX | 60' | Plug Doors | | 13322 |
| 3 | FLAT | ANY | | Logs | 13382 |
| 50+ | FLAT | 60' | 263 GRL | | 13402 |
| 100 | FLAT | 73' | Center Beam | | 13320 |
| 11 | FLAT | 85'+ | Steel decks | | 13407 |
| 20-25 | GONDOLA | 52' | Mill, steel | | 13356 |
| ANY | GONDOLA | 52'+ | Mill | | 13393 |
| 10 | GONDOLA | 66' | Mill | | 13387 |
| 35 | GONDOLA | 4,000 | Aluminum | | 13360 |
| 25-30 | GONDOLA | 4,200 | Flat or tub | | 13344 |
| 100 | GONDOLA | 6,000+ | | Wood chips | 13401 |
| ANY | GONDOLA | 6,500+ | | Wood chips | 13396 |
| 20 | HOPPER | 4,000 | Rapid discharge, aluminum | | 13355 |
| 40 | HOPPER | 6,500+ | | | 13347 |
| 3 | LO | 4,750 | Trough hatches, gravity gates | | 13358 |
| 15 | LO | 4,750 | Trough hatches, gravity gates | | 13354 |
| 100 | LO | 6,000+ | Pneumatic Gates | Plastic Pellets | 13343 |
| 15-20 | pd | 2,700 | Prefer with linings | | 13413 |

2019 YEAR END

As we approach the end of 2019, we hope you have all enjoyed a day of friends, family, good food and most importantly, gratitude for all the good in our lives. No matter who we may be, there is always someone or something that has provided an impact or benefit in our daily lives. For this we are extremely grateful.

This time also brings to mind all that must yet be done in what little time that remains in the year. Surely there are summer projects lingering and yet to be finished. Did you actually finish cleaning out the garage? Autumn leaves are piling up, waiting to be jumped in, or more likely, moved to the curb. The approach of winter brings with it projects and problems all of its own. Have you prepped the snow blower yet? Maybe you are lucky enough that all you will need is your trusty shovel. We hope those that are further south get just a glimpse of a few snow flakes. Just enough to notice that it truly is winter. Nah, some of you will still be out there, having to mow the lawn...

Whatever your situation, we would like to thank all of you and wish you a Happy and Joyful Holiday Season!

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING
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December 1, 2019

EQUIPMENT AVAILABLE FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|------------|------------------|---------------|---|---------------------|--------------|
| 10 | 111A100W1 | 13,000 | Recently qualified | Sulfuric Acid | 13321 |
| 3 | 111A100W1 | 20,000 | Interior coils, top and bottom unloading | | 13393 |
| 2 | 111A100W1 | 23,500 | | Biodiesel | 13412 |
| 14 | 111A100W3 | 23,500 | 263 GRL | Clean | 13313 |
| 6 | 111A100W1 | 25,500 | | Clean | 13414 |
| 300 | 111A100W1 | 28,300 | 286 GRL | Crude oil | 13404 |
| 116 | 117J100W1 | 28,300 | Top and bottom unloading, insulated, exterior coils | Clean | 13390 |
| 20 | 111A100W1 | 29,000 | Exterior coils, 286 GRL | Biodeisel | 13419 |
| 3 | 111A100W1 | 30,000 | | Clean | 13418 |
| 220 | 117J100W1 | 30,000 | Top and bottom unloading | Crude oil | 13388 |
| 50 | 111A100W1 | 31,800 | Short term | Diesel | 13405 |
| 240 | 111A100W1 | 31,800 | Top and bottom unloading | Diesel / Crude oil | 13372 |
| 100 | 117R100W1 | 31,800 | Top and bottom unloading | | 13377 |
| 100 | 111A100W1 | 31,800 | Top and bottom unloading | Crude oil | 13391 |
| 24 | BOX | 60' | 286 GRL, plug doors | | 13348 |
| 26 | FLAT | 85' | 286 GRL | Containers | 13341 |
| 25 | FLAT | 89' | | Container/Piggyback | 13339 |
| 20 | GONDOLA | 2,494 | | | 13363 |
| 20 | GONODLA | 4,000 | 1980-82 built | Coal | 13369 |
| 30 | LO | 2,980 | 286 GRL, 2 pocket | Sand | 13302 |
| 11 | LO | 3,000 | 2 Compartment | | 13425 |
| 14 | LO | 3,000 | 3 Compartment | | 13424 |
| 75 | LO | 3,250 | Round hatches, gravity gates | Sand | 13381 |
| 21 | LO | 5,150 | Trough hatches, gravity gates, 286 GRL | Grain | 13423 |
| 19 | PD | 3,915 | 14.7 PSI | | 13345 |
| 6 | PD | 5,000 | 263 GRL, circular centered hatches | Clean | 13406 |

EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|--------------|------------------|----------------|---|--------------------|--------------|
| 15 | 111A100W1 | 17,500 | Exterior coils, insulated | Caustic soda | 13325 |
| 5 | 111A100W3 | 18,000+ | | Glycerine | 13254 |
| 8 | 105J300W | 20,000 | 1998 or newer | | 13301 |
| 5 | 111A100W1 | 20,000 | Lined | Ferrous chloride | 13359 |
| 20-30 | 111A100W1 | 20,000 | Non-coiled, non-insulated | | 13335 |
| 5 | 111A100W1 | 20,000 | | Lignin | 13329 |
| 15 | 111A100W1 | 20,000 | | Hydrochloric Acid | 13324 |
| 5-6 | 111A100W3 | 20,000 | Exterior coils, insulated | Lignin | 13361 |
| 20 | 111A100W3 | 20,000 | Exterior coils, insulated | Magnesium chloride | 13337 |
| 1 | 111A100W3 | 23,500 | Top and bottom unloading, lined, insulated | Lube oil | 13380 |
| 2 | 111A100W3 | 23,500 | | Corn Steep | 13351 |
| 10 | 111A100W3 | 23,500+ | Exterior coils, insulated, top and bottom unloading | | 13395 |
| 1-2 | 111A100W3 | 23,500+ | | Glycerine | 13314 |
| 1-2 | 111A100W1 | 25,500 | | Lube oil | 13408 |
| 3-4 | 111A100W1 | 25,500 | | Methanol / Water | 13330 |
| 100 | 117J100W1 | 25,500 | Lined | Crude | 13349 |
| 50 | 111A100W3 | 25,500+ | 286 GRL | Vegetable oil | 13280 |
| 1-2 | 111A100W1 | 26,000 | Non-coiled, non-insulated | Amines | 13350 |
| 15 | 111A100W1 | 28,000+ | | Fuel oil | 13400 |
| 10-15 | 111A100W3 | 28,000+ | Exterior coils, insulated | | 13420 |
| 200+ | 111A100W3 | 28,000+ | CPC-1232 | | 13276 |
| 3-4 | 111A100W1 | 30,000 | | Ethanol | 13331 |
| 100 | 117J100W1 | 30,000+ | | Gasoline | 13426 |
| 30-100 | BOX | 60' | Plug doors | | 13322 |
| 100 | FLAT | 73' | Center beam | | 13320 |
| 100 | FLAT | 73' | Center beams | Lumber | 13290 |
| 30+ | FLAT | 85'+ | | Containers | 13338 |
| 25 | GONDOLA | 6,000+ | End door(s) | Wood chips | 13365 |
| 40-50 | HOPPER | 4,000 | Aluminum, manual gates | | 13319 |
| 10-20 | LO | 4,750 | Trough hatches, gravity gates | Limestone pellets | 13374 |
| 10-15 | LO | 4,750 | 286 GRL | Wheat | 13257 |
| 100 | LO | 6,500+ | 3-5 years | | 13323 |

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | PRODUCT | REF # |
|-----------|-------------|----------|----------|-----------------|-------|
| ANY | LO | 6,200 | 286 GRL | Plastic Pellets | 13215 |
| 30 | PD | 3,200 | | Clay | 13366 |

EQUIPMENT AVAILABLE FOR SALE

| # OF CARS | DOT / CLASS | CAPACITY | COMMENTS | LAST CONTENTS | REF # |
|-------------|----------------|--------------|---|---------------------|--------------|
| 125 | 111A100W1 | 31,800 | Top and botom unloadng | Crude oil | 13389 |
| 20+ | 111A100W3 | 25,500 | Non-coiled, insulated | Styrene | 13353 |
| 200 | 111A100W1 | 30,000 | | Clean | 13334 |
| 100 | 111A100W1 | 31,800 | CPC-1232 | Crude | 13333 |
| 27 | FLAT | 85' | | | 13373 |
| 25 | FLAT | 80' | | Containers | 13409 |
| 25 | FLAT | 89' | 220 GRL | Container/Piggyback | 13339 |
| 180 | GONDOLA | 52' | Mill | | 13379 |
| 50 | GONDOLA | 65' | Captive service after 2019 | | 13427 |
| 20 | GONDOLA | 2,494 | | | 13363 |
| 20 | GONDOLA | 4,000 | 1980-82 Built | Coal | 13369 |
| 100 | GONDOLA | 4,300 | Flat bottom, steel | | 13416 |
| 100+ | GONDOLA | 4,300 | Twin tub, aluminum | | 13417 |
| 25 | GONDOLA | 7,400 | Flat bottom | Wood chips | 13410 |
| 25 | HOPPER | 3,420 | Steel, manual gates | | 13422 |
| 35 | HOPPER | 3,600 | Steel, rapid discharge | | 13415 |
| 100 | HOPPER | 4,000 | Rotary couplers | Aggregate | 13364 |
| 25 | HOPPER | 4,130 | 5 pocket, rapid discharge | Coal | 13384 |
| 20-25 | HOPPER | 4,200 | Rapid di9scharge, 1998 built | Coal | 13370 |
| 50 | HOPPER | 4,200 | Rapid discharge | | 13362 |
| 25+ | HOPPER | 4,207 | 5 pocket, rapid discharge | Coal | 13385 |
| 15 | LO | 4,750 | Trough hatches, gravity gates | Grain | 13371 |
| 2 | LO | 4,750 | 3 compartment, lined, trough hatches, gravity gates | Potash | 13394 |
| 6 | PD | 5,000 | 263 GRL, circular centered hatches | Clean | 13406 |

Items Highlighted In Italics Designate New Listings