

EQUIPMENT NEEDED FOR PURCHASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
10	111A100W3	17,500			13352
30-40	111A100W1	25,500			13460
30	112J300W	33,000			13421
30	BOX	70 Ton			13456
3	FLAT	ANY		Logs	13382
50+	FLAT	60'	263 GRL		13402
11	FLAT	85'+	Steel decks		13407
20-25	GONDOLA	52'	Mill, steel		13356
ANY	GONDOLA	52'+	Mill		13393
10	GONDOLA	66'	Mill		13387
100	GONDOLA	2,500			13445
35	GONDOLA	4,000	Aluminum		13360
25-30	GONDOLA	4,200	Flat or tub		13344
100	GONDOLA	6,000+		Wood chips	13401
ANY	GONDOLA	6,500+		Wood chips	13396
20	HOPPER	4,000	Rapid discharge, aluminum		13355
40	HOPPER	6,500+			13347
10-15	LO	4,750			13454
3	LO	4,750	Trough hatches, gravity gates		13358
15	LO	4,750	Trough hatches, gravity gates		13354
15-20	PD	2,700	Prefer with linings		13413

MANAGING RAIL AND COVID-19

We already know that Rail is essential. Keeping our businesses running smoothly and efficiently has been a priority since day one. For most, the day is long and there is always more on your plate to be done at the end of the day. Juggling all the parts and pieces to keep it running can be a marvel of organization or maybe just simple determination. Perhaps now though, the 'essential' part of rail has become more prominent. The importance of keeping some form of normalcy for society as a whole cannot be understated.

Right now, rail, like trucking, is the life blood of society. Keeping the flow of supplies and energy needed for us all to keep moving is vital. Fortunately, for many of us, there is no drop in activity and we are as busy as ever. The ability to work a 'normal' day can be a balm, an escape from the news of the world. For others, the work day cannot end soon enough as we seem to have accumulated so much more to worry about in our every day family lives.

Of all the good things that can be said of rail, our ability to work together can top the list. You probably don't really notice a big difference now though, because it has always been there and today's occurrences are not going to change anything. Should we be able to help, should you need something, we are here, do not hesitate to reach out. Maybe you feel you have heard it to many times lately, but we think you already know this too; We are all in this together. This is why we are confident that You, that I, that We, will find our way through it all.

Items Highlighted In Italics Designate New Listings

THE INSIDE TRACK™

RAILWAY EQUIPMENT LISTING
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April Fools Day, 2020

EQUIPMENT AVAILABLE FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
3	111A100W1	20,000	Interior coils, top and bottom unloading		13393
20	111A100W3	20,000		Vegetable oil	13457
11	111A100W3	20,000		Clean	13436
2	111A100W1	23,500		Biodiesel	13412
3	111A100W1	25,500	263 GRL	Clean	13451
6	111A100W1	25,500		Clean	13414
50	111A100W3	25,500	286 GRL	Clean	13447
100	117J100W3	28,000		Crude oil	13430
300	111A100W1	28,300	286 GRL	Crude oil	13404
20	111A100W1	29,000	Exterior coils, 286 GRL	Biodeisel	13419
32	111A100W1	30,000	286 GRL	Clean	13453
180	117R100W	30,000	Short term	Diesel	13458
3	111A100W1	30,000		Clean	13418
20	117R100W1	30,000		Ethanol	13439
50	111A100W1	31,800	Short term	Diesel	13405
100	111A100W1	31,800	Top and bottom unloading	Crude oil	13391
24	BOX	60'	286 GRL, plug doors		13348
60	HOPPER	2,150	263 GRL	Clean	13452
90	HOPPER	2,430	286 GRL, 3 pocket, rapid discharge		13449
11	LO	3,000	2 Compartment		13425
14	LO	3,000	3 Compartment		13424
75	LO	3,250	Round hatches, gravity gates	Sand	13381
20	LO	4,750	263 GRL, trough hatches, gravity gates	Clean	13455
21	LO	5,150	Trough hatches, gravity gates, 286 GRL	Grain	13423
24	PD	3,915	14.7 PSI		13345
6	PD	5,000	263 GRL, circular centered hatches	Clean	13406

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
5	111A100W1	20,000	Lined	Ferrous chloride	13359
20-30	111A100W1	20,000	Non-coiled, non-insulated		13335
15	111A100W1	20,000		Hydrochloric Acid	13324
5-6	111A100W3	20,000	Exterior coils, insulated	Lignin	13361
20	111A100W3	20,000	Exterior coils, insulated	Magnesium chloride	13337
1	111A100W3	23,500	Short term	Vegetable oil	1345
2	111A100W3	23,500		Ethanol stillage	13433
1	111A100W3	23,500	Top and bottom unloading, lined, insulated	Lube oil	13380
1-2	111A100W3	23,500	Lined		13444
2	111A100W3	23,500		Corn Steep	13351
10	111A100W3	23,500+	Exterior coils, insulated, top and bottom unloading		13395
1-2	111A100W1	25,500		Lube oil	13408
3-4	111A100W1	25,500		Methanol / Water	13330
100	117J100W1	25,500	Lined	Crude	13349
4	111A100W1	25,500+		Fuel Oil	13450
30	111A100W3	25,500	Short term	Vacuum gas oil	13448
50	111A100W3	25,500+	286 GRL	Vegetable oil	13280
1-2	111A100W1	26,000	Non-coiled, non-insulated	Amines	13350
300	117J100W	28,000		Crude oil	13434
15	111A100W1	28,000+		Fuel oil	13400
10-15	111A100W3	28,000+	Exterior coils, insulated		13420
3-4	111A100W1	30,000		Ethanol	13331
100	117J100W1	30,000+		Gasoline	13426
30-100	BOX	60'	Plug doors		13322
100	FLAT	73'	Center beam		13320
100	FLAT	73'	Center beams	Lumber	13290
30+	FLAT	85'+		Containers	13338
25	GONDOLA	6,000+	End door(s)	Wood chips	13365
30	HOPPER	3,000		Ballast	13432
40-50	HOPPER	4,000	Aluminum, manual gates		13319
10-20	LO	4,750	Trough hatches, gravity gates	Limestone pellets	13374
100	LO	6,500+	3-5 years		13323

Items Highlighted In Italics Designate New Listings

EQUIPMENT NEEDED FOR LEASE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	PRODUCT	REF #
ANY	PD	3,000		Talcum Powder	13438
30	PD	3,200		Clay	13366

EQUIPMENT AVAILABLE FOR SALE

# OF CARS	DOT / CLASS	CAPACITY	COMMENTS	LAST CONTENTS	REF #
50	111A100W3	25,500	286 GRL	Clean	13447
20+	111A100W3	25,500	Non-coiled, insulated	Styrene	13353
32	111A100W1	30,000	286 GRL	Clean	13453
24	BOX	52'	Double sliding doors		13442
6	FLAT	85'			13440
27	FLAT	85'			13373
25	FLAT	80'		Containers	13409
50	GONDOLA	65'	Captive service after 2019		13427
100	GONDOLA	4,300	Flat bottom, steel		13416
100+	GONDOLA	4,300	Twin tub, aluminum		13417
25	GONDOLA	7,400	Flat bottom	Wood chips	13410
60	HOPPER	2,150	263 GRL, 3 pocket, manual gates	Aggregate	13452
30-45	HOPPER	2,430	286 GRL, 3 pocket, rapid discharge	Aggregate	13449
25	HOPPER	3,420	Steel, manual gates		13422
35	HOPPER	3,600	Steel, rapid discharge		13415
30	HOPPER	4,000			13443
45	HOPPER	4,000	Manual gates	Coal	13435
25	HOPPER	4,130	5 pocket, rapid discharge	Coal	13384
20-25	HOPPER	4,200	Rapid discharge, 1998 built	Coal	13370
25+	HOPPER	4,207	5 pocket, rapid discharge	Coal	13385
20	LO	4,750	263 GRL, trough hatches, gravity gates	Clean	13455
2	LO	4,750	3 compartment, lined, trough hatches, gravity gates	Potash	13394
9	PD	2,875		Clean	13441
6	PD	5,000	263 GRL, circular centered hatches	Clean	13406

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